

ALBUQUERQUE BUSINESS FIRST

Following for a reason

Keres Consulting's Timothy Chavez is following in his family's footsteps.

JULIANA VADNAIS, 16



ECONOMY

WHERE THE MONEY IS (IN GDP)

See the latest on eight New Mexico industries, including arts, entertainment and recreation, and how it all stacks up and fits into the greater economy.

BLAKE DRIVER, 9



MARCH 11-17, 2016
VOL. 23, NO. 3, \$3.00

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ALBUQUERQUE, NM 87110



T H E L I S T

American Indian-Owned firms rev up economy 14-15

GRUB HUB Food on trucks, and otherwise

You like food, we like food. And Albuquerque has a lot of it. Here's the latest in the industry.

STEPHANIE
GUZMAN, 13



PEOPLE ON THE MOVE Business networking buffet

There are professionals from nine industries this week. Contact list, updated. (Till next week.) 17

BIZ INTEL

Health care player makes big moves

Presbyterian Health Plan of New Mexico entered a significant partnership in North Carolina. There are new plans for Albuquerque, too. 11

#ABQBIZ

5

things I learned in
my first week as
data journalist

I have been working for Albuquerque Business First for about eight months now in the position of digital producer. Now



Juliana Vadnais

I'm taking on the newly created role of data journalist, producing our weekly Top 25 Lists and related stories for both our online and print editions. Our Lists are rankings of the largest companies in various industries, determined by company surveys and third-party data.

I had a lot to learn, as well as some pretty big shoes to fill. In my first week in the position, I learned a few things. These are the big ones.

And if you are wondering, it's pronounced Vad-ness, like Madness.

1: At any given time someone probably is very happy with me and someone else is probably not. The Lists are very important to many people and where they rank on the List and the information for their company is crucial. But alas, I don't have any say on where someone lands on the List.

2: There will be a lot of follow up for many of these Lists. I don't want to bug you any more than you want me to. Some Lists require more follow up and calls and emails than others.

3: My role is changing, just like the title changed. We plan to do more in-depth reporting on the data we get from these Lists. There are so many timely economic indicators in the numbers and information we receive from the Lists that we could analyze and share with you. I hope to be able to do that but need your cooperation as well. If your company doubled your revenue since last year's List, let me know how that happened.

4: Some days will be longer than others. I am working on deadline on Tuesday and Wednesday to get that week's Lists squared away and finished for print. If I don't get your information in by then, it won't get in.

5: This job involves a lot of people skills. Luckily, that is one quality I am fortunate to have. Multiple calls to the same person, networking to meet new people and branding the Lists as my own put me in the position to interact with a lot of people. As a military brat who moved around a lot and someone with four siblings, I have learned a lot of people skills.

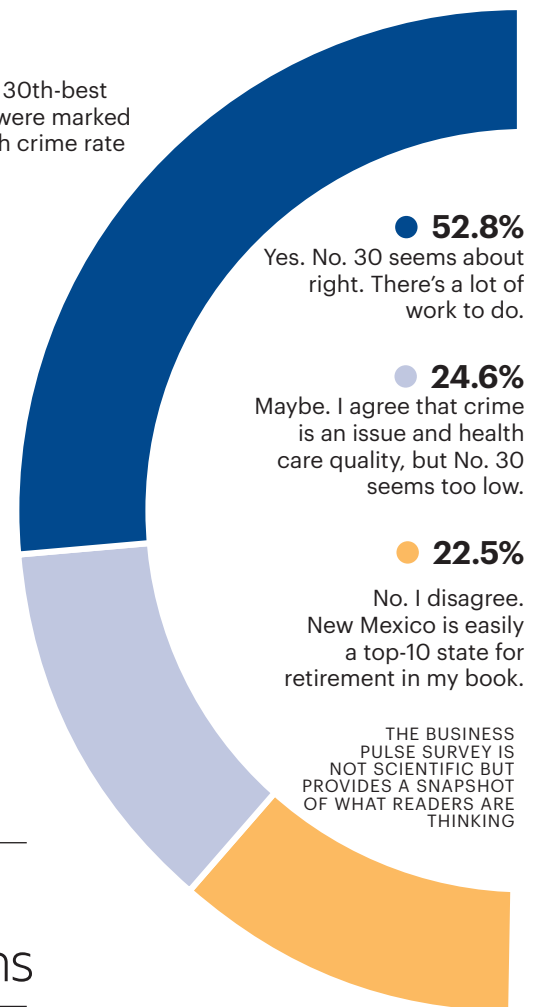
BUSINESS PULSE SURVEY

Bankrate.com says New Mexico is the 30th-best retirement destination in the U.S. We were marked high on weather and docked for a high crime rate and low health care quality.

Do you agree with
this New Mexico
retirement
destination
ranking?

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► EVENTS

MEET YOUR MENTOR



Join us for Bizwomen Mentoring Monday from 8 a.m. - 10 a.m. April 4 at the Sheraton Uptown. 40 women mentors will provide advice to attendees one-on-one speed-dating style, within 7-minute chunks.

► COVER PHOTO

COURTESY
JUSTIN THOR
SIMENSON

► CORRECTIONS

Fair and accurate coverage is at the heart of our mission. We will promptly print corrections of substantive errors. If you believe incorrect or unfair information has appeared in the Albuquerque Business First, please contact Editor-in-Chief Rachel Sams at rsams@bizjournals.com or (505) 348-8322.



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#ABQBIZ

WHAT THEY SAID



“The intersection of culture and science has created a business mecca ...”
Jill Hruby, director of Sandia National Laboratories and president of Sandia Corp. **Page 5**



“Like anyone who’s ever worked at a restaurant, I had very regular customers, and one of those was Steve McKee.”
Deena Crawley, marketing director for Dion’s Pizza. **Page 8**



“Invest in your own people – they are the backbone of your company.”
Dyron Murphy, CEO, Dyron Murphy Architects PC. **Page 15**

► TWEETS OF THE WEEK @ABQBIZFIRST

None of us own the ABQ brand. All of us own the ABQ brand. @SteveMcKee at today’s #ABQEconForum
@MARALYNB, Maralyn Beck

For those struggling with the idea of Trump, there IS

another choice. #libertarian #MakeAmericaSaneAgain #tcot #tlot
@GOVGARYJOHNSON, (former New Mexico) Gov. Gary Johnson

#ABQ loves @HollyHolm. We believe in you and take pride in all you have and will achieve.

@MAYOR_BERRY, Mayor Richard Berry

Proud live in a City with a #corazón the size of an elevator. <http://bit.ly/1YpPM95> Thank you #Albuquerque & @ABQBizFirst #ABQElevPitch

@HAKIMBE, Hakim Bellamy

► WHAT YOU’RE READING

TV SERIES, PRES EXPANSION
The most-read stories this week on AlbuquerqueBusinessFirst.com:

1. TV series moves from Austin to I-25 Studios for third season
2. Presbyterian Healthcare Services explores expanding its Albuquerque headquarters
3. Allegiant Air offers nonstop ABQ Sunport service to Austin and Las Vegas
4. Whole Hog Cafe to open in former Gravy restaurant site in Albuquerque’s East Downtown
5. Hakim Bellamy is the winner of Albuquerque’s top elevator speech contest
6. Kurt Camera Corral building in Nob Hill’s historic district for sale
7. Albuquerque ranks high in U.S. News & World Report’s Best Places to Live list
8. City council approves taprooms in Albuquerque’s East Downtown
9. ART’s Downtown projected construction timeline revealed
10. Frontier, Golden Pride owner on ART: ‘We totally got caught sleeping’



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COVER STORY

A poet's song for the city

BY STEPHANIE GUZMAN

sguzman@bizjournals.com

505.348.8317

Businesspeople often say that so much of what Albuquerque needs is related to getting the word out about what makes our town special. We can't stop at being known as a dot on the map between Phoenix and Dallas. Or only being known for "Breaking Bad" (as much as that show has helped boost our tourism and economy.)

We need people to move here – and stay here. We need site selectors to consider us and for expanding businesses to think about us.

Albuquerque's having a powerful discussion about how to create new industries and new jobs, and a recurring theme in that discussion is the need to change the way we talk about our community. At our recent Reinventing Our City summit, panelist Tania Armenta of the Albuquerque Convention & Visitors Bureau charged the audience with being "brand ambassadors" for our community.

Inspired by a discussion begun by the Urban Land Institute of New Mexico, we asked 12 of the city's brightest leaders to help craft elevator pitches for the Duke City. After several rounds of voting, Hakim Bellamy's took the top spot.

Bellamy moved to Albuquerque 11 years ago to attend college at the University of New Mexico. Yet unlike so many young people, whether they're residents or transplants, he decided to stay.

"It captured me," said the East Coast native.

Since releasing his elevator pitch and sharing it on social media, Bellamy said people thanked him for being able to capture the city in words.

"It's humbling, because I'm not from here," he said. "I'm trying so hard to tell people from New Mexico that I love this place almost as much as they do."

While describing Albuquerque in 250 words is difficult, here is how Bellamy describes the city in six: "Good food, good weather, good people."

"It's hard to leave that combination and it's hard to find that everywhere," Bellamy said.



COURTESY JUSTIN THOR SIMENSON

HAKIM BELLAMY

Inaugural poet laureate of Albuquerque (2012-2014)

Sky City adjacent before Star Wars: "This idea of Sky City refers to Acoma and Native American culture. We've erased indigenous culture so we can't have an elevator pitch without that."

Themes of height, mountains: "It's an idea I often joke about with my girlfriend, who is from Denver, in that we're a mile high city too. We just don't call ourselves that."

On the cutting room floor: "Albuquerque, where the horizon is the sunrise writing a poem to the sunset every morning."

At 5,500 feet, my city doesn't need an elevator pitch. We are already on top. Sky City adjacent before Star Wars. Gateway to the universe, the kind of landscape that rolls out red carpet-like from here to the Space Port. Bienvenidos, unlike any other. A welcome party that's out of this world. While other cities are barely keeping up with the Joneses, Albuquerque is keeping up with the Jetsons. Keeping up with each other, more than a mile above the sea. Here, the chile can tell you what the tech sector tastes like. Where food is a science, and our strain of entrepreneurship is contagious. We are a growth industry of culture, family and fiestas. Where the adversity is as common, as the mountain or the climate. So, we climb it. Where we've built the muscles of success out of thin air. Where desert may mean lack of water, but ideas are fertile. Thirst, abundant. Where one finds armored innovation and steeled resolve in a New Frontera that's dying to be alive. But those things evolved enough to grow here, grow with a fever; like people. A city of survivors, where dreams are never more than a mañana away.

COVER STORY

‘LEAVE YOUR MASK BEHIND’

Check out these excerpts from each of the 11 other contributors’ elevator pitches. You can read all of the pitches in full on our website at bizj.us/1ld26y.



DALE DEKKER
founding principal of Dekker/
Perich/Sabatini

“Albuquerque’s trifecta of culture, nature and technology creates an amazingly unique place to live, work, raise a family and even retire.”



GARY OPPEDAHL
director of the economic
development department at the
city of Albuquerque

“People are welcoming and genuine; leave your mask, cliques and ‘dress-up’ behind.”



JILL HRUBY
director of Sandia National
Laboratories and president of
Sandia Corp.

“The intersection of culture and science has created a business mecca rooted in high tech but brimming with soul, a place that welcomes everyone from filmmakers to engineers.”



DR. KATHIE WINOGRAD
president of Central New Mexico
Community College

“The cultural diversity can be experienced in the food, the clothing, the architecture, and in the robust and world-class arts scene. There are a wide array of amazing local restaurants and breweries, or you might get lucky and be invited for a home-cooked meal.”



LISA ABEYTA
president and CEO of
APPCityLife Inc.

“New Mexicans are independent; you can decide one day that you want to offer your services or sell something, and no one else will think it all that crazy.”



LORI UPHAM
executive director of ABQid
“Culturally rich and diverse in both resources and talent, wrapped in a uniquely enchanting quality of life, Albuquerque is the next epicenter of innovation, living right at the intersection of art and science, the perfect crossroads of inspiration and technology.”



MIKE CANFIELD
president and CEO of Indian
Pueblo Cultural Center

“Our breathtaking views of mountains and desert landscapes give us a different surprise every day of the year. And I mustn’t forget our four well-balanced seasons that provide us awesome outdoor entertainment all year long.”



RON PATEL
president of Albuquerque Sol FC

“Our entrepreneurial energy is infectious, giving mavericks that want to start a business an abundance of reasons.”



STEVE STUCKER
co-host and weatherman of
New Mexico’s Eyewitness News 4
(KOB 4)

“We’re the ‘biggest little city’ you’ll ever find, with a thriving Downtown, an amazing variety of neighborhoods and even small farms! It’s the best of both worlds.”



SYNTHIA JARAMILLO
COO of the Albuquerque Hispano
Chamber of Commerce

“We give our time, money and resources to causes that make a real difference in our economy and the lives of our people.”



TANIA ARMENTA
president and CEO of the
Albuquerque Convention &
Visitors Bureau

“Albuquerque is not a ‘been there, done that’ kind of city. It’s a place where the world ‘authenticity’ still has true meaning.”

6 COMMON THEMES

COVER STORY

WHILE EACH WRITER HAS THEIR OWN VOICE IN THEIR ELEVATOR PITCH, MANY BROUGHT UP THE BEST ASSETS ALBUQUERQUE HAS TO OFFER.



FILE PHOTO

SANDIA MOUNTAINS

Whether they're snowcapped or smothered in summertime hues of pinks and purples, the Sandia Mountains are one of Albuquerque's best assets and greatest inspirations.

They're a backdrop for the city's skyline and provide one of the best views from 10,679 feet up.

They also provide recreational activities, from snowboarding to hiking and rock climbing.

As Tania Armenta said, the Sandia Mountains are part of Albuquerque's geography that offers "a different perspective" to visitors and residents alike.



ISTOCK

RED OR GREEN?

Dale Dekker points out that the state question is "red or green?"

The question celebrates New Mexico's most notable crop — the green chile.

Nearly every restaurant has a dish with green chile. Even national chains moving into Albuquerque recognize its importance and add it to the menu.

Albuquerque's food scene, from local farming to breweries, is something to be celebrated, writers said.



FILE PHOTO

CULTURAL HERITAGE

The state has a rich cultural mix of Native American and Spanish influences. That culture impacts everything, including the state's architecture, food, music, dance and art scene, said Jill Hruby.

Mike Canfield said Albuquerque's diverse heritage is what sets it apart and delights visitors.

"In Albuquerque, we embrace things most people don't even know exist, like our Southwestern cuisine rich with flavors passed down from our Hispanic and Native American ancestors," he said.



ISTOCK

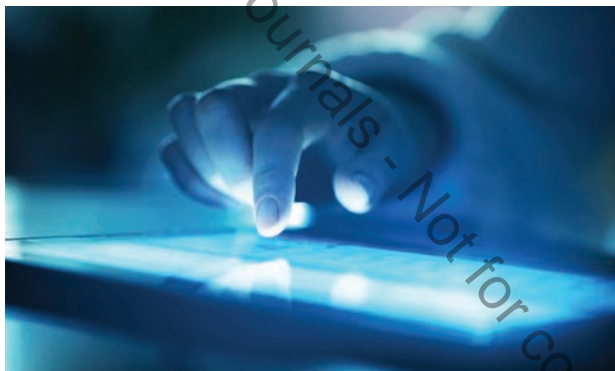
BIG CITY, SMALL TOWN

With nearly 1 million people in the metro area, Albuquerque is a big place. But our writers said despite being the biggest city in New Mexico, the Duke City still feels like a small town.

Steve Stucker said the friendly people are what makes the city.

Lisa Abeyta said Albuquerque is not so big that when you need to talk to someone about a problem, the powers that be aren't easily accessible.

And Tania Armenta said Albuquerque is one of the most connected, kind and giving communities, and small enough that you can get in on the ground floor and make a difference.



ISTOCK

INNOVATION AND TECH

Many writers said Albuquerque is at the epicenter of innovation, technology and science.

"Entrepreneurs, investors and the best creative and scientific minds in the country are coming together to grow the innovation economy in the U.S.," Lori Upham said.

And the city's innovation and technology industries are accessible to anyone, Gary Oppedahl said.

"Here you will find an environment that encourages and applauds diversity and empowers individuals with ideas at all levels of society, regardless of education, background or interest," Oppedahl said.



ISTOCK

A MILD CLIMATE

Everyone has heard this phrase about Albuquerque — a place where you can ski in the morning and golf in the afternoon.

