

The Offering

NM Apartment Advisors is excited to bring to market this rare opportunity to university area fourplex.

The unit mix includes:

- Unit A is a 200 square foot 0 bedroom / .75 bath unit.
- Unit B is a 793 square foot 1 bedroom / .75 bath unit.
- Unit C is a 561 square foot 1 bedroom / 1 bath unit.
- Unit D is a 900 square foot 1 bedroom / 1 bath unit.

The owner is including the ocean container storage unit in the back.

Well located just blocks from UNM and CNM this property is well positioned for an owner occupant or an investor.

Do not miss out on this opportunity to buy a core asset in a market with strong economic growth from all of the new Netflix, Facebook, Intel, and Amazon jobs that have created a housing shortage that has led to double

digit annual rent growth.



The Property

Address: 423 Princeton Dr SE

Number of 4

Year of 1940 per county construction: assessors records

Bldg. Size: 2,056 sf +/- per Assessor

Site Size: 0.163 acres

Avg. Unit Size: 893 sf

UPC#: 101605717313631608

Legal: Lot 19, Block 19, University

Heights Addition

Ask Price: \$508,245

\$/ unit: \$127,061

\$ /sf: \$247.20

	Actual/Est (2023)	Proforma (2024)
Avg. Rent:	\$975	\$1,113
GRM:	10.86	9.52
Cap Rate Before reserves:	6.13%	5.83%
Cap Rate After reserves:	5.96%	5.66%
Year 1 NOI:	\$30,276	\$28.742
Cash on Cash:	2.82%	1.61%
Before Tax IRR: After Tax IRR:	15.4% 12.2%	

Annual Property Operating Data (APOD)

NM Apartment Advisors Financial Overview for:											-	3 Princeton Dr SI							
Prepared by: Todd Clarke CCIM				5/2/2024						"AS IS" Condition									
Unit/R	ent Summary					-			_	E		С		A					
#	Type Style	Approx Size	Actual Rent		Street Rate		irket Rent	Actual Re \$/sf	of Pro-	Total Actual		Total Max Rent for this type	Pote	al Market ential		Total sf			
A	0br/.75 ba	200		\$	600		750		00	The second second	S		S	750		200			
В	1br/.75ba		370	\$	850	100	1,200	(II. 5.5%)	15	(A)	S	4 45 1 - 55	S	1,200		39			
C	1br/1ba		\$ 1,150		1,150		1,200	170	05	COLUMN TO THE PERSON OF THE PE	5	0.0000000000000000000000000000000000000	S	1,200		56			
D	1br/1ba	900	\$ 1,300	\$	1,300	\$	1,300	\$ 1.	44	\$ 1,300	5	1,300	S	1,300		900)		
4	total units / Avg. Unit Size=	514		5	975	9150	1,113		Ì	\$ 3,900	S		\$	4,450		2,056			
	Avg Actual Rent \$/sf=		\$ 1.90) \$	1.90	\$	2.16	-	_	\$ 46,800	\$	46,800	S	53,400		2,05	6 per As	sesso	ď.
Bench	0.000.000			4				Income											
Offering						-		Α.	1	Total Potentia			\$	53,400					
\$/unit	\$127,061				EXA	KIA	2	В.		Less: loss to m			S	6,600	12%	•			
5/sf	\$247.20	Actual	Proforma		(6)	III.	KA 3	C.		Total Potentia			5	46,800					
GRM			9.52				B	D. Less: Loss to lear			ase			0%	1				
	fore Reserves	6.13%	5.83%					E.		Total Income			S	46,800					
	ter Reserves	5.96%	5.66%	10	12/	111	No.	F.		Less: vacancy		5.0%	S	2,340	5%	Market avera	ge		
Cash on	Cash	2.82%	1.61%	4	E	m	29	G.		Effective Renta			S	44,460					
DCR=	5000 FEET CO	1.13	1.08	-		-	37	H.		Plus: Other Inc			S	-	-				
	Walk Score: 69, Transit Score	: 44, Bike S	core: 79				- 12	L		Gross Operation	ng I	Income	\$	44,460		2023 Actual	\$43,240		
Expen	ses (Annual)		2023 Actuals		\$/unit	%	Based on:	2023 Actu	als l	Estimate on Ins	Pr	roforma 2024		\$/unit	%	Based on: Income: Line	Forthe C - E +		g yr.
marketonine to the contractions	ate Taxes		\$2,399		\$600	5%	2023 Tax B	ill Actual A	Ame	ount		\$4,416		\$1,104	8%	61% Sales Pr		-	
	Property Taxes		1800		1000		assessed at	Control of the Control of the		6500		Antibers		10000	2004				
	Insurance		\$1,105		\$276	2%	Estimate					\$1,138		\$285	2%	Potential 202	4 = 2023	+ 3	%
and the latest and th	Management:																		
	Management						Owner occ	upied				\$5,460		\$1,365	10%	10% plus NN	IGRT		
	Onsite Personnel															and the second second			
Repairs	and Maintenance		\$3,000		\$750	7%	2023 Actua	d-				\$3,090		\$773	6%	Potential 202	4 = 2023	+ 3	96
Utilities:			270																
Water,	Sewer, & Garbage		\$1,680		\$420	4%	Estimate					\$1,730		\$433	3%	Potential 202	4 = 2023	+ 3	%
Gas/El	ectric		\$5,100		\$1,275	11%	Owner Pro	vided				\$5,253		\$1,313	10% in	Potential 202	4 = 2023	+ 3	%
Internet			12.11 M 10.70.00.				repairs+un	t tum+rese	erve	=8to10%									
Reserve	for replacement		5900		\$225	2%	new lender			and the District of the		\$900		\$225	2%	new lender w	ill requir	e	
Total O	perating Expenses		\$14,184		\$3,546	32%	i.	VILLED TO THE PARTY.				\$21,988		\$5,497	41%		THE PARTY OF		
Net Op	Net Operating Income		\$30,276		\$7,569							\$28,742	Pote	ntial Market le	ess 5%	vacancy + o	her incor	ne	
-	2 5		ADS		Loan	LTV	Pmt	Term		Interest Rate		ADS	Loan		LTV	Pmt	Tem	1 I	ntere
Less: A	nnual Debt Service		\$26,694	\$	381,184	75%	\$2,224	30		5.75%		\$26,694	S	381,184	75%	\$2,224	30		5.75%
Cash F	ow Before Taxes		\$3,583									\$2,049							

