



Todd Clarke, 35
 CCIM, Partner, NM
 Apartments Inc. and NM
 Housing Resources



Fourth-generation New Mexican and fourth-generation realtor, Clarke's involvement in New Mexico real estate seems to have been predetermined. He is a board member of the Albuquerque Civic Trust, dedicated to affordable Downtown housing, past president of the New Mexico Certified Commercial Investment Members, (CCIM) chapter and founding president of the New Mexico Commercial Association of Realtors. He is also an international CCIM instructor — he's taught in Russia, Poland, and China.

Toughest lesson learned: Don't keep problematic people or clients too long. They drain your resources, time and energy, and rarely have appreciation for you or anything else in their life.

Vacation days last year: It's hard to log vacations in days or even miles. I've put over 100,000 miles the last couple of years. Often, my spouse and I find that our vacations involve going to other cities where we inevitably end up looking at ... real estate.

Best business day: Helping a client achieve a goal. But even the best business day pales in comparison to a day with my kids.

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