The city's weather is one of its most attractive assets, especially when comparing us to our neighbors that suffer through scorching summers.

Dr. Kathie Winograd said the weather is "a quality of life variable that almost forces you to get outside." Our mild seasons allow for multiple activities, from ballooning to hiking, year-round.

The weather also indicates to visitors that the city doesn't typically suffer from natural disasters such as hurricanes, earthquakes and tornadoes.



Todd Clarke

WHERE THE IDEA STARTED AND WHAT'S NEXT

Todd Clarke with the Urban Land Institute of New Mexico said the idea of an elevator speech has been brewing for a while.

"This originally started at a ULI meeting a couple years ago where it was articulated that our friends of Oklahoma and Texas knew what it meant to be an Oklahoman or Texan, but you could not find two New Mexicans who could agree on what it meant to be New Mexican," he said.

The idea gained momentum when Maureen McAvey, an internationally renowned speaker with the national ULI, came to speak at Albuquerque's Emerging Trends luncheon.

"She stayed over an extra day to meet with city leaders and laid into them



for feeling pessimistic. She said that Albuquerque was a lot more interesting than Austin or Portland, but we were just too focused on the past economic troubles to notice," Clarke said.

ULI New Mexico will showcase some of the pitch writers at a luncheon this spring and announce future plans for the pitches.

MEET THIS YEAR'S

WOMEN of INFLUENCE

Albuquerque Business First's Women of Influence event will bring together some of the most powerful and innovative women in New Mexico for an inspirational awards dinner.

We invite you to join us in honoring these amazing trailblazers.

2016 HONOREES

NYIKA ALLEN, EXECUTIVE DIRECTOR, NEW MEXICO TECHNOLOGY COUNCIL
CYNTHIA ARNDELL, M.D., ASSOCIATE PROFESSOR, UNIVERSITY OF NEW MEXICO SCHOOL OF MEDICINE
KARA BOBROFF, EXEC. DIRECTOR, NACA-INSPIRED SCHOOLS; PRINCIPAL, NATIVE AMERICAN COMMUNITY ACADEMY
JANE BRADLEY, FOUNDER AND CEO OF SMARTSPIDER.NET
SHAWNA BROWN, DEVELOPMENT DIRECTOR FOR NEW DAY YOUTH & FAMILY SERVICES
DENISE CHANEZ, ATTORNEY, PARTNER WITH RODEY, DICKASON, SLOAN, AKIN & ROBB P.A.
RENEE DELGADO RILEY, DIRECTOR, STUDENT AFFAIRS ASSESSMENT & RESEARCH OFFICE AT UNM
SHAUNA FROST, EXECUTIVE DIRECTOR OF MEALS ON WHEELS OF ALBUQUERQUE
JENNIFER GOMEZ-CHAVEZ, SPECIAL ASSIST. TO THE VP FOR COLLECTIVE IMPACT & EXECUTIVE DIRECTOR UNIDOS PROJECT
ANNEMARIE HENTON, DIRECTOR OF COMMUNICATIONS & MARKETING, ALBUQUERQUE ECONOMIC DEVELOPMENT
TUESDY HORNER, DOCTOR OF PHARMACY AT SOUTHWEST PHARMACY CONSULTING
NATASHA MARTELL JACKSON, MEDIA/COMMUNICATIONS & EDUCATION MANAGER AT INTEL CORPORATION
ANGELA MERKERT, EXECUTIVE DIRECTOR OF CLNKIDS
MEGHAN NORVELL, VICE PRESIDENT, PRODUCT MANAGEMENT AT DNA ELECTRONICS, INC.
MARY ORTNER, PRESIDENT AND CEO OF BIOPHAGY AND CHIEF BUSINESS OFFICER OF SOLARANRX, INC.
MELANIE POHL, CHIEF DEVELOPMENT OFFICER FOR BIG BROTHERS BIG SISTER OF CENTRAL NEW MEXICO
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KRISTIN RORTVEDT, EXECUTIVE DIRECTOR OF RONALD MCDONALD HOUSE CHARITIES OF NEW MEXICO
KATIE SNAPP, MANAGEMENT CONSULTANT, AUTHOR AND COACH WITH SKIRT STRATEGIES
CARLA SONNTAG, PRESIDENT OF THE NEW MEXICO BUSINESS COALITION
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ANGELA WARD, ADMINISTRATOR AT PRESBYTERIAN RUST MEDICAL CENTER
PAMELA WEESE, DIRECTOR OF BUSINESS DEVELOPMENT FOR ABQID
SARAH WILKINSON, FOUNDING DIRECTOR OF GLOBAL ONE TO ONE
MONICA YOUNGBLOOD, STATE REP.; ASSOCIATE BROKER, MONICA YOUNGBLOOD REALTY GROUP



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Reporter Blake Driver covers startups, innovation and economic development

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POWER BRANDING ABQ

Experience definitely required

Albuquerque marketing firm McKee Wallwork & Co. was on every business person's lips in Albuquerque last week, not only because it will share a \$1 million pot of money with Brooklyn, New York-based Renegade Lovers to blast off a national entrepreneurial marketing campaign for the city, but because McKee's years of experience – the factor that got the firm the job – has made the company a fixture in Albuquerque business.



Steve McKee, CEO of McKee Wallwork & Co.

FILE PHOTO

► QUOTABLES

"Like anyone who's ever worked at a restaurant, I had very regular customers, and one of those regular customers was Steve McKee. I went on a fieldtrip and out stepped Steve McKee from his office, and he went, 'Oh my god, you're the girl from Dion's!' He offered me an internship, which turned into a job, and then I stayed at the agency for seven years."

DEENA CRAWLEY

Dion's marketing director and a University of New Mexico Anderson

School of Management
2016 Young Alumni Award winner



"We're underachievers, in spite of our indisputable natural advantages. When it comes to the strength of our economy we come up lacking. Part of the reason 'brand Albuquerque' underachieves is a function of the dysfunction of what in my business we would call its 'umbrella brand.' That is 'brand New Mexico.'"

STEVE MCKEE

CEO of McKee Wallwork & Co., speaking about power branding Albuquerque a recent Economic Forum.

THE WINNING TEAM

Bizventures takes a look at the two firms tasked with promoting the Albuquerque metro area as a center for entrepreneurship.

► RENEGADE LOVERS

23

years of combined experience in advertising, marketing, branding and public relations

100

large brands and clients the firm has handled

2

Emmys the firm has won in design

► MCKEE WALLWORK & CO.

1

McKee Wallwork ranking in Business First's 2015 Book of Lists for advertising agencies

25

number of McKee Wallwork employees

19

number of years McKee Wallwork has been in business

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WHERE I'LL BE

16 MAR

Deep Dive Coding Bootcamp
Demo Day: 5 p.m. - 7 p.m.;
FatPipe ABQ

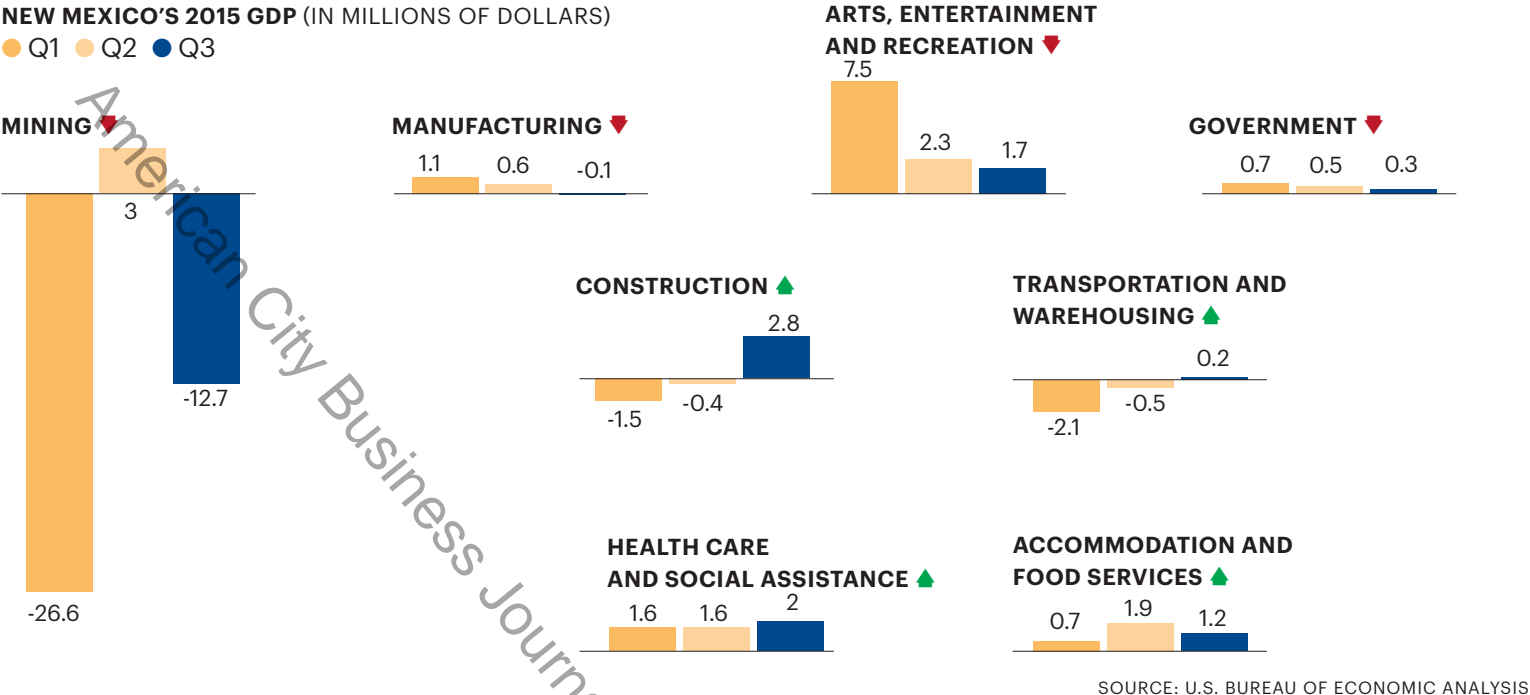
17 MAR

Women of Influence Awards:
5:30 p.m. - 8:30 p.m.; Sandia
Resort & Casino

ECONOMIC PULSE

New Mexico's production snapshot

To put it plainly, a state's gross domestic product (GDP) is one of the best ways to measure its economy, and according to figures released by the Bureau of Economic Analysis (BEA) last week, New Mexico's manufacturing output in the third quarter of 2015 fell by .01 percent for nondurable goods and by .10 percent for durables, up a little from -.06 and -.05 percent in 2Q. In the same vein, Texas and Colorado, which had registered negative growth as well in 2Q, increased their nondurable manufacturing production by .36 and .21 percent, respectively. Of the two neighboring states, only Texas continued to lose in durable goods manufacturing in 3Q along with New Mexico. But a look at the GDP output of eight of New Mexico's key industries shows that, overall, the state's not doing too shabby.





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Two Awards From One Great Organization!


Thanks to our friends at Capital CDC.

Capital CDC recently recognized Laurie Roach, Vice President and Business Relationship Officer of Peoples Bank-Albuquerque as their Lender of the Year.

Peoples Bank was also recognized as the Top Lending Institution in regard to approval and debenture volume.

Capital CDC works with hundreds of small businesses to assist with financing for building acquisitions, construction projects, and machinery and equipment loans.

We're very proud to work with Capital CDC and area small businesses and we offer a hearty "thanks!" for the recognition.




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QUOTABLE: “Weighing all our options, the good, the bad and the ugly, I really do have some concerns. If you’re going to do something this big, you’re not always going to have everyone’s support.”



KLARISSA J. PEÑA, District 3 City Councilor about her consideration of putting the city’s ART plans to a general vote.

► **DIGI-BYTES**

200

about the number of campuses around the country with a Collegiate Entrepreneurs Organization (CEO) chapter, another of which was just added at the University of New Mexico.

\$400,000

amount appropriated in the state’s 2017 budget for the Department of Information Technology to launch a comprehensive study on New Mexico’s broadband needs, about \$50,000 more than the New Mexico Jobs Council had originally hoped the effort would receive.

\$500,000

amount still needed to fund a bill that passed both chambers of the New Mexico Legislature, and that the governor signed this past session that would establish a statewide “solo work” pilot program to provide service incentives for independent workers to set up shop in the state.

\$7,500

amount that Wells Fargo kicked in for two runner-up prizes at ABQid’s second annual Ski Lift Pitch contest, at which Los Alamos’s UbiQD (pronounced, “ubiquity”) — a manufacturer of semiconductor nanocrystals (quantum dots) that are used in LCD displays and solar cells — won the grand prize of \$10,000.

250

the number of New Mexico crew members expected to work on “From Dusk Till Dawn: The Series,” which relocated to I-25 Studios in Albuquerque from Austin to film its third season.

80–90%

about the percentage of New Mexicans that end up working on local television productions in the state.

2%

the percentage of a year-over-year cap on rates of increase for employers’ unemployment insurance in House Bill 283, which the governor signed this week, that might not be in compliance with federal guidelines aimed at keeping states’ UI trust funds solvent.

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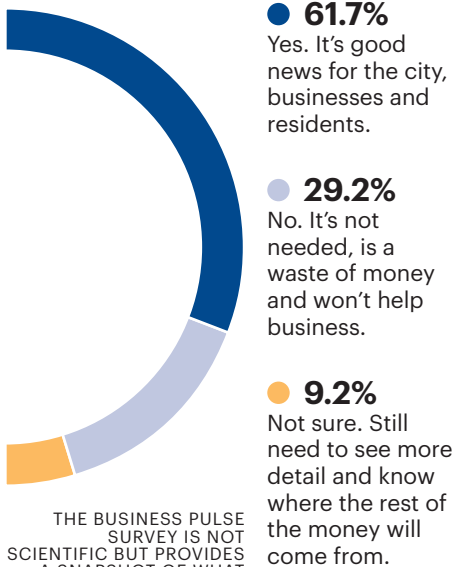


Photo by Nick Layman

Paul Cook | 505.503.2630 | paul.cook@svn.com

BUSINESS PULSE SURVEY

Are you supportive of the city’s Albuquerque Rapid Transit efforts?



THE BUSINESS PULSE SURVEY IS NOT SCIENTIFIC BUT PROVIDES A SNAPSHOT OF WHAT READERS ARE THINKING



BUSINESS INTELLIGENCE

The news you need to know to run your business, including health care, finance and law.



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HEALTH CARE

Presbyterian Health Plan enters N.C. venture

A group of 11 North Carolina health systems, including the largest in the Triad (Greensboro, Winston-Salem and High Point), announced a new partner for their joint venture into managing Medicaid care.

The new company, formed by the health systems in December and called Provider-Led, Patient-Centered Care LLC (PLPCC), has selected Presbyterian Health Plan of New Mexico as a partner.

The company, with PHP on board, is seeking to manage the care of Medicaid patients in the state under a new platform being crafted by state officials. Among the member health systems are Cone Health, Novant Health and Wake Forest Baptist Medical Center.

PLPCC notes that Presbyterian was selected after a "rigorous search process" and that it is the only plan in New Mexico to have continuously served as a Medicaid managed care plan since the state shifted to that model in 1997.

Presbyterian now serves more than 30 percent of New Mexico's Medicaid population, according to PLPCC. It's owned by Albuquerque-based Presbyterian Health Services, which has eight hospitals, an 800-member medical group and a health plan with 469,000 customers in employer-based Medicare and Medicaid plans.

PLPCC brings Presbyterian on board as state officials are unveiling more of the structure of the changing Medicaid sys-

tem in the state, which still must gain federal approval before being implemented.

North Carolina's Medicaid population includes about 1.9 million low-income residents, mostly women, children, elderly and disabled, and the state has seen cost overruns historically through a fee-for-service system that compensates providers for each service provided or procedure performed.

Under the plan rolled out this week, the state will cap the amount it will spend annually on caring for the Medicaid population, and it will partner with private entities to provide care.

For groups like PLPCC, the advances the health system partners have made in managing the populations of large

groups of patients will be supplemented by the expertise a partner like Presbyterian has in running a managed care company.

Along with the Triad partners, PLPCC includes Carolinas Healthcare System, Duke University Health System, Mission Health System, New Hanover Regional Medical Center, UNC Health Care, Vidant Health and Wake Med Health and Hospitals.

The partnership will be formalized with Presbyterian in the next several months, according to PLPCC.