Internal Rate of Return

							Laiculated			
						f	or 1st year			
							of next			
							owners,			
	7	eac				6	ownership	Sales Worksheet		
		1	2	3	4	5	6			
3.5% Increases		\$53,400	\$55,269	\$57,203	\$59,206	\$61,278	\$63,422	Calculation of Adjusted Basis		
12.4%		\$6,600	\$6,831	\$7,070	\$7,318	\$7,574	\$7,839	Basis at Acquisition		\$508,245
t)		\$46,800	\$48,438	\$50,133	\$51,888	\$53,704	\$55,584	+ Capital Additions		
0.0%		\$0	\$0	\$0	\$0	\$0	50	-Cost Recovery (Depreciation) Taken		\$72,696
	-	\$46,800	\$48,438	\$50,133	\$51,888	\$53,704	855.584	=Adjusted Basis at Sale		\$435,549
5.0%		\$2,340	\$2,422	\$2,507	\$2,594	\$2,685	\$2,779			
		\$44,460	\$46,016	\$47,627	\$49,294	\$51,019	\$52,805	Calculation of Capital Gain		
2.0% Increases	_	\$0	\$0	\$0	\$0	\$0	50	Disposition CAP Rate	6.0%	
		\$44,460	\$46,016	\$47,627	\$49,294	\$51,019	\$52,805	Sale Price		\$623,542
								-Costs of Sale	8.0%	\$49,883
2.0% Increases		\$14,184	\$14,467	\$14,757	\$15,052	\$15,353	\$15:680	-Adjusted Basis at Sale		\$435,549
		\$30,276	\$31,549	\$32,870	\$34,242	\$35,666	\$37,145	=Gain or (Loss)		\$138,109
		\$381,184						-Straight Line Cost Recovery (limited	to gain) _	\$72,696
		\$376,280	\$371,087	\$365,587	\$359,763	\$353,594		=Capital Gain from Appreciation		\$65,414
		\$26,694	\$26,694	\$26,694	\$26,694	\$26,694		TEXT DELICE TO THE RESERVE THE PROPERTY OF THE		
		\$4,904	\$5,193	\$5,500	\$5,824	\$6,168		Calculation of Sales Proceeds after t	ax	
		\$21,790	\$21,501	\$21,194	\$20,869	\$20,525		Sale Price		\$623,542
27.5 yxs (80%	\$14,170	\$14,785	\$14,785	\$14,785	\$14,170 is	ncludes mid mon	-Cost of Sale		\$49,883
	-	-\$5,684	-\$4,737	-\$3,109	\$1,413	\$971		-Mortgage Balance(s)	-	\$353,594
e rate of	35%	\$0	\$0	\$0	\$0	\$340		=Sale Proceeds Before Tax		\$220,064
4								-Tax: Straight Line Recapture at	25.0%	\$18,174
		\$30,276	\$31,549	\$32,870	\$34,242	\$35,666		-Tax on Capital Gains at	20.0%	\$13,083
		\$26,694	\$26,694	\$26,694	\$26,694	\$26,694		=SALE PROCEEDS AFTER TAX	:	\$188,808
	100	\$3,583	\$4,855	\$6,176	\$7,548	\$8,972				
		\$0	\$0	\$0	\$0	\$340				
		\$3,583	\$4,855	\$6,176	\$7,548	\$8,632			IRR Befor	e tax =
									n \$	garreri G
