



## New Mexico Apartment Advisors Inc. – NM's Apartment Resource

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November 18<sup>th</sup>, 2020

Good morning!

There is so much to report this month that I feel like I could fill a novel in what we have learned so far. Out of respect for you and your time, I am going to narrow it down to my top 10:

10. The October Covid-19 impact on apartment investment survey results are in and looking even better - please find attached those results - I will add a zoom recording/powerpoint by the weekend

09. We have opened up the November Covid-19 survey at [www.nmapartment.com/covid](http://www.nmapartment.com/covid)

08. Adaptive re-use is the big buzz this month - there was an article in the Journal this week about it and

07. The NM Chapter of ULI is hosting an Emerging Trends 2021 event around adaptive reuse - if you want to attend as my guest - please complete the survey (#09 above).

06. Special thanks to Michael Avent at Multifamily review for his two part podcast interview with me - <https://podcasts.apple.com/us/podcast/the-multifamily-review-podcast/id1534528489?uo=4>

05. A shout out to the NM Business Weekly for highlight Realtors working to improve education (you can find that article on #2 below)

04. Solar is in for 2021 - I expect we will see a lot more adoption in apartment communities - our family has signed contracts to add to some of our properties so I will keep you posted

03. Thunderbird is now the MaxQ - large development near KAFB/Airport - announced a Q1-2021 ground breaking - <https://maxqnm.com/>

02. We have updated the articles/information section of our website - added over 100 new items - found just below the listings at [www.nmapartment.com](http://www.nmapartment.com)

01. Steady interest in new listings - once 20 unit deal had multiple offers in the first 12 hours - our pending inventory almost matches our available inventory and investors continue to flock in - main goal between now and years end is matching them to product

I hope you and your family are staying safe and healthy during these odd times and Happy Thanksgiving,

Please know that our family is thankful for you and yours,

A handwritten signature in black ink, appearing to read "Todd Clarke".

Todd Clarke CCIM CIPs  
CEO  
NM Apartment Advisors Inc.