This is an excerpt. Read the full story here: <http://bit.ly/21ZXxp>.

— Owen Covington / Triad Business Journal

DEVELOPMENT

Venture bolsters expansion possibility in Albuquerque, too

Now that Presbyterian Health Plan of New Mexico was chosen by a group of 11 health systems in North Carolina to be its Medicaid partner (see story above), it also means more people to handle the new business generated. The company said it's too early to know for certain the number of jobs the partnership will create, but it hopes for between 400 and 600 additional jobs in New Mexico.

With the business growth, Presbyterian is also eyeing an expansion of its headquarters in Albuquerque.

The Presbyterian Rev. Hugh Cooper Administrative Center, is located near Balloon Fiesta Park and includes 195,000

square feet. Presbyterian moved to its North I-25 headquarters from the Sunport area in 2014.

Just a couple of years later, the health care provider is making plans to add two more buildings to the property.

Dale Maxwell, Presbyterian Healthcare Services' EVP and CAO, said the short term goal is to develop a three-story, 87,000-square-foot office addition. The new building would be constructed on the southwest side of the existing buildings on site. This is an excerpt. Read the full story here: <http://bit.ly/21ZXwnS>.

—Stephanie Guzman / Albuquerque Business First



A rendering of the 87,000 square foot office building addition to Presbyterian's headquarters.

COURTESY PRESBYTERIAN HEALTHCARE SERVICES AND DEKKER/PERICH/SABATINI



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Reporter Stephanie Guzman covers commercial and residential real estate



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RESIDENTIAL

Santolina developers request tax incentives

It's an application we all knew was coming for Santolina. Western Albuquerque Land Holdings applied to Bernalillo County for two tax incentive districts in late February.

Those incentives are a tax increment development district (TIDD) and a public improvement district (PID), both which have been used by master-planned communities in the metro area.

The incentives would be applied to the 13,850 acres southwest of Albuquerque that WALH plans to develop in future years. WALH says the money from TIDDs and PIDs will be used to pay back the developer for \$10 billion it plans to invest in the project. It said it will spend \$2.8 billion for infrastructure, such as road and water lines, and an additional \$7.2 billion for commercial, office, retail, industrial, warehouse, education campuses and homes.

The Bernalillo County Commission has final say in the matter. This year Level B approval requests are expected to go before the commission. Those would include a more detailed look at the project, and specifically what's to be built on 4,243 acres. So far, the developers are proposing residential villages, an urban center, town center, open spaces and business and industrial parks.

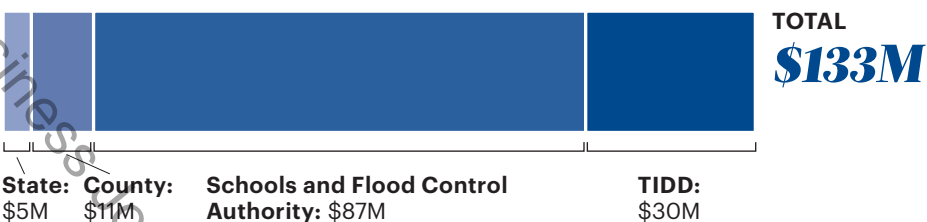
Santolina's Level A and development agreement were approved last summer.

WHERE THE MONEY GOES

Santolina developers say at full build out, the community will generate \$170 million annually in gross receipt taxes.



Santolina developers say at full build out, the community will generate \$133 million annually in property taxes.



SOURCE: WESTERN ALBUQUERQUE LAND HOLDINGS

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\$1,154

The average New Mexico homeowner pays this amount in property taxes each year, making the state the 12th lowest for property taxes in the U.S., according to a ranking by WalletHub.

GRUB HUB



JOHN WEST

FOOD TRUCK RULES AMENDED

Just a couple months after passing the city's first food truck ordinance, the Albuquerque City Council revised the rules to shorten the distance required between food trucks and restaurants. Previously, food trucks were required to park at least 100 feet away from a brick-and-mortar restaurant. Now, they only have to park 75 feet away from eateries, which will allow them to park more places. Food trucks are also allowed to park directly in front of restaurants as long as the restaurant is closed.



COURTESY WHOLE HOG CAFE

BBQ HEADED TO EDO
725 CENTRAL AVE. NE

Well that didn't take long. The Gravy restaurant space in East Downtown, which closed in late December, will be backfilled with a BBQ joint. Whole Hog Cafe, which has locations in the Northeast Heights and in Santa Fe, plans to open a location there in the next two to three months. Bo and Sara Barnwell are the owners of the two locations. They have a licensing agreement with Whole Hog, which is based in Little Rock, Arkansas.



COURTESY SPRINGER5 INVESTMENTS

RESTAURANT SHAKE-UP
AT UNSER GATEWAY
1908 WELLSRING AVE. SE,
RIO RANCHO

When you walked into Prime restaurant in Rio Rancho, you also had the option to order food from WisePies, located right next door and somewhat connected to the building. Now, both restaurants are out and a newer concept by the same owner will fill both spaces, creating one massive restaurant. Mike Baird, of Vernon's Speakeasy fame, will open his Vernon's Open Door there. The other Vernon's Open Door is located in the Cottonwood area in Albuquerque.

ON THE MOVE



KENT CRAVENS
New executive vice president of the Greater Albuquerque Association of Realtors

Cravens, a former state senator for three terms and former executive director of the New Mexico Dental Association for five years, has been named the head of GAAR.

He has had his real estate license for six years, and has done some small scale developments around New Mexico.

Cravens will oversee 15 staff members, who provide services to 3,000 Realtors.



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March 30, 2016 • 7:30 am – 9:00 am
Albuquerque Country Club
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Steven Kotler

Bestselling author, journalist, and entrepreneur. His presentation called **Climbing Mount Bold** is based on his New York Times bestselling book *Bold: How to Go Big, Create Wealth, and Impact the World*. The publication discusses the exponential advancement of technology that enables upstart entrepreneurs to go from "I've got an idea" to "I run a billion-dollar company" faster than ever before. Kotler will explain how a shift in mindset can increase performance and ignite passion and he'll explore the mental tactics utilized by high performing organizations like Google and the Navy Seals. *Bold* was named one of the top 25 books read by corporate America in 2015 and President Bill Clinton called it "a visionary roadmap for people who believe they can change the world..."

The UNM Anderson School of Management Boerigter Business Breakfast Program is a business lecture series sponsored by the Anderson School through the generosity of Sibilla and George Boerigter and SoundOff Signal. The series hosts business leaders from across the country to speak on topics of current interest. The series is offered at no cost to the business community.

Contact Felicia Rodriguez at 505.277.1504 for more information or to be added to the invitation list.
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Compiled by Juliana Vadnais
505-348-8313
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AMERICAN INDIAN-OWNED BUSINESSES

RANKED BY 2015 NEW MEXICO REVENUE

	Business name Address Website	Total 2015 NM revenue	Total NM employees	Year founded locally	Major clients, projects or contracts	Top local executive/E-mail Phone
1	NOVA Corp. [Ⓢ] 5201 Hawking Drive SE, Albuquerque 87106 nova-dine.com	\$53,220,591	182	2010	NA	Erin Fletcher, VP of HR erin.fletcher@nova-dine.com 505-563-4689
2	AMERIND Risk Management Corp. ^① 502 Cedar Drive, Santa Ana Pueblo 87004 AMERINDRisk.org	\$42,500,000	52	1995	Pueblo of Acoma, Santo Domingo Tribe	Derek Valdo, CEO dvaldo@amerindrisk.org 505-404-5000
3	Isleta Business Corp. ^② 3950 St Rd Hwy 47 SW, Albuquerque 87105 isletabc.com	\$25,000,000	45	2011	Pueblo of Isleta, Isleta Resort and Casino, Ossotanium Corp., Department of Defense, Native American Insurance Group (NAIG), Natural Evolution Inc. (NEI)	Andrew Teller, CEO andrew.teller@isletabc.com 505-869-9729
4	DDC IT Services LLC [Ⓢ] 5201 Hawking Drive SE, Albuquerque 87106 ddc-its.com	\$13,900,000	68	2011	NA	Austin Tsosie, president austin.tsosie@ddc-its.com 505-217-3651
5	WHPacific Inc. ^⑦ 6501 Americas Pkwy NE, Albuquerque 87110 whpacific.com	\$8,601,795	50	1944	New Mexico Department of Transportation, Taos County, Bureau of Indian Affairs, Navajo Housing Authority, Kirtland Air Force Base, Navajo Nation Water Management Branch, Albuquerque International Sunport, Federal Aviation Administration, Pueblo of Santa Ana, Pueblo of San Felipe	Michael Malloy, New Mexico operations manager mmalloy@whpacific.com 505-247-0294
6	Mescalero Apache Telecom Inc. ^⑥ 75 Carrizo Canyon Road, Mescalero 88340 matinetworks.net	\$6,000,000	22	2001	Indian Health Service, Mescalero Unit	Godfrey Enjady, general manager NA 505-464-6284
7	Dyron Murphy Architects PC ^④ 4505 Montbel Place NE, Albuquerque 87107 dm-architects.com	\$5,600,000	15	2001	Institute of American Indian Arts, Navajo Nation, CNM, Curry County	Dyron Murphy, principal dmurphy@dm-architects.com 505-830-0203
8	Keres Consulting Inc. ^⑤ 5600 Wyoming Blvd. #150, Albuquerque 87109 keresnm.com	\$5,000,000	13	2001	Department of Defense Native American Lands Environmental Mitigation Program; National Nuclear Security Administration; Pueblo of Isleta; NM Indian Affairs Department; NM Department of Health	Timothy Chavez, CEO tchavez@keresnm.com 505-837-2104
9	Sacred Power Corp. ^⑩ 1501 12th St. NW, Albuquerque 87104 sacredpower.com	\$2,400,000	24	2002	National Park Service, Jaynes Corp., Isleta Pueblo, Pueblo of Santa Ana, Navajo Tribal Utilities Authority	Windell Gilliam, president windell.gilliam@sacredpowercorp.com 505-242-2292
10	Get A Grip Inc. ^⑫ 11840 Cochiti Road SE, Albuquerque 87123 getagrip.com	\$2,000,000	15	1995	NA	Sharon Dillard, president sharon@getagripinc.com 505-268-0929
11	Records and Data Management Inc. ^⑭ 5720 Osuna Road NE, Albuquerque 87109 recordsanddatamanagement.com	\$1,200,000	6	1993	city of Albuquerque, NM State Land Office, U.S. Department of Energy, Sandia National Laboratories	Debby Kruzic, president dkruzic@dhinfo.com 505-888-3620
12	Exhibit Solutions of New Mexico Inc. ^⑬ 4301 Masthead St. NE, Albuquerque 87109 exhibitsolutions.net	\$1,000,000	5	1999	Sandia National Laboratories, UNIRAC, Isleta Business Corp.	Gina Euell, president gina@exhibitsolutions.net 505-298-5121
13	American Indian Chamber of Commerce ^⑰ 2401 12th St. NW, Albuquerque 87104 aiccnm.com	\$427,970	4	2000	American Indian-owned businesses, U.S. Department of Commerce, state of New Mexico Indian Affairs Department, city of Albuquerque	Theodore Pedro, executive director tedpedro@aiccnm.com 505-766-9545
14	Quickly Cleaned Janitorial ^⑱ P.O. Box 67281, Albuquerque 87193 quickly-cleaned.com	\$360,000	6	2009	Bureau of Indian Affairs, Pueblo of Isleta, Native American Housing Consultants, Pueblo Cochiti, commercial business in Albuquerque	Ervina Castillo-Newton, CEO ervina@quickly-cleaned.com 505-890-8114
15	MLC Architects LLC ^⑰ 7701 Innovation Way NE, Rio Rancho 87144 mlcarchitect.com	\$274,700	2	2009	Department of Veterans Affairs	Michael Case, president, lead architect mcase@mlcarchitect.com 505-994-2770
16	Indian Pueblos Marketing Inc. ^⑳ 2401 12th St. NW, Albuquerque 87104 indianpueblo.com	NA	210	1976	Pueblo Harvest Cafe, Four Winds Travel Center, Starbucks Coffee, Shumakolowa Native Arts, Shumakolowa.com, development of former Albuquerque Indian School site	Michael Canfield, CEO mcanfield@indianpueblo.com 505-724-3519
17	Institute of American Indian & Alaska Native Culture & Arts ^③ 83 A Van Nu Po Road, Santa Fe 87508 iaia.edu	NA	105	1962	NA	Robert Martin, president NA 505-424-2300
18	Kimo Constructors Inc. ^⑧ 3681 State Hwy. 47, Bosque Farms 87068 kimonm.com	NA	35	1997	NM Department of Transportation, municipalities, Indian tribes, general contractors	Matthew Lucero, president mlucero@kimonm.com 505-869-9311
19	Iinábá Inc. ^⑨ 4801 N. Butler Ave., Farmington 87401 iinaba.com	NA	18	1994	Indian Health Service, US Army Corps of Engineers, USEPA, BIA, Navajo Nation	Duane Aspaas, president daspaas@iinaba.com 505-327-1072
20	Indian Pueblo Cultural Center ^⑪ 2401 12th St. NW, Albuquerque 87104 indianpueblo.com	NA	18	1976	American Indian Week: Pueblo Days, Albuquerque American Indian Arts Festival, Pueblo Film Festival, Youth Summer Camp, Resilience Run, Pueblo Shop & Stroll, permanent museum exhibit "We Are of This Place: The Pueblo Story," cultural arts & education programming, library and archives	Monique Fragua, museum director mfragua@indianpueblo.org 505-843-7270
21	Montech Inc. ^㉔ PO Box 36452, Albuquerque 87176 montech-inc.com	NA	9	2011	Department of Defense (DOD) AFRL, DOD AFNWC, DOD Directed Energy; Department of the Interior, Bureau of Indian Affairs	Monica Jojola, principal NA 505-681-5928
22	Basis/t Corp. ^㉓ P.O. Box 50458, Albuquerque 87123 basist.com	NA	8	1997	NA	Brent Stoplestad, manager NA 505-292-1480
23	Zuni Cultural Resource Enterprise Inc. ^㉕ P.O. Box 1149, Zuni 87327 zcre.net	NA	5	1992	Bureau of Reclamation	Cindy Dongoske, business manager cdongoske@cableone.net 505-782-4814
24	Southwest Business Development Consultants LLC [Ⓢ] 2401 12th St. NW, Albuquerque 87104 swbdc.com	NA	2	1999	federal government, nonprofit, private sector, tribal governments, tribal corporations	Michael Peacock, CEO / president mpeacock@swbdc.com 505-342-8046
25	Beverly Diddy Designs LLC ^⑨ P. O. Box 36647, Albuquerque 87176 bdd-interiors.com	NA	1	2000	UNM Hospitals, New Mexico State University	Beverly Diddy, principal bddinteriors@gmail.com 505-884-4815

CLOSER LOOK

\$167 M

Total 2015 revenue of the companies depicted on The List

917

Total number of New Mexico employees depicted on The List

Top 5 oldest, by year founded locally

WHPacific1944

Institute of American Indian & Alaska Native Culture & Arts1962

Indian Pueblos Marketing Inc.1976

Indian Pueblos Cultural Center1976

Zuni Cultural Resource Enterprise Inc.1992

ABOUT THE LIST

Information was obtained from firm representatives. Information on The List was supplied by individual companies through questionnaires and could not be independently verified by Albuquerque Business First. Only those that responded to our inquiries were listed. In case of ties, companies are ranked by total NM employees and then listed alphabetically.

NEED A COPY OF THE LIST?

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WANT TO BE ON THE LIST?

If you wish to be surveyed when The List is next updated, or if you wish to be considered for other Lists, email your contact information to Juliana Vadnais at jvadnais@bizjournals.com.

NOTES: NA - not applicable, not available or not approved * - not ranked on last year's List

THELIST

PUTTING IT TOGETHER

NATIVE POPULATIONS HAVE BEEN ENTREPRENEURIAL FOR HUNDREDS OF YEARS. DR. RAUL GOUVEA AND JAYE FRANCIS BOTH NOTICED THAT THERE WERE VERY FEW BOOKS AND RESOURCES REGARDING NATIVE BUSINESS. SO THEY WROTE THEIR OWN.

Jaye Francis, coordinator of Native American Student Success at Anderson (NASSA), and Dr. Raul Gouvea, professor of international management at the UNM Anderson School of Management, wrote a book to be published this year showcasing the experiences of Native women entrepreneurs in the state of New Mexico. The book will be first-person accounts from local entrepreneurs on how their business got started and what it took to make it thrive.