	12,4% tt) 0.0% 5.0% Increases 2.0% Increases 27.5 yrs (1.1)	3.5% Increases 12.4% 10.0% 5.0% 2.0% Increases 2.0% Increases	12.4% \$6,600 10.0% \$46,800 5.0% \$44,800 5.0% \$2,340 \$44,460 2.0% Increases \$14,184 \$30,276 \$381,184 \$376,280 \$26,694 \$4,904 27.5 yrs 1. 80% \$14,170 \$5,684 e rate of \$2. 35% \$0 \$30,276 \$330,276 \$330,276 \$330,276 \$330,276 \$35,883 \$0	1 2 3.5% Increases \$53,400 \$55,269 12.4% \$6,600 \$6,831 t) \$46,800 \$48,438 t) \$0.0% \$90 \$0 \$46,800 \$48,438 5.0% \$2,340 \$2,422 \$44,460 \$46,016 2.0% Increases \$14,184 \$14,467 \$30,276 \$31,549 \$381,184 \$376,280 \$371,087 \$26,694 \$26,694 \$4,904 \$5,193 \$21,790 \$21,501 \$27.5 yrs \$1. 80% \$14,170 \$14,785 \$5,684 \$4,737 \$26,694 \$26,694 \$3,583 \$4,855 \$0 \$0	1 2 3 3.5% Increases \$53,400 \$55,269 \$57,203 12.4% \$6,600 \$6,831 \$7,070 10 \$46,800 \$48,438 \$50,133 5.0% \$9 \$0 \$0 \$46,800 \$48,438 \$50,133 5.0% \$2,340 \$2,422 \$2,507 \$44,460 \$46,016 \$47,627 2.0% Increases \$0 \$0 \$0 \$44,460 \$46,016 \$47,627 2.0% Increases \$14,184 \$14,467 \$14,757 \$30,276 \$31,549 \$32,870 \$381,184 \$376,280 \$371,087 \$365,587 \$26,694 \$26,694 \$26,694 \$26,694 \$4,904 \$5,193 \$5,500 \$21,790 \$21,501 \$21,194 27.5 yrs \$14,170 \$14,785 \$14,785 \$5,684 \$4,904 \$5,193 \$5,500 \$21,790 \$21,501 \$21,194 27.5 yrs \$30,276 \$31,549 \$32,870 \$30,276 \$31,549 \$32,870 \$30,276 \$31,549 \$32,870 \$26,694 \$26,694 \$26,694 \$26,694 \$33,583 \$4,855 \$6,176 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	1 2 3 4 3.5% Increases \$53,400 \$55,269 \$57,203 \$59,206 12.4% \$6,600 \$6,831 \$7,070 \$7,318 t) \$46,800 \$48,438 \$50,133 \$51,888 0.0% \$0 \$0 \$0 \$0 \$46,800 \$48,438 \$50,133 \$51,888 5.0% \$0 \$0 \$0 \$0 \$46,800 \$48,438 \$50,133 \$51,888 5.0% \$2,340 \$2,422 \$2,507 \$2,594 2.0% Increases \$0 \$0 \$0 \$0 \$44,460 \$46,016 \$47,627 \$49,294 2.0% Increases \$0 \$0 \$0 \$0 \$44,460 \$46,016 \$47,627 \$49,294 2.0% Increases \$14,184 \$14,467 \$14,757 \$15,052 \$30,276 \$31,549 \$32,870 \$34,242 \$381,184 \$376,280 \$371,087 \$365,587 \$359,763 \$26,694 \$26,694 \$26,694 \$26,694 \$4,904 \$5,193 \$5,500 \$5,824 \$21,790 \$21,501 \$21,194 \$20,869 \$4,904 \$5,193 \$5,500 \$5,824 \$21,790 \$21,501 \$21,194 \$20,869 \$4,904 \$5,193 \$5,500 \$5,824 \$21,790 \$21,501 \$21,194 \$20,869 \$4,904 \$5,193 \$5,500 \$5,824 \$21,790 \$21,501 \$21,194 \$20,869 \$4,904 \$5,193 \$5,500 \$5,824 \$21,790 \$21,501 \$21,194 \$20,869 \$4,904 \$5,193 \$5,500 \$5,824 \$21,790 \$21,501 \$21,194 \$20,869 \$4,904 \$5,193 \$5,500 \$5,824 \$21,790 \$21,501 \$21,194 \$20,869 \$35,583 \$4,855 \$6,176 \$7,548 \$0 \$0 \$0 \$0 \$0 \$0 \$0	Year 1	1	Year	Year