Jaye Francis



Raul Gouvea

What is the reason many Native entrepreneurs start their own businesses? For some, it was a way of life handed down from generation to generation. For others, they had the “fire in their belly,” or the drive. They had a desire to do things in a better way. They didn’t want to work for a company, but have the freedom to make their own choices regarding their business and home life.

What are the hardships they face, and how do they overcome them? Some of these women did not have a formal business education or background. They overcame that by relying on other resources and were open to learning from seasoned business professionals. For a lot of them, juggling family, community and work were also hardships. Their passion and drive allowed them to develop a balance and helped them to overcome.

POLL QUESTION

What is the best piece of advice you’ve been given?



“Invest in your own people - they are the backbone of your company.”

DYRON MURPHY
CEO, Dyron Murphy Architects PC



“Don’t ever think you’re not good enough to compete in a male-dominated industry, be assertive but not aggressive. Don’t ever lose your positive energy.”

GINA EUELL
president, Exhibit Solutions of New Mexico



“Don’t be in such a hurry, take the correct steps and build a solid foundation for your company.”

MONICA JOJOLA
Principal, Montech Inc.

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EXECUTIVE PROFILE

Following in his family's footsteps

TIMOTHY CHAVEZ STARTED HIS BUSINESS AFTER SEEING HIS GRANDPARENTS' SUCCESSES

TIMOTHY CHAVEZ

Title: President/CEO, Keres Consulting Inc.

Phone: (505) 837-2104

Address: 5600 Wyoming Blvd. NE #150, Albuquerque 87109

Website: keresnm.com

Family: Wife, Tina; children Darris, 33; Timothy, 16; and Nickolas, 13

Hobbies: Hiking, biking, golfing, camping and fishing

Hometown: Pueblo of Acoma "Sky City"

Timothy Chavez started Keres Consulting Inc. in 2001 as a general management consulting firm with expertise in real property asset management and sustainability, engineering and the environment, and communication and training.

What made you want to start Keres Consulting? I have the entrepreneurial lineage in my family. To my knowledge, my maternal grandmother had the only operational "doorbell" in use back at Acoma Village on Acoma Pueblo in the late 70s. She sold various pastries and novelties to the local community. In addition, my paternal grandfather bartered and sold his fruits and vegetables. I had a dream to own my own business in large part because my grandparents were able to provide for their families and our community members as well. They showed me that anything is possible.

What do you like about your work? I really enjoy the passion of reviewing new business opportunities with my core team and the pursuit of taking down the opportunities we



Timothy Chavez is the president and CEO of Keres Consulting Inc.

COURTESY KERES CONSULTING INC.

are capable of winning with a vengeance. As a small business, we have to be tenacious in our capture planning processes – because we have the qualifications, the know-how and the people to not only think like a large business, but also provide the level of service that a large business can provide.

What is your favorite type of project to work on? New business development is one

of my passions. I especially like to work on establishing new business relationships and partnerships with other companies that have expertise in other fields that we do not currently have in our wheelhouse. The potential to pursue new business ventures with a "full suite" of offerings is on my target to take down in 2016.

What are the challenges facing your business right now? One of the challenges we are facing is "senioritis" and ensuring we have a succession plan to meet that challenge. I have subject matter experts who are nearing that retirement age and finding replacements is no easy task. We have an active mentoring program to engage our up-and-coming professionals and the support from executive leadership to pursue and maintain professional licensures and credentials in their respective fields.

Describe your company in 10 words or less? Strong values and respect for all employees, customers and stakeholders.

– Juliana Vadnais

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Daniel O. Trujillo Trujillo has been named a partner at Kubiak Melton & Associates LLC. He joined the firm in November 2009. Trujillo's practice concentrates on auditing state and local governments, tribal governments, tribal corporations and nonprofits and performing fraud exams.	Bill Elliott Elliott completed the Envoy Mortgage VA bootcamp training and is now an Envoy Certified VA mortgage specialist. Elliott is also a veteran of the U.S. Air Force Security Service, where he served from 1965 to 1969, and is a member of the Rotary Club of Albuquerque.	Danielle Adams Adams has been promoted to communications administrator at Kesselman-Jones Inc. She is responsible for executing marketing and communications strategies for both the company and client projects.	Kristin Berg Berg has been promoted to office manager at Kesselman-Jones Inc. She is responsible for office management and human resources.	Brian Hatchitt Hatchitt has been promoted to COO at Kesselman-Jones Inc. He oversees the company's daily operations, finances, sales and marketing efforts and long-term growth strategies.	Paul Musgrave Musgrave has joined Lovelace Women's Hospital as COO. Most recently, Musgrave was the executive leader for performance improvement for Tenet Healthcare in Dallas. He is a fellow of the American College of Healthcare Executives.	John Marcelli Marcelli, of John Marcelli State Farm Insurance and Financial Services, received State Farm's Crystal Excellence award. This award recognizes agents who align their agencies with the long-term profitable growth of all State Farm product lines.	Holly Adams Adams has joined the J Martin group at Realty One of New Mexico. Adams has been a Realtor for 12 years and specializes in the Nob Hill, Downtown and Ridgecrest areas of Albuquerque.



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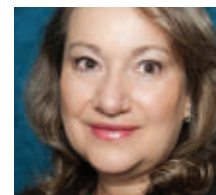


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New Mexico

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							<p>Submit your personnel changes at Albuquerque-BusinessFirst.com/people</p> <p>Information about any Albuquerque-area-based businessperson is welcome. Include name, title, company, location and a photo of the person, with a company contact name, email address and phone number in case additional information is needed. The submissions are automatically compiled.</p>
<p>Britany Passalacqua</p> <p>Sheehan & Sheehan P.A. has hired Passalacqua. She was admitted to the New Mexico State Bar in September 2015 and previously worked as a paralegal assistant, then as a law clerk with Sheehan & Sheehan.</p>	<p>Aleksandra Myga</p> <p>Myga has joined New Mexico Legal Aid as CFO. She oversees all aspects of the organization's finances, including the development and management of budgets, preparation of financial statements and reporting to NMLA's board and the public.</p>	<p>Laura Altomare</p> <p>Altomare has been named director of marketing for Homewise Inc. She is responsible for planning and implementing multiyear marketing strategies including budgeting, market analysis, executive reporting and brand management.</p>	<p>Brian Anderson</p> <p>Anderson has been named director of real estate development for Homewise Inc. He leads the acquisition and development of real estate for residential and mixed-use properties. He also oversees day-to-day homebuilding operations.</p>	<p>Lisa Wilson</p> <p>As the new CFO of Homewise Inc., Wilson is responsible for managing all aspects of finance, accounting and compliance areas including long-range planning, introduction of new programs and strategies and regulatory compliance.</p>	<p>Erin Kicklighter</p> <p>Kicklighter joins NAI Maestas & Ward as a transaction coordinator with the retail team.</p>	<p>Alex Wolcott</p> <p>Wolcott joins Sun Vista Enterprises as the new estimator/project manager.</p>	

We can help
you grow,
regardless
of your size.



Clarke Cagle,
CPA, CCIFP, CGFM
– Audit Director

GIVING BACK

Casa Ball

Heading Home’s Casa Ball, a fundraiser to help end homelessness in Albuquerque and across New Mexico, raised more than \$72,000. The event is a partnership between Heading Home and the Apartment Association of New Mexico. Pictured are Casa Ball celebrity dancers, CSP Dance Studio professional dancers, STAR 88’s DJ duo and Sandi Hazlett, Heading Home board VP. The theme was “Totally 80s.” The fundraising event started in 2011 and since then, Heading Home’s development director Megan McCormick, and AANM’s executive director Kelle Senyé, have recreated the event to make it Heading Home’s biggest, most profitable fundraiser. In the last two years, it has raised more than \$100,000.



COURTESY HEADING HOME

Lobos Love Pink

The Lady Lobos “Lobos Love Pink” basketball game raised \$4,865 for the UNM Comprehensive Cancer Center. This year, the game honoring New Mexico women fighting breast cancer was played on Feb. 20 against the Air Force Falcons. Individuals who wore pink could purchase a ticket for \$5 the day of the game. The American Cancer Society estimates that 1,320 New Mexican women received a breast cancer diagnosis in 2015 and that 270 died from the disease.



COURTESY UNM COMPREHENSIVE CANCER CENTER



Heading Home’s baby shower

Heading Home hosted a virtual baby shower, collecting items for Heading Home clients who are expecting. After hearing about this significant need, the Albuquerque Area Firefighters Random Acts group joined the effort. Firefighter’s from Station 1, the neighboring fire station to Heading Home’s Downtown office, donated a crib, carrier and diapers. Cottonwood Mall also set up collection bins throughout the mall which were quickly overflowing with baby clothes, blankets and supplies.



COURTESY HEADING HOME

GIVING BACK



COURTESY UNM COMPREHENSIVE CANCER CENTER



‘Hoops 4 Hope’ legislative basketball game

The charity basketball game helped to raise \$22,347 for the UNM Comprehensive Cancer Center in its fight against cancer throughout the state. The Senate “Lobos” team, coached by UNM football head coach Bob Davie, won the game in double overtime with a score of 32, and the House “Aggies” team, coached by NMSU head football coach Doug Martin, was close behind with a score of 29.

PB&J’s Brown Bag Lunch

PB&J’s Brown Bag Lunch will take place this year on April 7th from 11:30 a.m. to 1 p.m. at the National Hispanic Cultural Center. This annual event seeks to bring attention to Child Abuse Prevention Month. For 43 years, PB&J has been working with the highest at-risk families in the greater Albuquerque area – 100 percent of PB&J families live under the federal poverty line and 85 percent are referred by Children Youth and Families Department. Pictured are two of last year’s attendees with a peanut butter and jelly sack lunch – Sarah Maestas Barnes and Jonathan Padilla.



COURTESY PB&J



COURTESY BCBSNM

BCBSNM

BCBSNM volunteers build a picnic table to accompany the playground at NewLife Homes’ Sundowner development. BCBSNM donated more than \$90,000 for the playground.

New Mexico Film Office

Santa Fe Community College’s film program named two students and two faculty members as recipients of funds from the New Mexico Film Office’s Give Back Fund. In partnership with New Mexico Film Resource and the Santa Fe Community College Foundation, awards are given to students for exceptional academic work and entrepreneurial skills. SFCC students Adriel Takashi Soloway and Regina Nein received \$1,000 awards for film capstone projects. SFCC Film faculty members Jonathan Mugford and Diana de Aguinaga Pettersson received \$2,000 awards.



COURTESY SANTA FE COMMUNITY COLLEGE

► SUBMIT

Want your organization’s next event featured in Giving Back?
To be considered for Giving Back, submit three to five photos of your business event, with caption information, online at www.bizjournals.com/albuquerque/promo/givingback. Preferred photo specs are: 300 dpi, 4x6 inches (1200px by 1800px).

Because our
real interest
is you.



Jared Matts, CPA,
- Tax Director

LEADS

Information to build your business

► Real Estate Transactions - Commercial

BERNALILLO COUNTY

Margaret L. Hinds to Maxwell Property LLC, 131 Bent St., Taos 87571, Lot 28-A4 Block 2 Vista Del Sandia, Book/Page 2016017726, 02/25/16.

Timothy Patrick Townes and Stephanie Ann Townes-Adams to Skyco Inc., 11501 San Francisco Road N.E., Albuquerque 87122, Lot 9 Block 17 Tract 3 North Albuquerque Acres, Book/Page 2016017836, 02/25/16.

Robert M. and Elizabeth L. Murphy to Dark Horse Investments Inc., 10000 Wilshire N.E., Albuquerque 87122, Lot 3 Block 19 Mesa Arriba, \$112,000, Book/Page 2016017846, 02/25/16. (mortgage)

Landco II LLC to Crescent Custom Homes Inc., P.O. Box 45091, Rio Rancho 87174, Lot 14-P1 Sunset Farm Subd., Book/Page 2016017930, 02/26/16.

Billy J. and Emily A. Kinzy to Liffree Investments, P.O. Box 37275, Albuquerque 87176, Unit B Building 14 Phase I Del Sol Condominium, Book/Page 2016018023, 02/26/16.

Jeff Montano to PDB Investments Inc., 6100 Fourth Suite 244, Los Ranchos 87107, Lot 49 Block 2 Katherine Nichole Addition, Book/Page 2016018226, 02/26/16.

David Clyde Nuckols and Brian Casey Nuckols to Iron Horse Ranch LLC, P.O. Box 6323, Albuquerque 87197, Sec. 20 11 03 Portion of Tract 32A2A2, Book/Page 2016018299, 02/26/16.

Donald W. and Anjenette S. Ramos to Grakus Properties LLC, 12450 Crested Moss Road N.E., Albuquerque 87122, Tract X SEGO Subd., Book/Page 2016018316, 02/26/16.

The Bank of New York Mellon to Harvest Holdings LLC, P.O. Box 50245, Albuquerque 87181, Lot 60-B Saratoga Subd., Book/Page 2016019198, 03/01/16.

360 ROI LLC to Integrity Home Solutions LLC, 12805 Menaul Blvd. N.E., Albuquerque 87112, Lot 17 Pinon Point Subd., Book/Page 2016019561, 03/01/16.

Laura A. Young to Karam Properties LLC, 13170 Central Ave. S.E. Suite B No. 319, Albuquerque 87123, Lot 21 Block 11 Yearout's Subdivision Knob Heights, Book/Page 2016019577, 03/01/16.

SANTA FE COUNTY

Utah Bottling Works LLC to Manhattan Properties LLC, P.O. Box 1328, Santa Fe 87504, Part of Lots 5/8 Tract A Block 46-A Kings Map Block 46-A, Book/Page 1786537, 02/16/16.

Brian M. Nelson Jr. to Mike Nelson Santa Fe Properties LLC, 2682 Tres Lagos, Alamogordo 88310, Lot 12 Block 4 W.K. Jones, Book/Page 1786575, 02/17/16.

David and Shiri Klein to

1012B Don Diego LLC, P.O. Box 1319, Abiquiu 87510, Lot 9 Block 2 Galisteo Subd., Book/Page 1786687, 02/17/16.

LG Realty Holdings LLC to NM State Armory Board, P.O. Box 5118, Santa Fe 87502, Tract A-1 New Mexico State Armory Sec. 04 15 08, Book/Page 1786749, 02/18/16.

Max E. Myers to New Mexico Department of Transportation, P.O. Box 1149, Santa Fe 87504, Sec. 33 17 09, Book/Page 1787055, 02/23/16.

Express Development Ltd. Co./Precision Development LLC to NM Holdings LLC, 11 W. Main Suite 223, Belgrade, Mont. 59714, Lot 16-A1 Edgewood Plaza, Book/Page 1787091, 02/23/16.

Marshall Garcia to 1510 Canyon Rd. LLC, 111 Daybreak, Santa Fe 87507, Tract B Lot line adjustment prepared for Beneficiaries of Eloyda R. Garcia et al., Book/Page 1787609, 02/29/16.

► Federal Tax Liens

BERNALILLO COUNTY

Los Compadres Restaurant LLC/Jesus R. Martinez III, 2437 Central Ave. N.W., Albuquerque 87104, \$10,119, (941), Book/Page 2016019517, 03/01/16.

Brisket House Inc., 524 Turner Drive N.E., Albuquerque 87123, \$28,312, (1120/941), Book/Page 2016019523, 03/01/16.

Anderson Glass Co. Inc., P.O. Box 6083, Albuquerque 87197, \$30,014, (941), Book/Page 2016019524, 03/01/16.

SANTA FE COUNTY

Su Hogar Construction LLC, 10 San Mateo Way S., Santa Fe 87508, \$8,673, (941), Book/Page 1786995, 02/22/16.

► Releases of Federal Tax Liens

SANTA FE COUNTY

Aroma Coffee Co. LLC, 4 Bisbee Court, Santa Fe 87508, \$9,056, (941), Book/Page 1787000, 02/22/16.

► State Tax Liens

BERNALILLO COUNTY

Sunburst Construction Inc., 98 Roehl Road NW, Albuquerque 87107, \$7,182, (Sales and Use), Book/Page 2016017111, 02/24/16.

High Sierra Design & Construction, 1217 Rael St. S.W., Albuquerque 87121, \$20,071, (Sales and Use), Book/Page 2016017130, 02/24/16.

WR Management Co., 2320 130th Ave. N.E. Suite 250, Bellevue, Wash. 98005, \$6,636, (Sales and Use), Book/Page 2016019392, 03/01/16.

► ABOUT THIS SECTION

READER GUIDE

Albuquerque Business First’s public records copy is designed to help you find the latest legal transactions so you can grow your business. No matter what business you’re in, whether it’s real estate or vending machines, landscaping or networking, you can glean valuable information and a competitive edge by reading BizLeads. Find out who’s new in town, who’s selling land, who’s going under, what neighborhoods are hot. We’ve pulled records from the county clerks’ offices of New Mexico’s largest population centers: Bernalillo, Sandoval, Santa Fe and Doña Ana counties.

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DEFINITIONS

Chapter 7: A “straight” bankruptcy involving an appointed trustee to sell all assets by auction or other means to pay creditors and trustees fees.

Chapter 11: A process which allows a business to gaintemporary relief from paying debts in order to reorganize. The debtor remains in control of the business during the bankruptcy, and the business continues to function.

Chapter 13: A bankruptcy plan available to individuals whose income is sufficiently stable to enable the individual to make payments under a plan to a trustee who disburses the funds to creditors.

Real Estate Transactions: The transfer of real estate as provided by the County Clerk. Information includes buyer, seller, address, property description.

Building Permits: Newly issued permits collected from the planning commission of each county. It includes the contractors, owner of the property and type and size of the project.

Tax Liens: Encumbrances placed on property as a claim for payment of a tax liability. We list both state and federal tax liens.

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SANTA FE COUNTY

High Power Electrical LLC, 312 S.W. Alpine, Plainview, Texas 79072, \$401,398, (Sales and Use), Book/Page 1786698, 02/18/16.

Tapia Enterprises Inc., 8 Avenida Sonrisa, Santa Fe 87507, \$12,236, (Sales and Use), Book/Page 1786901, 02/22/16.

505 Tattooz Inc., P.O. Box 28103, Santa Fe 87592, \$14,124, (Sales and Use), Book/Page 1787254, 02/25/16.

Silver Coyote LLC, 112 Old Santa Fe Trail, Santa Fe 87501, \$5,394, (Sales and Use), Book/Page 1787520, 02/29/16.

► Mechanics’ Liens

BERNALILLO COUNTY

Claimant: Harrison Contracting Co. Inc., Contractor: LPS Contracting Inc., \$83,988, Owner: Eastdale Center Ltd., on property at 2801 Eubank Blvd. N.E. Suite A, Albuquerque 87112, Book/Page 2016017482, 02/24/16.

Claimant: New Mexico Concrete & Construction LLC, Contractor: DeAngelis Diamond Healthcare Group, \$21,677, Owner: Family and Youth Centered Services, on property at 5200 Sequoia Road N.W., Albuquerque 87120, Book/Page 2016019277, 03/01/16.

► New Civil Lawsuits

BERNALILLO COUNTY

Paul A. Lucero vs. Interwest Recovery of NM Inc./Deon Douglas et al., declaratory relief, case #CV 16 1078, 02/18/16.

Kacy Hoard vs. Express Trans Inc./Mohamed Ibrahim Hassan, tort-personal injury auto, case #CV 16 1080, 02/18/16.

Casa Ladera Condominium Owners Association Inc. vs. Bank of Oklahoma, debt and money due, case #CV 16 1105, 02/19/16.

Carole Lucero vs. Allen Sigmon Real Estate Group/Lance Sigmon/Michelle Sigmon, case #CV 16 1116, 02/19/16.

Margarita Estrada-Dominguez vs. State Farm Fire and Casualty Co., tort-personal injury auto, case #CV 16 1122, 02/19/16.

Zach Montano/John Montano vs. ANM WPI LLC, case #CV 16 1143, 02/22/16.

State Farm Fire & Casualty Co. vs. Omnipure Filter Co. Inc., tort-personal injury non-auto, case #CV 16 1184, 02/23/16.

D&H United Fueling Solutions Inc. vs. Energized Electric LLC, case #CV 16 1187, 02/23/16.

JAJMC LLC/Amy McGee/John McGee vs. T-Mobile Inc./Adolph Montoya/Jones

Lang Lasalle Americas Inc., misrepresentation-fraud/ breach of contract, case #CV 16 1189, 02/23/16.

James Stuart vs. GEICO General Insurance Co., damages, case #CV 16 1190, 02/23/16.

Cathy Briand/Daniel Briand vs. Archangel Global Investors/Thomas Eadington/Jason Libersky, breach of contract, case #CV 16 1209, 02/24/16.

Elizabeth Jaramillo vs. Smith’s Food & Drug Centers Inc., product personal injury non-auto, case #CV 16 1224, 02/24/16.

Mary Nieto/Mario Nieto vs. Metropolitan Property and Casualty Insurance Co., declaratory relief/ damages, case #CV 16 1243, 02/25/16.

Wagner Equipment Co. vs. Ameristar Construction Inc., debt and money due, case #CV 16 1245, 02/25/16.

Camille Stueber vs. Farmers Insurance Co. of Arizona/ General Motors LLC/ Reliable Chevrolet (NM) LLC et al., product liability/ tort-personal injury non-auto, case #CV 16 1254, 02/25/16.

American Express Bank FSB vs. ARRK Enterprises LLC/ Anthony A. Anspach, debt and money due, case #CV 16 1262, 02/25/16.

Mark W. Henry (Personal Representative) vs. M706 Kroger West/Smith’s, tort-personal injury non-auto, case #CV 16 1263,

02/25/16.

C-111 Asset Management LLC vs. Bontierra Road LLC/Subway Real Estate LLC/RPS Riverside LLC, foreclosure/debt and money due, case #CV 16 1264, 02/25/16.

Martin S. Langeler vs. Christopher Yardman/Platinum Construction Inc./ Carmen V. Ortiz et al., bad faith/breach of contract, case #CV 16 1267, 02/25/16.

Richard Boehs vs. Larry H. Miller Albuquerque Toyota, debt and money due/breach of contract, case #CV 16 1291, 02/26/16.

Senior Scientific LLC vs. Cytimmune Sciences Inc., declaratory relief, case #CV 16 1313, 02/26/16.

SANTA FE COUNTY

Marlene Gray/Lance Gray vs. James Melisi MD/St. Vincent Hospital, product liability, case #CV 16 462, 02/22/16.

Charles Lowance vs. El Quetzal Cleaning Services Inc./College Plaza Investors LLC, tort-personal injury non-auto, case #CV 16 464, 02/22/16.

Secretary Taxation and Revenue Department vs. AAA Security LLC, case #CV 16 475, 02/23/16.

Secretary Taxation and Revenue Department vs. House Max LLC, case #CV 16 476, 02/23/16.

Secretary Taxation and Revenue Department vs. Aamann Personal Care Services LLC, case #CV 16

477, 02/23/16.

Secretary Taxation and Revenue Department vs. Storage Solutions Inc., case #CV 16 478, 02/23/16.

Sonya Gunter vs. Proscape Landscape Management/Steamer Inc./Jesus Rodelas Castillo, tort-personal injury auto, case #CV 16 530, 02/25/16.

Gino Serrano vs. Whole Foods Rocky Mountain Southwest LP, breach of contract, case #CV 16 534, 02/25/16.

Jonathan D. Herrera vs. TA Operating LLC/Nancy Paul, tort-personal injury non-auto, case #CV 16 543, 02/26/16.

► Building Permits - Commercial

CITY OF ALBUQUERQUE

DPC Construction Ltd. Co., commercial alteration at 7801 Academy Road N.E., North Towne Plaza Subd., \$455,000, 15,708 square feet, 02/26/16.

Elvy Cleary, commercial alteration at 6600 Menaul Blvd. N.E., Jeannedale, \$100,000, 3,763 square feet, 02/22/16.

Vigil & Associates Architectural Group, commercial alteration at 5051 Journal Center Blvd. N.E., Journal Center Cont., \$350,000, 10,214 square feet, 02/26/16.

CITY OF RIO RANCHO

Jeffrey C. Davis Construction, commercial alteration at 2900 Southern Blvd. S.E., (tenant interior improvement/remodel), \$100,000, 01/25/16.

CITY OF SANTA FE

Goodrich Roofing, commercial alteration at 3320 Cerrillos Road No. A, (entire re-roof including 3328), \$216,588, 01/19/16.

New Mexico Concrete & Construction, commercial alteration at 2412 Cerrillos Road, Planet Fitness (tenant improvement), \$500,000, 01/13/16.

► Building Permits - Residential

CITY OF ALBUQUERQUE

AGC Inc., single-family residence addition at 504 Tulane Place N.E., Monte Vista Lot 7, \$75,000, 230 square feet, 02/26/16.

DRH Southwest Construction Inc., single-family residence at 8800 Globe St. N.W., Tierra Vista at The Trails Lot 23 P1, \$213,106, 3,418 square feet, 02/22/16.

Ernest Aragon, single-family residence at 4723 S. Dale Drive S.W., Valley Gardens South Lot C, \$134,156, 2,022 square feet, 02/22/16.

JRP Enterprises Ltd., single-family residence alteration at 13201 Cedarbrook Ave. N.E., Glenwood Hills Lot 20, \$68,420, 4,976 square feet, 02/25/16.

Pulte Development New Mexico Inc., single-family residence at 9505 Flint Rock Drive N.W., The Boulders Lot 76, \$244,843, 3,574 square feet, 02/26/16.

Pulte Development New Mexico Inc., single-family residence at 9519 Andesite Drive N.W., The Boulders Lot 111, \$235,998, 3,574 square feet, 02/26/16.

Pulte Development New Mexico Inc., single-family residence at 9528 Andesite Drive N.W., The Boulders Lot 51, \$235,997, 3,574 square feet, 02/26/16.

CITY OF RIO RANCHO

Genbuild Corp., single-family residence at 2941 Lerma Road N.E., Lot 2 Block TT, \$131,194, 1,952 square feet, 01/22/16.

LGI Homes NM Construction LLC, single-family residence at 1739 Lark Drive N.E., Lot 28 Block 5 High Range, \$143,358, 2,131 square feet, 01/27/16.

LGI Homes NM Construction LLC, single-family residence at 1731 Lark Drive N.E., Lot 26 Block 5 High Range, \$106,595, 1,586 square feet, 01/27/16.

LGI Homes NM Construction LLC, single-family residence at 1734 Lark Drive N.E., Lot 5 Block 6 High Range, \$156,935, 2,335 square feet, 01/27/16.

LGI Homes NM Construction LLC, single-family residence at 1735 Lark Drive N.E., Lot 27 Block 5 High Range, \$132,605, 1,973 square feet, 01/27/16.

LGI Homes NM Construction LLC, single-family residence at 1738 Lark Drive N.E., Lot 4 Block 6 High Range, \$200,084, 2,977 square feet, 01/27/16.

MTV Enterprises LLC, single-family residence at 3217 Fennel Road N.E., Lot 14 Block 100, \$232,345, 3,457 square feet, 01/27/16.

Pulte Development New Mexico, single-family residence at 147 Predo Verde Court N.E., Lot 10 Block 4 Loma Colorado, \$202,638, 3,015 square feet, 01/29/16.

Pulte Development New Mexico, single-family residence at 2829 Walsh Loop S.E., Lot 33 Block 3 Cabezon, \$273,612, 4,071 square feet, 01/29/16.

Pulte Development New Mexico, single-family residence at 2838 Delicias Road S. E., Lot 23 Block 3 Cabezon, \$319,382, 4,752 square feet, 01/29/16.

Pulte Development New Mexico, single-family residence at 2920 Walsh Loop S.E., Lot 20 Block 2 Cabezon, \$227,237, 3,381 square feet, 01/29/16.

Pulte Development New Mexico, single-family residence at 3904 Mountain Trail Loop N.E., Lot 15 Block 4 Lomas Encantadas, \$267,832, 3,985 square feet, 01/25/16.

Pulte Development New Mexico, single-family residence at 3905 Mountain Trail Loop N.E., Lot 20 Block 3 Lomas Encantadas, \$194,573, 2,895 square feet, 01/25/16.

LEADS

CITY OF SANTA FE

Roberts & Sons LLC, single-family residence at 2359 Brunn School Lane, \$275,000, 01/15/16.

Roberts & Sons LLC, single-family residence at 3177 Viale Cetona, \$225,000, 01/15/16.

► New Business Licenses

CITY OF ALBUQUERQUE

The Skilled Assistant, 128 Paa Ko Drive, Sandia Park 87047, adm assistance.

Get Fitted or Quit It, 105 Los Miradores Drive N.E., Rio Rancho 87124, athletic apparel.

Colors on Parade, 5717 La Corrida Road N.E., Albuquerque 87110, auto restoration.

Twobraidz Beadwork, 9710 Central Ave. S.E., Albuquerque 87123, beadwork.

Behavioral Support Consulting by Mary Jimerson, 7613 Summer Ave. N.E., Albuquerque 87110, behavioral health service.

Castillo's Boxing Team, 10512 Duke Ave. S.W., Albuquerque 87121, boxing training.

Quantum Springs Enterprise LLC, 8100 Wyoming Blvd. N.E., Albuquerque 87113, business and technical co.

Custom Home Carpentry LLC, 1811 Madeira Drive N.E., Albuquerque 87110, carpenter.

Custom Carpet Cleaning, 10623 Vista Bella Place N.W., Albuquerque 87114, carpet cleaning.

Chato's Carpet LLC, 10628 Andalusian Ave. S.W., Albuquerque 87121, carpet installation.

Precious Angels Childcare, 719 Los Viejos Drive S.W., Albuquerque 87105, childcare services.

Veronica's Housekeeping, 1225 26th St. S.W., Rio Rancho 87124, cleaning services.

Fashion Daisy, 3409 Nova Court N.W., Albuquerque 87120, clothes.

Communication Therapy Services, 8505-D Reed Court N.E., Albuquerque 87122, communication services.

Pacheco Consultants, 601 Menaul Blvd. N.E., Albuquerque 87107, conduct surveys.

Mahogany Builders LLC, 9441 Allande Road N.E., Albuquerque 87109, construction services.

Noa Noa LLC, 6600 Menaul Blvd. N.E., Albuquerque 87110, cosmetics.

ABQ Counseling and Mediation LLC, 3200 Carlisle N.E. Suite 108, Albuquerque 87110, counseling.

Vapor Hit, 8301 Comanche Court N.E., Albuquerque 87110, ecig sales.

TAE Solutions, 6721 Tesuque

Drive N.W., Albuquerque 87120, education training.

Bataan Military Academy, 5555 McLeod Road N.E., Albuquerque 87109, educational services.

A Power Electric LLC, 15 Los Castillo, Bernalillo 87004, electrical.

Shelter Supply Co., 1220 Columbia Drive N.E., Albuquerque 87106, eye pillows.

TNS Fabrications, 4606 Karrol Road S.W., Albuquerque 87121, fabrication.

Mega Ultra Studios, 229 Hermosa Drive N.E., Albuquerque 87108, film and video production.

Sanchez Tacos 2, 1607 Broadway Blvd. S.E., Albuquerque 87102, food.

Subway 5621, 2820 Central Ave. S.E. Suites C/D, Albuquerque 87106, food.

Subway 3547, 2451 San Mateo Blvd. N.E. Suite A-2, Albuquerque 87108, food.

Subway 18282, 5555 Zuni S.E. Suite 3, Albuquerque 87108, food.

Subway 48841, 933 San Mateo Blvd. N.E. Suite 103, Albuquerque 87108, food.

Subway 49977, 2839 Carlisle N.E. Building B, Albuquerque 87110, food.

Ruelas Construction LLC, 501 Alcazar St. S.E., Albuquerque 87108, general construction.

Starnes & Oswalt Construction Inc., 9121 Tanque Verde Road Suite 105, Tucson, Ariz. 85749, general contractor.

Iron Clad Home Solutions, 6220 Edith Blvd. N.E., Albuquerque 87107, general contractor.

Sherri's Creations, 6804 Ladrillo Place N.E., Albuquerque 87113, gift baskets crafts.

Circle R Food Market, 3609 Comanche Road N.E., Albuquerque 87110, grocery sales.

High on Hooking, 4615 Almeria Drive N.W., Albuquerque 87120, hand-hooked rugs.

ANA Handyman Service, 2708 Montclair Drive N.E., Albuquerque 87110, handyman.

Onsite Healthy Vending Solution, 2201 Stieglitz Ave. S.E., Albuquerque 87106, healthy food vending.