Calculated

As a commercial real estate investor, the federal tax code gives you three advantages compared to other investments including:

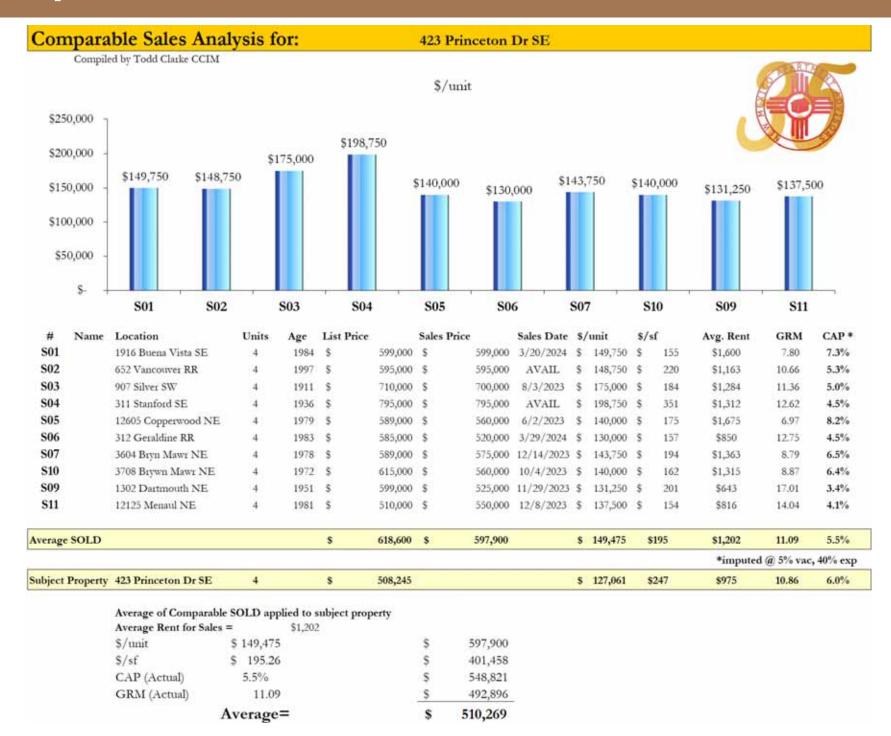
- 1. Deduct your annual mortgage interest before you calculate your taxable amount;
- **2.** Deduct your cost recovery/depreciation before you calculate your taxable amount, in the future when you sell the property, you only pay back 25% of the benefit you received;
 - 3. Your long term profit, or capital gain, is taxed at 20%

The combination of these benefits could help lower an investor's effective federal tax rate from 35% federal tax rate to only 20%____