Mis Conejitos, 8400 Spring Sage Road S.W., Albuquerque 87121, home childcare.

June's Little Treasures, 7701 San Benito St. N.W., Albuquerque 87120, home daycare.

Creative

Vision Home LLC, 6565 Americas Parkway N.E. Suite 200, Albuquerque 87110, home staging and design.

Cornwell Counseling, 6000 Topke Place N.E. Apt. 229, Albuquerque 87109, home therapy.

Hunt New Mexico LLC, 35 Ojo Grande, Cedar Crest 87008, hunting permits.

La Super Paleta, 301 San Pedro Drive S.E. Suite I, Albuquerque 87108, ice cream shop.

Vexgroove Discount, 5528 Reglin Ave. S.E., Albuquerque 87121, internet services.

Stix N' Stones, 9615 Cochiti Road S.E. Suite D, Albuquerque 87123, jewelry.

Meg's Color Fantasy, 4500 Sherwood St. N.E., Albuquerque 87109, jewelry and glass art.

Ted's Maintenance Co., 7616 Jerrys Circle S.W., Albuquerque 87105, maintenance services.

Elegant Massage, 2508 San Mateo Blvd. N.E., Albuquerque 87110, massage.

Michael Verrilli Services, 6004 Tierra St. N.E. Apt. A, Albuquerque 87111, mental health counseling.

Emma Luna Enterprize, 3610 Trellis N.W., Albuquerque 87107, misc. items.

A and R Auto Body, 1000 La Font Road S.W., Albuquerque 87105, mobile auto body.

Onsite Advantage Mobile Drug Testing, 2201 Stieglitz Ave. S.E., Albuquerque 87106, mobile drug testing.

Sabor A Mexico, 806 Old Coors Drive S.W., Albuquerque 87121, mobile food service.

Our Daily Bread, 3 Shadow Road, Moriarty 87035, mobile food truck.

Las Comadres, 5600 Central Ave. S.E., Albuquerque 87108, mobile food truck.

Wolverine Mobile Detailing, 46 Epoch Road, Edgewood 87015, mobile vehicle detail.

VIP Glamorous Modeling, 4540 Carlisle Blvd. N.E. Apt. 135, Albuquerque 87109, modeling classes.

Thomas Stuart,

10524 Royal Birkdale N.E., Albuquerque 87111, pathology.

24-Hr. Champion, 7100 Constitution Ave. N.E. Apt. 70, Albuquerque 87109, personal training.

Jackson's Physical Therapy, 10908 Bellamah Ave. N.E., Albuquerque 87112, physical therapy.

Old Town Pizza Parlor, 108 Rio Grande Blvd. N.W., Albuquerque 87104, pizza.

Southwest Plumbing and Heating Inc., 9409 Dona Marguerita Ave. N.E., Albuquerque 87111, plumbing heating and cool.

AC Prime of Albuquerque LLC, 1030 Forrester Ave. N.W., Albuquerque 87102, plumbing services.

Lobo Azul Investigative Agency LLC, 7216 Washington St. N.E. Suite F, Albuquerque 87109, private investigations.

Obvious Engineering LLC, 200 Broadway Blvd. N.E., Albuquerque 87102, product development.

GDR Property Solutions LLC, 5848 Osuna Road N.E., Albuquerque 87109, property management.

Cottonwood Realty, 9680 Eagle Ranch Road N.W., Albuquerque 87114, real estate.

Old West Realty of Albuquerque, 4009 Rayado Place N.W., Albuquerque 87114, real estate services.

Gracious Marriage Resources, 1151 Narcisco St. N.E., Albuquerque 87112, relationship counseling.

Pancake Breakfast, 5700 Winter Haven Road N.W., Albuquerque 87120, restaurants.

Highland Pharmacy, 717 Encino Place

N.E., Albuquerque 87102, retail pharmacy.

A Top Roofing LLC, 101 Alta Vista Court S.E., Rio Rancho 87124, roofing services.

Animal Humane New Mexico, 615 Virginia St. S.E., Albuquerque 87108, sale of donated pet food.

Animal Humane New Mexico Thrift Store, 4646 Menaul Blvd. N.E., Albuquerque 87110, sale of donated pet food.

Jewels by J, 10805 Central Park Drive N.E., Albuquerque 87123, sales.

Super Wheels, 6600 Menaul Blvd. N.E. Suite 6503, Albuquerque 87110, scooter wheels self balancing.

Extra Space Storage 1785, 9221 Eagle Ranch Road N.W., Albuquerque 87114, self storage.

Southwest Illumination LLC, 700 Elk Drive S.E., Albuquerque 87123, sign and lighting install.

AJ7 Sports, 4709 Hawkins St. N.E., Albuquerque 87109, sports apparel.

Joe A. Chavez, 5851 Anderson Ave. S.E. No. 56, Albuquerque 87108, taxi cab.

Memos Cab, 2306 Esequiel Road S.W., Albuquerque 87105, taxi service.

JB Services, 2118 Central Ave. S.E. Apt. 9, Albuquerque 87106, taxi service.

Freelance, 12899 Central Ave. N.E. Apt. 327, Albuquerque 87123, taxi service.

One World Tea House, 4729 Danube Drive N.E., Albuquerque 87111, tea sales.

Gina Terrazas ESL and Interpreting Services, 6303 Indian School Road N.E. No.

405, Albuquerque 87110, teaching basic literacy.

N and Y Towing, 200 Valencia Drive N.E., Albuquerque 87108, towing.

Hiss Inc., 3311 Columbia N.E., Albuquerque 87107, transportation brokerage.

Jay Dee Transport, 8519 Mesa Camino Ave. S.W., Albuquerque 87121, transportation services.

High Desert Vending, 12041 Caribou St. N.E., Albuquerque 87111, vending snacks.

Sonitrol of El Paso, 4042 Doniphan Drive, El Paso, Texas 79922, voltage security.

Dovetail Community Workshop LLC, 5016 Larchmont Drive N.E., Albuquerque 87111, woodworking shop.

► New Corporations

STATE OF NEW MEXICO

Simple Abundance LLC, 2 Marietta Court Suite E, Edgewood 87015, 02/08/16.

Chavez Livestock LLC, 2 Northland Court, Edgewood 87015, 02/08/16.

242 Mountain LLC, 242 Mountain Road, Grants 87020, 02/08/16.

4400 Lead LLC, 242 Mountain Road, Grants 87020, 02/08/16.

Jarales Wines LLC, 22 Olguin Road, Jarales 87023, 02/09/16.

Stillwaters Consulting LLC, 15 Naranjo Creek Road, La Jara 87027, 02/09/16.

Ralph's Kitchen LLC, 165-B La Entrada Road, Los Lunas 87031, 02/08/16.

Lazy S Cross Ranch LLC, 3265 W. Martinez Road, Moriarty 87035, 02/08/16.

New Mexico Landscape and Design LLC, 41 Dusty Trail Drive, Placitas 87043, 02/08/16.

Blue Rose Studios LLC, 30 Jennifer Drive, Sandia Park 87047, 02/09/16.

Cannon Innovative Electric LLC, 78 Nightingale Lane, Tijeras 87059,

02/11/16.

Sierra Remodeling Inc., 34 Palo Duro Road, Veguita 87062, 02/09/16.

LKCurtis LLC, 215 Central Ave. N.W., Albuquerque 87102, 02/12/16.

Milton Rodriguez Private Investigator LLC, 420 Odelia Road N.E., Albuquerque 87102, 02/11/16.

Home Investments LLC, 2517 Alyssa Drive S.W., Albuquerque 87105, 02/11/16.

M&T US Education Service LLC, 141 Columbia Drive S.E. Apt. 4, Albuquerque 87106, 02/12/16.

High Country Addiction LLC, 1813 Bryn Mawr Drive N.E., Albuquerque 87106, 02/11/16.

Nob Hill Apartments LLC, 316 Osuna Road N.E., Albuquerque 87107, 02/12/16.

LIS Collections LLC, 5048 Edith N.E., Albuquerque 87107, 02/08/16.

LIS Security LLC, 5048 Edith N.E., Albuquerque 87107, 02/08/16.

Aperture Center Investment LLC, 4020 Vassar Drive N.E., Albuquerque 87107, 02/09/16.

Studio VSC LLC, 134-B Charleston S.E., Albuquerque 87108, 02/08/16.

Modarch1 LLC, 100 Sun Ave. N.E. Suite 305, Albuquerque 87109, 02/08/16.

Everlasting Life Apostolic Ministries Corp., 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/11/16.

Avendano Trucking LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/11/16.

Concepcion Enterprises LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/11/16.

Darlington Venture LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/09/16.

Research Society on Marijuana, 8808 Old Glory Court N.E., Albuquerque 87109, 02/11/16.

FG&H Garcia LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/09/16.

Lost Hiker Brewing Co. LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/09/16.

Lothario LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/09/16.

Musgrave Management LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/08/16.

Sheild Wall Arms LLC,

4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/09/16.

Sly Dog Studio LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/09/16.

Swatek Consulting LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/09/16.

The Green Child LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/09/16.

CityServiceValcon LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/11/16.

Crow's Heart Santa Fe LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/12/16.

Sirena World Dance Studio LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/12/16.

ABQ Eats Inc., 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/08/16.

Behavioral Health Works New Mexico Inc., 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/08/16.

Hike New Mexico LLC, 4801 Lang Ave. N.E. Suite 110, Albuquerque 87109, 02/12/16.

Casa Vieja LLC, 6415 Quemado Drive N.E., Albuquerque 87109, 02/08/16.

AD LLC, 3742 Hawkins St. N.E., Albuquerque 87109, 02/11/16.

US Technical Support LLC, 6617 Barnhart St. N.E., Albuquerque 87109, 02/09/16.

Universal Gaming Resources LLC, 6743 Academy Road N.E. Suite B, Albuquerque 87109, 02/11/16.

Unity BPO Inc., 7601 Jefferson St. N.E. Suite 120, Albuquerque 87109, 02/12/16.

Pecos Garage LLC, 8301 Lomas Blvd. N.E., Albuquerque 87110, 02/09/16.

Brennan House LLC, 1104 Espanola N.E., Albuquerque 87110, 02/10/16.

Abba Properties LLC, 1501 San Pedro Drive N.E., Albuquerque 87110, 02/10/16.

Oz Investments LLC, 2708 Valencia Drive N.E., Albuquerque 87110, 02/08/16.

ALEF LLC, 3167 San Mateo Blvd., Albuquerque 87110, 02/11/16.

TAV LLC, 3167 San Mateo Blvd., Albuquerque 87110, 02/11/16.

Albuquerque Regional Coalition for Healthcare Preparedness (ARCH-P Coalition), 3200 Carlisle Blvd. N.E., Albuquerque 87110, 02/09/16.

Saavy II LLC, 6605 Uptown Blvd. N.E., Albuquerque 87110, 02/09/16.

Saavy III LLC, 6605 Uptown Blvd. N.E., Albuquerque 87110, 02/09/16.

NM Print Now LLC, 9020 Hendrix N.E., Albuquerque

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LEADS

87111, 02/12/16.

M&M Baca Transport LLC, 3828 Inca St. N.E., Albuquerque 87111, 02/12/16.

KG Venture Partners LLC, 3900 Juan Tabo Blvd. N.E., Albuquerque 87111, 02/08/16.

In the Lead Media LLC, 8228 Louisiana Blvd. N.E., Albuquerque 87113, 02/09/16.

Social Rabbit NM LLC, 101 Sombbrero Loop N.E., Albuquerque 87113, 02/12/16.

Vistage Owl LLC, 8525 Jefferson St. N.E., Albuquerque 87113, 02/10/16.

Sunrise Bluffs Homeowners Association Inc., 4400 Alameda N.E. Suite E, Albuquerque 87113, 02/08/16.

Revenue Renew Lou LLC, 4615 Fairfax Drive N.W., Albuquerque 87114, 02/09/16.

Pharma Hemp CBD & Wellness Inc., 10540 Calle Sombra N.W., Albuquerque 87114, 02/09/16.

Exstream Media LLC, 10600 Cibola Loop N.W., Albuquerque 87114, 02/11/16.

Premier Agriculture Inc., 9505 Kandace Drive N.W., Albuquerque 87114, 02/08/16.

Melissa Transportation LLC, 3810 Diablo Trail Place N.W., Albuquerque 87114, 02/10/16.

Rio Grande Scales & Equipment LLC, 413 Robin Meadows St. N.W., Albuquerque 87114, 02/09/16.

Silos Enterprises International LLC, 7128 Brindisi Place N.W., Albuquerque 87114, 02/08/16.

Regular Joe Productions LLC, 4304 Condesa Drive N.W., Albuquerque 87114, 02/09/16.

Pandonic Window Cleaning LLC, 1052 Maroa St. N.W., Albuquerque 87120, 02/10/16.

Boogie Buns LLC, 9180 Coors Blvd. Apt. 1212, Albuquerque 87120, 02/12/16.

Walk Around the World LLC, 2609 Bosque Del Sol Lane N.W., Albuquerque 87120, 02/10/16.

Acceptance LLC, 6108 Mustang Lane N.W., Albuquerque 87120, 02/10/16.

Barking Dog Xpress Inc., 3301-R Coors Road N.W. No. 132, Albuquerque 87120, 02/08/16.

Cou LLC, 7208 Staghorn Drive N.W., Albuquerque 87120, 02/11/16.

Jay Dee Transport LLC, 8519 Mesa Camino Ave. S.W., Albuquerque 87121, 02/10/16.

Chatos Carpet LLC, 10628 Andalusian Ave. S.W., Albuquerque 87121, 02/08/16.

Gloria's Child Care LLC, 7000 Ray Lane No. B, Albuquerque 87121, 02/09/16.

Haltom Properties LLC, 8800 Gypsy Drive, Albuquerque 87122, 02/08/16.

Erin Blohm Photography and Design LLC, 605 Cedar Hill Road N.E., Albuquerque 87122, 02/11/16.

Rent Concepts LLC, 13170 Central Ave. S.E., Albuquerque 87123, 02/09/16.

Linndustries Shielding Specialties LLC, 14314 Mel Smith Court N.E., Albuquerque 87123, 02/09/16.

Avra Energy Americas LLC, 13380 Rio Rancho Drive S.E., Rio Rancho 87124, 02/10/16.

Rembe Family LLC, 333 Rio Rancho Drive Suite 401, Rio Rancho 87124, 02/12/16.

Zoo Rides LLC, 2516 48th St. N.E., Rio Rancho 87144, 02/09/16.

Let It Be Yoga LLC, 4825 Shin Ave. N.E., Rio Rancho 87144, 02/09/16.

Say Steak LLC, 602 10th Ave. N.W., Rio Rancho 87144, 02/08/16.

Kolyde Bubble Ball Rentals LLC, 2000 Lynwood Drive, Farmington 87401, 02/08/16.

MCB Properties LLC, 21 Road 5402, Farmington 87401, 02/11/16.

Andros Blue Investments LLC, 827 Santa Barbara Drive, Farmington 87401, 02/09/16.

Family Ties Holdings LLC, 827 Santa Barbara Drive, Farmington 87401, 02/08/16.

NEWMLMS LLC, 55 Old Santa Fe Trail, Santa Fe 87501, 02/11/16.

Santa Fe Malting Co. LLC, 912 Rio Vista St., Santa Fe 87501, 02/08/16.

Rainbow Lake Home Community LLC, 123 E. Marcy St. Suite 101, Santa Fe 87501, 02/08/16.

87501, 02/08/16.
Jane Clarke PhD LLC, 1074 Encantado Drive, Santa Fe 87501, 02/11/16.

Miss Santa Fe Scholarship Organization, 1010 Don Juan St., Santa Fe 87501, 02/12/16.

Support4America LLC, 123 E. Marcy St. Suite 101, Santa Fe 87501, 02/12/16.

A.G. Gray LLC, 123 E. Marcy St. Suite 101, Santa Fe 87501, 02/08/16.

Arstrat LLC, 123 E. Marcy St. Suite 101, Santa Fe 87501, 02/08/16.

Bohler Engineering VA LLC, 123 E. Marcy St. Suite 101, Santa Fe 87501, 02/11/16.

Dusk 3 Productions LLC, 123 E. Marcy St. Suite 101, Santa Fe 87501, 02/10/16.

Magellan Rx Management LLC, 123 E. Marcy St. Suite 101, Santa Fe 87501, 02/08/16.