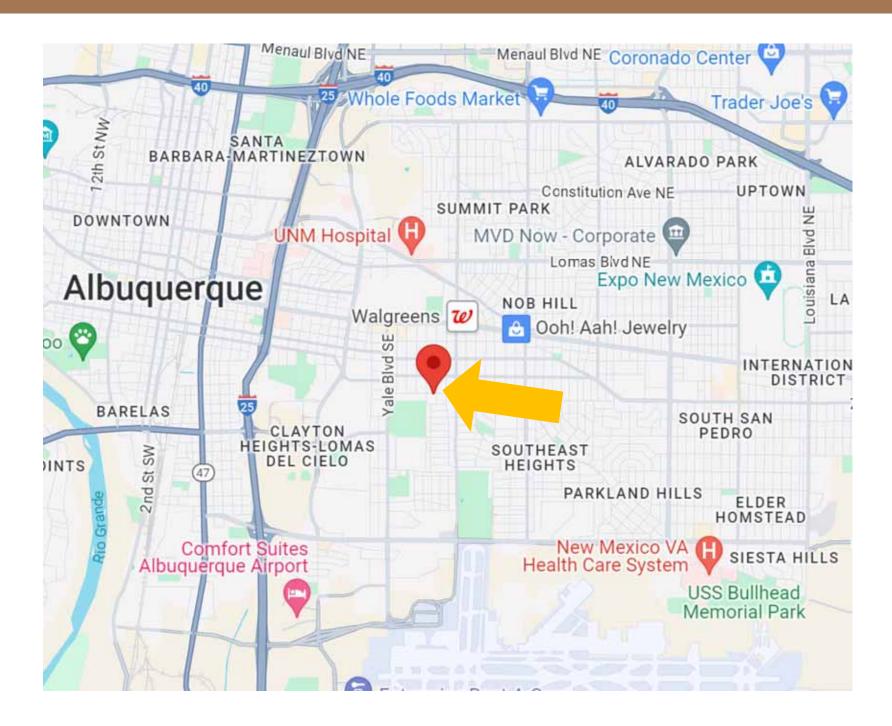
n	\$	
0	\$ (127,061)	
1	\$3,583	
2	\$4,855	
3	\$6,176	
4	\$7,548	
5	\$8,972 +	\$220,0

IRR A	fter tr	ix =	12.2%					
n	5	7 - 1						
0	\$	(127,061)						
1		\$3,583						
2		\$4,855						
3		\$6,176						
4		\$7,548						
5		\$8,632 +	\$188,808					

Comparable Sales



Property Info - Area Map



6

Drone - Photos



7

Exterior - Photos









Exterior - Photos







Property Info - GIS

Platted Parcel Address: 423 PRINCETON DR SE Assessor Parcel Address: 423 PRINCETON DR SE Report Date: 5/5/2024

www.cabq.gov/gis

Bernalillo County Assessor Ownership Data

Visit the Bernatillo County Assessor Office for more information.

Owner Name: VELHAGEN DOUGLAS EDWARD & VALERIE ZAMZOK TRUSTEES VELHAGEN RVT Owner Address: 20 CANONCITO RD NE ALBUQUERQUE NM 87122-2113

Uniform Property Code (UPC): 101605717303830902

Tax Year: 2023

Tax District: A1A

Legal Description: * 013 020UNIVERSITY HTS ADD

Property Class: R

Document Number: 2016118095 071516 SW - EN

Acres: 0.163

Albuquerque Planning and Zoning Data

Jurisdiction: ALBUQUERQUE

IDO Zone District: R-ML

IDO District Definition: Multi-family Low Density

Zone Atlas Page: K-16

Land Use: 01 | Low-density Residential

Lot: 13

Block: 20

Subdivision: UNIVERSITY HEIGHTS

Bernalillo County Planning and Zoning

Neighborhood Associations

City Recognized Neighborhood Associations: University Heights NA

Albuquerque Office of Neighborhood Coordination

Services

Police Beat: 323

Area Command: SOUTHEAST

Residential Trash Pickup and Recycling: Wednesday

City Council Districts

City Council District: 6 - Nichole Rogers

Councilor Email Address: nrogers@cabq.gov

Policy Analyst: Paloma Garcia

Policy Analyst Email Address:

Policy Analyst Phone Number: 505-768-3100

Other Legislative Districts

US Congressional District: 1 - Melanie Stansbury

County Commission District: 3 - Adriann Barboa NM House Of Representatives: 18 - Gail Chasev

NM House Of Representatives: 18 - Gail Chase

NM Senate: 16 - Antoinette Sedillo Lopez

APS School Service Areas

Elementary School: BANDELIER

Middle School: WILSON

High School: ALBUQUERQUE

Albuquerque Public Schools

FEMA Flood Zone: X

FEMA Flood Map Service Center



Somewhat Walkable

Some errands can be accomplished on foot.