Reviver Financial LLC, 123 E. Marcy St. Suite 101, Santa Fe 87501, 02/08/16.

Blackops Coding LLC, 123 E. Marcy St. Suite 101, Santa Fe 87501, 02/10/16.

White Tree Ventures LLC, 136 Mesa Vista, Santa Fe 87501, 02/08/16.

Rebecca Lamb Interiors LLC, 1503 Summit Ridge, Santa Fe 87501, 02/08/16.

Human Potential Consultants LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/08/16.

Namaste Bus LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/11/16.

Gianardi Properties LLC, 2525 Calle Delfino, Santa Fe 87505, 02/09/16.

Primary Utility Services LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/09/16.

ALM Healthcare Services LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/11/16.

Captiva Investments LLC, 2587 Camino Chueco, Santa Fe 87505, 02/09/16.

The H and S Drilling Co., 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/11/16.

George Lewis LLC, 2587 Camino Chueco, Santa Fe 87505, 02/09/16.

J9 LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/12/16.

Larchmont Group LLC, 2587 Camino Chueco, Santa Fe 87505, 02/09/16.

MS Financing LLC, 1012 Marquez Place Suite 106-B,

Santa Fe 87505, 02/10/16.
Questor Asset Management LLC, 2587 Camino Chueco, Santa Fe 87505, 02/09/16.

Spitz Inc., 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/11/16.

Reinvention Technologies LLC, 2587 Camino Chueco, Santa Fe 87505, 02/09/16.

The F.A. Bartlett Tree Expert Co., 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/12/16.

Oil Center Tools LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/12/16.

Scirocco Group LLC, 2587 Camino Chueco, Santa Fe 87505, 02/09/16.

Pillar Hotels and Resorts LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/12/16.

SJL Holdings LLC, 2587 Camino Chueco, Santa Fe 87505, 02/09/16.

Riddle Engineering Corp., 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/10/16.

SMA Operations LLC, 2904 Rodeo Park Drive E. Suite 100, Santa Fe 87505, 02/08/16.

Simplicity Payment Association Inc., 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/10/16.

Regina Nein Films LLC, 312 Cadiz Road, Santa Fe 87505, 02/11/16.

Sulzer Electro-Mechanical Services (US) Inc., 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/12/16.

Avantech LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/09/16.

Acorn to Oak Midwifery LLC, 106 E. Coronado, Santa Fe 87505, 02/12/16.

Parallels Film Production LLC, 1009 Osage Circle, Santa Fe 87505, 02/11/16.

Stone Lion Trading LLC, 110 Vigil Lane, Santa Fe 87505, 02/08/16.

Carter-Haston Real Estate Services Inc., 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/11/16.

Sagg Dubai LLC, 460 St. Michaels Drive, Santa Fe 87505, 02/11/16.

Two Blondes and a Boutique LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/09/16.

Desert Management LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/12/16.

Trident Plumbing & Heating LLC, 1213 Vitalia, Santa Fe 87505, 02/08/16.

Cocoon International Sales LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/09/16.

In Light of Nature LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/08/16.

Brooklands LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/09/16.

Permutation LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/08/16.

Premier Real Estate Management LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/10/16.

Tortuga Minerals LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/11/16.

ClinicalMind LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/11/16.

Yilosoft LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/11/16.

Swedish Match North America LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/11/16.

Volvo Car USA LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/10/16.

Datapoint LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/10/16.

Gaby's Boutique LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/11/16.

MyMobileApps LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/11/16.

RAH Holding Co. LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/09/16.

Animas Communities LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/08/16.

OHI Asset Management LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/09/16.

Enchantworks LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/08/16.

People 2.0 North America LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/10/16.

General Hodges MHP LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/08/16.

Get Toned With Big Tone LLC, 147 Calle Ojo Feliz Unit R, Santa Fe 87505, 02/09/16.

Alliance Paving Inc., 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/10/16.

Getting Started LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/10/16.

Synety Inc., 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/11/16.

Montibello MHP LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/08/16.

Premier Northern Star LLC, 1012 Marquez Place Suite 106-B, Santa Fe 87505, 02/10/16.

Moving Amazing Dreams LLC, 530-B Harkle Road Suite 100, Santa Fe 87505, 02/11/16.

Las Tejadoras Fiber Arts Guild Inc., 149 Tano Road, Santa Fe 87506, 02/11/16.

Ranch Shares LLC, 15 Spirit Court, Santa Fe 87506, 02/08/16.

Gray Drake Fly Fishing Co. LLC, 2458 Alamo Lane, Santa Fe 87507, 02/10/16.

Ranch Resources LLC, 4056 Cerrillos Road, Santa Fe 87507, 02/12/16.

Revive Art Restoration Inc., 4341 Vuelta Colorado, Santa Fe 87507, 02/12/16.

Shadowlands Design LLC, 4408 Autumn Leaf Lane, Santa Fe 87507, 02/11/16.

Dorje Initiative, 4525-A Santa Elena St., Santa Fe 87507, 02/09/16.

1510 Canyon Road LLC, 111 Day Break, Santa Fe 87507, 02/09/16.

Barrows Investment Properties LLC, 36 Desert Blossom, Santa Fe 87508, 02/08/16.

Sacred Body LLC, 11 Bajada Place, Santa Fe 87508, 02/08/16.

Allocation Investment LLC, 530-B Harkle Road Suite 100, Santa Fe 87508, 02/08/16.

Zelzolt Mir LLC, 50 Forest Services Road No. 600, Carson 87517, 02/08/16.

Big Rock Builders LLC, 57 State Road 581, Espanola 87532, 02/12/16.

Electrical Testing Solutions Inc., 206 S. Coronado Ave., Espanola 87532, 02/09/16.

EYP Inc., 206 S. Coronado Ave., Espanola 87532, 02/12/16.

Insurance Finance Co. LLC, 206 S. Coronado Ave., Espanola 87532, 02/09/16.

Rudy's New Mexico Bar-B-Q LLC, 206 S. Coronado Ave., Espanola 87532, 02/09/16.

Wordsremember LLC, 3200 Canyon Road No. 4101, Los Alamos 87544, 02/09/16.

Regulatory Resources Inc., 379 Aragon Ave., Los Alamos 87544, 02/09/16.

Top Flight Archery LLC, 3830 Ridgeway Drive, Los Alamos 87544, 02/10/16.

Adobe Blanca LLC, 101 Stakeout Drive, Rancho de Taos 87557, 02/08/16.

Erminio's EMTZ Tracking Inc., 111 Paseo Del Canon Suite B, Taos 87571, 02/08/16.

Blue Apu LLC, 217 Este Es Road, Taos 87571, 02/10/16.

The Fire Playce LLC, 308-C Paseo Del Pueblo Sur, Taos 87571, 02/09/16.

Hemp Heroe Energy Bars, 69 Blueberry Hill Road, Taos 87571, 02/09/16.

Duran's Used Cars LC, 32 Grand Ave., Las Vegas 87701, 02/09/16.

AAA Anytime Towing LLC, 13 Pine Tree Road, Angel Fire 87710, 02/11/16.

Zoenotek Ltd. Co., 3451 Highway 434, Angel Fire 87710, 02/09/16.

Saint Trevor Enterprises LLC, 34 Circle B-15, Cleveland 87714, 02/11/16.

Hawk Hill LLC, 217 Circle BO-28, Cleveland 87715, 02/09/16.

Rocky Mountain Agriculture LLC, 177 Road AA-26 La Jarra Road, Rainsville 87736, 02/11/16.

Socorro Marketing and Advertising LLC, 1500 S. Highway 1, Socorro 87801, 02/09/16.

VanPenn LLC, 5594 Highway 60, Pie Town 87827, 02/08/16.

E.V. Banegas Farm LLC, 795 Red Hills Road, Hatch 87937, 02/09/16.

MSMP No. 11 LLC, 2521 N. Main St., Las Cruces 88001, 02/09/16.

MSMP No. 12 LLC, 2521 N. Main St., Las Cruces 88001, 02/09/16.

JS Squared Enterprises LLC, 609 E. Amador Ave., Las Cruces 88001, 02/09/16.

Tae Jing Distributors LLC, 2365 Burke Road, Las Cruces 88007, 02/09/16.

Stein Equine Services LLC, 2600 E. Idaho Ave. Apt. 170-K, Las Cruces 88011, 02/08/16.

Armstrong-Martin Buy & Design LLC, 4425 Butterfly Lane, Las Cruces 88011, 02/08/16.

The Paint Specialists LLC, 5045 Moon Shadow Place, Las Cruces 88011, 02/08/16.

Le Legacy Properties LLC, 210 S. Silver Ave., Deming 88030, 02/08/16.

Britan Inc., 3016 Corte De Diana, Deming 88030, 02/08/16.

Templo Casa De Oracion Inc., 809 Mesilla Drive, Chaparral 88081, 02/08/16.

The Cholla Shepherd Inc., 3312 Cherry Lane, Clovis

88101, 02/09/16.
Russell M. Cook Cattle Co. LLC, 908 Colonial Parkway, Clovis 88101, 02/11/16.

Numbers Accounting LLC, 1503 State Route 224, Melrose 88124, 02/09/16.

Jobob Investments LLC, 2117 N. Prairie, Roswell 88201, 02/09/16.

EPM F2 LLC, 2211 W. Second St., Roswell 88201, 02/10/16.

Executive Leadership Board LLC, 2211 W. Second St., Roswell 88201, 02/10/16.

Rio Grande Ford LLC, 2211 W. Second St., Roswell 88201, 02/10/16.

Tinnie Silver Dollar LLC, 3404 Kessler Place, Roswell 88201, 02/12/16.

Genair NM LLC, 803 Thompson Road, Roswell 88203, 02/08/16.

Lares Services LLC, 1207 W. Mann, Artesia 88210, 02/10/16.

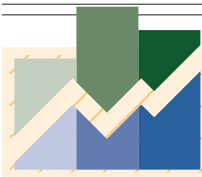
Future Properties LLC, 1506 S. 16th St., Artesia 88210, 02/08/16.

Shawno's Pizza Kitchen LLC, 1115 Reacy Place, Carlsbad 88220, 02/08/16.

Sudz N' Dudz Properties LLC, 801 W. Church St., Carlsbad 88220, 02/08/16.

2 Boys Service & Trucking LLC, 115 W. Vega Drive, Hobbs 88240, 02/10/16.

Eos Weed Control LLC, 401 W. Woodfin, Hobbs 88242, 02/0



RECOVERY INDEX

How well is Albuquerque recovering from the recession? Check out our monthly checkup.

Our city is 83.6% recovered from the recession.

METHODOLOGY

ABF's Recovery Index looks at seven measures of the local economy: private and government employment, air passenger counts, home sale prices, housing permit totals and office and retail occupancy rates.

For each measure, we compare the latest data with the pre-recession peak for the same month or quarter, to avoid seasonal effects.

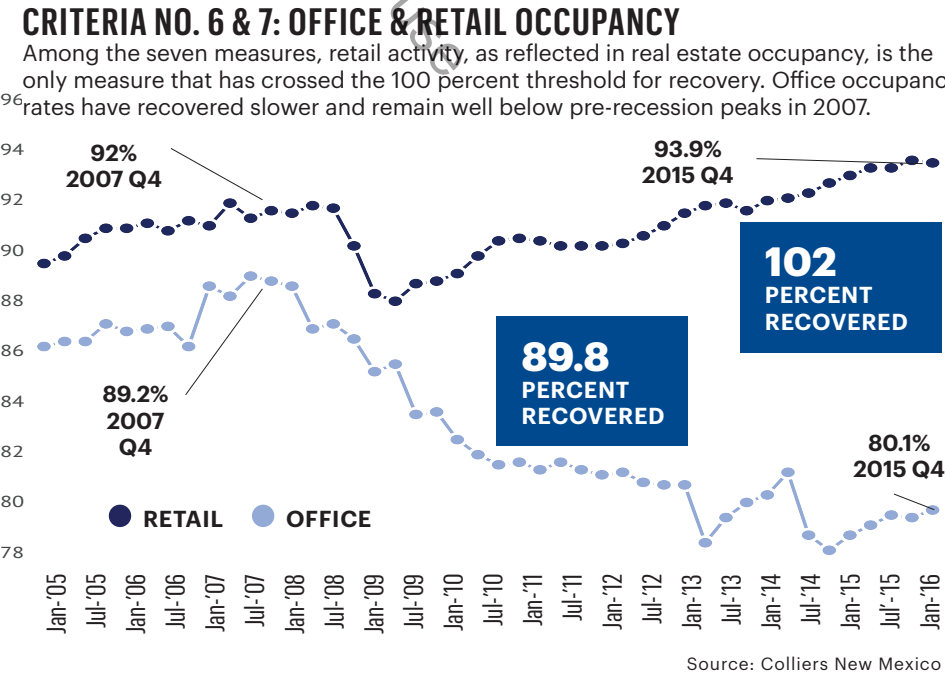
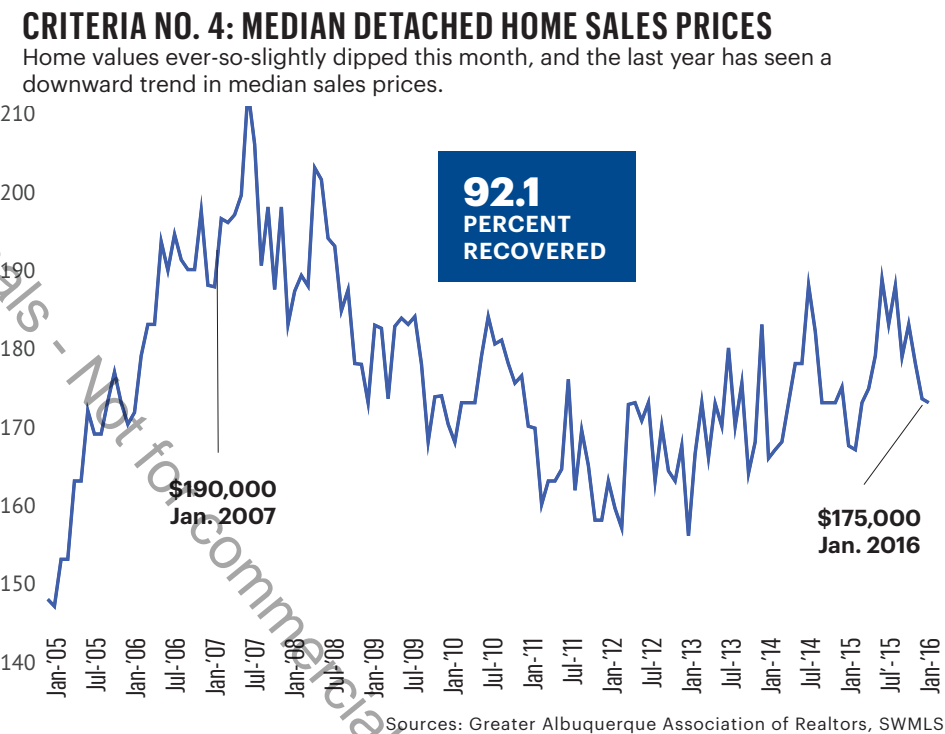
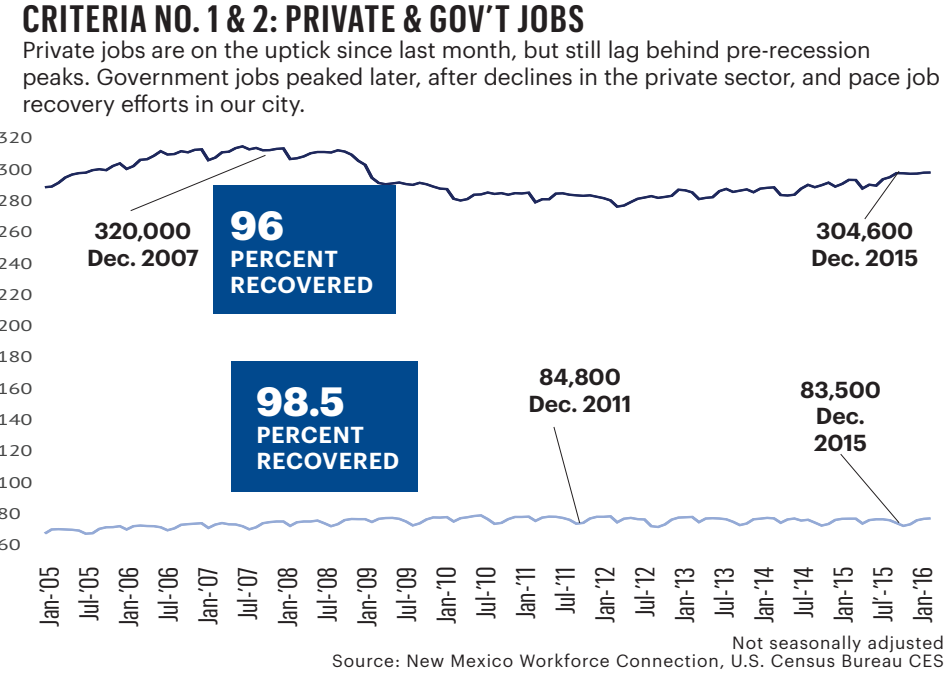
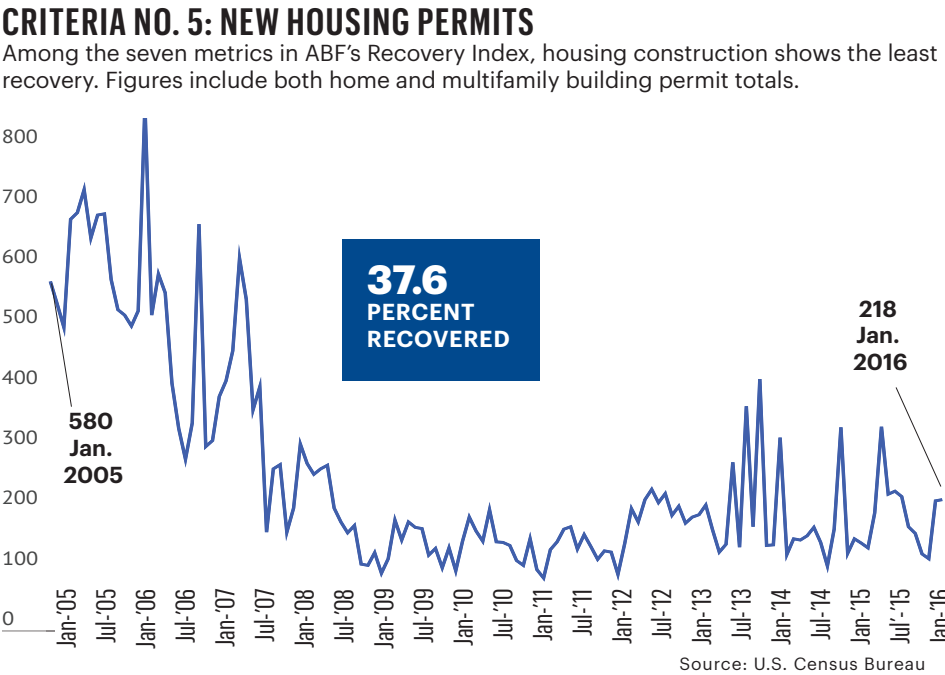
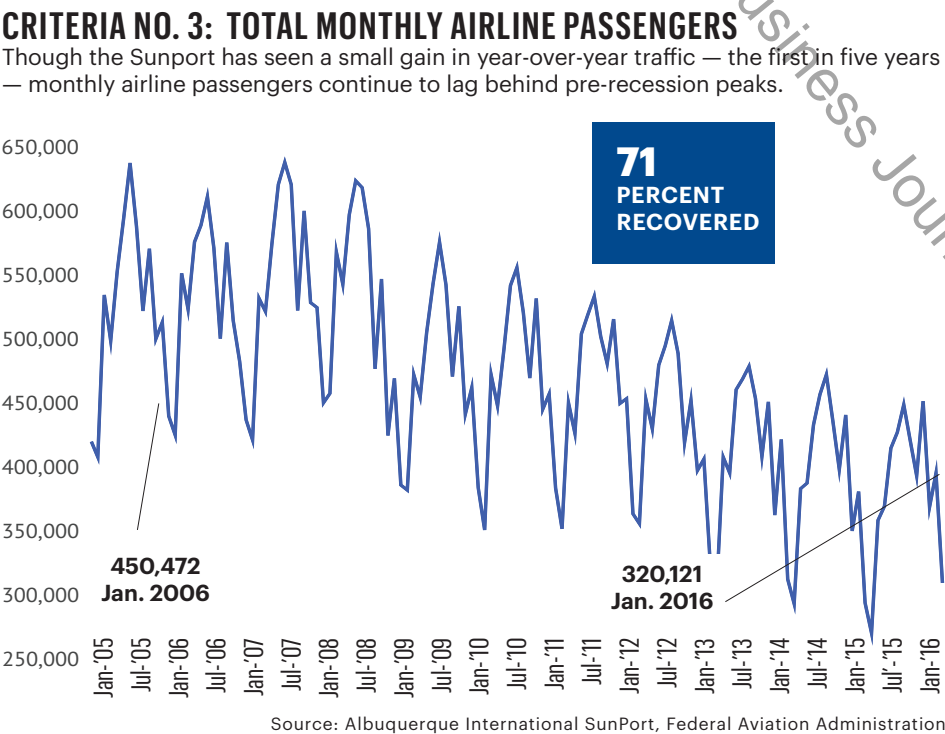
The recovery level for each measure is a ratio of the two, expressed as a percentage. A recovery below 100 percent means the most recent value has not reached the pre-recession peak.

The overall recovery index is calculated by averaging the seven measures. Figures are then adjusted so the peak pre-recession year for each month or quarter equals 100 percent. The recovery index will reach 100 percent when all seven measures equal or exceed pre-recession peaks.

ABOUT THE ABF RECOVERY INDEX

The ABF Recovery Index estimates how close Albuquerque's economy is to full recovery from the recession. The index is the average of seven indicators, including employment, home prices and commercial real estate measures. The index will reach 100 percent when all seven indicators reach their pre-recession peaks for the same month.

— Juliana Vadnais



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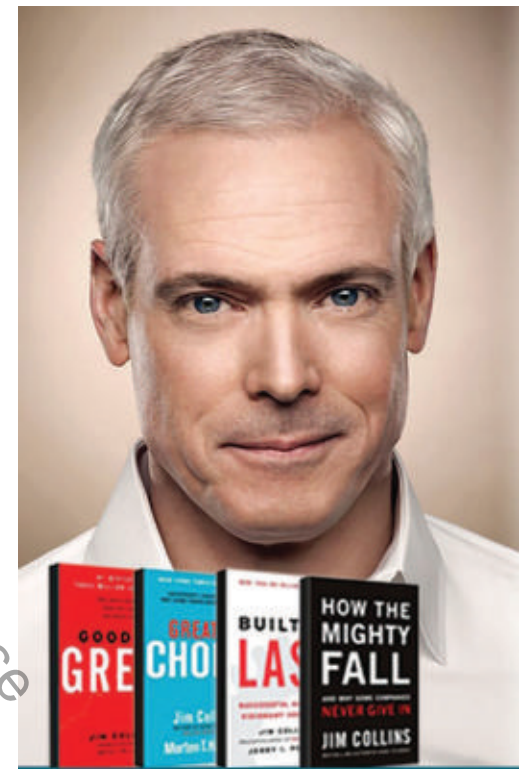


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SCHEDULE OF EVENTS

Tuesday April 12, 2016 (Day 1)

- 7:00am-8:00am **REGISTRATION / COFFEE / NETWORKING / CHAIRMAN'S CIRCLE SHOWCASE**
- 8:15am – 11:30am **GENERAL SESSION I WELCOME ISLETA RESORT SHOWROOM**
MC: Dianne Anderson, UNM; **National Anthem:** Vocalist Judi Romero
Steve Keene, Chair QNM Board of Directors; Managing Partner Moss Adams LLP
Kim Hedrick, Learning Summit Chair QNM Board of Directors; COO Molina Healthcare of NM, Inc.
- 8:30am- 8:35am **Jim Hinton**, President/CEO Presbyterian Healthcare Services
Dr. Bob Frank, President UNM
- 8:35am- 9:30am **KEYNOTE PRESENTATION:** Jim Collins, Author/Teacher *Great by Choice*
9:30am- 9:50am Stretch Break
9:50am-11:25am **KEYNOTE PRESENTATION CONTINUES:** Q&A with Jim Collins
11:25am-11:30am **Steve Keene**, Managing Partner Moss Adams LLP
Marsha Majors, President/CEO U.S. Eagle Federal Credit Union
- 11:30am-12:00pm **FULL SUMMIT ATTENDEES TRANSITION TO CONFERENCE CENTER / NETWORKING / SHOWCASE**
- 12:00pm-1:00pm **LUNCHEON** (Full Summit Attendees Only)
MCs: Kim Hedrick and Steve Keene
SPECIAL GUEST SPEAKERS: Megan Baldrige; Chris Black and B. Jay Cooper, Authors *Mac Baldrige: The Cowboy in Ronald Reagan's Cabinet*
- 1:00pm-1:15pm **TRANSITION**
- 1:15pm-2:15pm **CONCURRENT SESSIONS A**
A1 Finding Member-Centricity Gerry Agnes, President/CEO Elevations Credit Union 2014 MBNQA*
A2 Take It Off The Shelf: Let Your Strategic Plan Drive Performance Jayne Pope, CEO Hill Country Memorial 2014 MBNQA*
A3 Measurement, Analysis, & Knowledge Management Dr. JoAnn Sternke, Superintendent Pewaukee School District 2013 MBNQA*; Dr. Bill Wadt, QNM's NM Excellence in Learning Chair
A4 Hiring For Your Culture Jamie Capehart, Performance Improvement Specialist Park Place Lexus 2005 MBNQA*
A5 Influencing Excellence Dave Thomsen, VP Quality St. David's Healthcare 2014 MBNQA*
- 2:15pm-2:30pm **TRANSITION**
- 2:30pm-3:30pm **CONCURRENT SESSIONS B**
B1 Free Falling: Leadership You Can Trust With Your Life Cory Godwin, Chief Deputy Tax Collector Walton County Tax Collector's Office 2014 Governor's Sterling Award FL
B2 Your Organizational Profile Dr. Gene Schmidt, Superintendent Farmington Municipal Schools 2015 NMPEA Adobe Award; Dr. Jeff Weinrach, VP Enterprise Performance Excellence Kirtland Federal Credit Union 2008 NMPEA Zia Award
B3 Baldrige Excellence Framework Bob Fangmeyer, Director Baldrige Performance Excellence Program
B4 Engaging Teams Jamie Capehart, Performance Improvement Specialist Park Place Lexus 2005 MBNQA*
B5 Transformational Leadership for Hard to Manage Organizations: Key Tools, Techniques & Tactics Retta Ward, Secretary NM Department of Health; Mark Williams, Director NM Public Health Division 2015 NMPEA Piñon Award
- 3:30pm-3:45pm **TRANSITION TO BALLROOM**
- 3:45pm-4:15pm **Creating a Dream Team to 'Make New Mexico the State of Excellence'**
Jerome Wade, The Epic Advantage
- 4:15pm-4:30pm **Today's Learning; Tomorrow's Learning** Kim Hedrick, 2016 Learning Summit Chair
- 4:30pm **ADJOURN DAY 1**



*Malcom Baldrige National Quality Award

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SCHEDULE OF EVENTS

Wednesday April 13, 2016 (Day 2)

7:00am-8:00am **REGISTRATION / REFRESHMENTS / NETWORKING / SHOWCASE**

8:00am-9:00am GENERAL SESSION II

MC: Jessica Garate, KRQE—TV; Opening Remarks Kim Hedrick, 2016 Chair Learning Summit
Excellence by Choice Gerry Agnes, President/CEO Elevations Credit Union 2014 MBNQA*; Jayne Pope, CEO Hill Country Memorial 2014 MBNQA*; Dr. JoAnn Sternke, Pewaukee School District 2013 MBNQA*; Dr. Stuart Warren, VA Cooperative Studies Program Clinical Research Pharmacy Coordinating Center 2009 MBNQA*

9:00am-9:15am TRANSITION

9:15am-10:15am CONCURRENT SESSIONS C

C1 Baldrige Excellence Framework Bob Fangmeyer, Director Baldrige Performance Excellence Program
C2 For the Love of Culture Kelly DiMartino, Assistant City Manager City of Fort Collins 2014 Rocky Mountain Performance Excellence Award
C3 Influencing Excellence Dave Thomsen, VP of Quality St. David's Healthcare 2014 MBNQA*
C4 Facilitating Transformation: A Black Belt's Journey with the Hiring Process at Sandia Labs Natasha Schwartzwald, SNL Corp Lean Six Sigma Black Belt
C5 Organizational Sustainability and Transparency Using the Baldrige Systems Lee Butler, Performance Excellence Director; Andy Streebe, Parts & Service Director Don Chalmers Ford 2005 NMPEA Zia Award

10:15am-10:30am TRANSITION

10:30am-11:30am CONCURRENT SESSIONS D

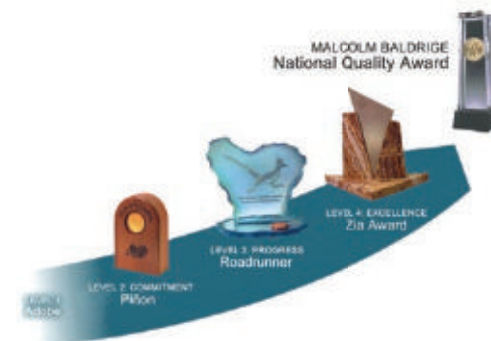
D1 The Wonder of Processes: Using Them to Shape New Mexico's Leading Arts Organization Maureen Baca, Board President NMPhil 2014 NMPEA Piñon Award
D2 Bringing Strategy to Life Kelly DiMartino, Assistant City Manager City of Fort Collins 2014 Rocky Mountain Performance Excellence Award
D3 A Culture of Collective Creativity – How High Performing, Emotionally Invested Teams Are Born Cory Godwin, Chief Deputy Tax Collector Walton County Tax Collector's Office 2014 Governor's Sterling Award FL
D4 I SO Want a Baldrige! Leveraging Your ISO-Based Quality Management System to Reach Baldrige Performance Excellence Shirley Madrid, Chief/Quality Management; Stanley Johnson, Chief/Quality Control VA Cooperative Studies Program CRPCC 2004 NMPEA Zia Award 2009 MBNQA*
D5 Heart and Vascular Service Line Process Improvement Clark Carboneau, Process Excellence; Carlos Ochoa, Director Cardiovascular Services Presbyterian Healthcare Services 2004 NMPEA Zia Award

11:30am-11:45am TRANSITION TO LUNCHEON / CEREMONY

11:45am-2:00pm NM PERFORMANCE EXCELLENCE AWARDS CEREMONY

Governor Susanna Martinez Invited
MCs Shelly Ribando KOAT-TV and Bob Clark 770KKOB
Bob Fangmeyer, Director Baldrige Performance Excellence Program
2016 Don Chalmers Passion for Excellence Award
Honoree Dr. Mike R. Sather, Center Director Emeritus VA Cooperative Studies Program
Clinical Research Pharmacy Coordinating Center Albuquerque
Music by NMPhil

2:00pm-2:15pm **IN CLOSING** Kim Hedrick, 2016 Learning Summit Chair; Steve Keene 2017 Learning Summit Chair



NEW MEXICO PERFORMANCE EXCELLENCE AWARDS HONOREES

2015-16 ADOBE AWARD

Accounting & Budget Department
Bernalillo County – NM
Albuquerque Hispano Chamber of Commerce – Albuquerque
Farmington Municipal Schools – Farmington
La Vida Llena – Albuquerque
Meals on Wheels – Albuquerque
Molina Healthcare of New Mexico – NM
NM DOT Aviation Division – NM
NM DOT District Two – NM

NM DOT District Three – NM
Northern NM College of Business – Espanola
MesaPhotonics – Albuquerque
Security & Emergency Management Center, SNL – Albuquerque
Service Innovation-Institutional Training Services, LANL – Los Alamos
Souder, Miller & Associates – Albuquerque
Trust & Investment Group, Los Alamos National Bank – Los Alamos

2015 PINON AWARD

Accounting Department, Sandia National Laboratories – Albuquerque
Grace Church – Albuquerque
LifeROOTS, Inc. – Albuquerque
Molina Healthcare of New Mexico – NM
Payroll Department, Sandia National Laboratories – Albuquerque
Public Health Division, Department of Health – NM
Records Processing Bureau, NM Tax & Revenue Division – NM

2015 ROADRUNNER AWARD

NM Motor Vehicle Department – NM
Nor-Lea Hospital District – Lovington

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