Some Transit

A few nearby public transportation options.



Very Bikeable

Biking is convenient for most trips.



The Market—Albuquerque, NM



Facebook

Data Center

amazon

Distribution center under constructionannounced 1,000 new jobs

Apple

NETFLIX

announced \$1 Billion of new programming

G

Google

Albuquerque is home to

Three of the six F.A.A.N.G. tech companies:

Due to Sandia and Los Alamos National (nuclear) Laboratories - New Mexico has more PhDs per capita than any other state.

#3rd place in United States for Film and TV

The city has made a major investment in its transportation corridor - along historic Route 66 the new A.R.T. or Albuquerque Rapid Transit has been installed - a \$130M investment and upgrade into this transit corridor. Did you know that apartment communities in the top 10% of walk, bike or transit scores achieve 25% higher rents?

Albuquerque offers over 300 days of sunshine, ski and golf in the same day, hundreds of miles of biking/hiking trails, more parks/open space per person and North America's largest bosque forest.

Albuquerque, New Mexico in the news

Foreign Direct Investment magazine—03/2015

Travel+Leisure—03/2015

☑ America's best city for Global Trade for Skilled Workforce

Global Trade magazine—11/2014

☑ 3rd best city for rent growth

All Property Management as reported in ABQ Journal—

☑ 6th best city in US for connecting workers to jobs using **Public Transportation**

Brookings Institute—July 2012

☑ One of the 10 best park systems in the nation

Trust for Public Land—2012

☑ 3rd most fittest city

Men's Fitness Magazine- 2012

☑ 3rd best city to make movies

Moviemaker.com- June 2012

☑ Top 25 best places to Retire

CNNMoney.com—Sept. 2011

☑ 15th best city in Bloomberg's Business Week (best cities)

Bloomberg's Business Week-2011

Bicycling Magazine—2010

☑ Top Ten for Being a Healthy Community

Outside Magazine—#6—August 2009

☑ One of the Best Cities in the Nation

Kiplinger Magazine—#2—July 2009

☑ Top 10 places to Live

U.S. News & World Report—June 2009

☑ AAA rates Albuquerque 2nd in vacation affordability

American Automobile Association—June 2008

☑ UNM Anderson School Ranked in Global 100

Aspen Institute, October 2007



MILLIONAIRE HOUSEHOLDS: 40.450 TOTAL HOUSEHOLDS: 813,135 Concentration of Millionaires: 4.97%

RANK: 44 (+1 from last year)

MEDIAN INCOME FOR ALL HOUSEHOLDS:

\$47,169

MEDIAN HOME VALUE: \$174,700

New Mexico is a land of stark contrasts when it comes to its millionaire population. Los Alamos, New Mexico - best known for the world-famous Los Alamos National Laboratory - seems like an unlikely place to find a lot of millionaires. But at 13.2%, it has the second-highest concentration of millionaires per capita of any city in the U.S.

In addition to medicine, top-paying jobs are found in general internal medicine, engineering management and psychiatry.

Yet outside of Los Alamos, the state's concentration of millionaires puts it in the bottom 10 in the U.S. Fewer than 1 in 20 households claiming investable assets of \$1 million or more. The upside of having fewer millionaires is that it helps keep a lid on living costs, which are 8.9% below the U.S. average. For residents of all means, the Land of Enchantment is somewhat tax-friendly, though it's a mixed bag for retirees. Social Security benefits are subject to tax by the state, as are retirement account distributions and pension payouts.

Multifamily investment sales process / thoughts:

My name is Todd Clarke CCIM CIPS and I am a commercial Realtor who has been selling apartment investments for over 34 years. In that time, I have listed/sold over 16,280 units totaling \$739M. I also teach investment sales analysis for the CCIM institute (26 years, over 4,000 students in a dozen countries). I share this with you so you know that the balance of this document comes from experience, and my ideals about how the apartment business runs. This also gives you insight into how we counsel and advocate for our clients.

Most of your **Buyer's questions** about rents, expenses, and property info can be answered by downloading the flyer & APOD (Annual Property Operating Data) from the document center. **Please READ THEM. If you are new to investment sales, I am glad to assist you, but please know:**

Showings/Tours

Residents have rights under the NM Landlord Resident Relations act, and Landlords take that law seriously.

Many Landlords consider their residents to be their **customers**. They work hard to keep them **happy**. Any attempt by a 3rd party to visit the property without the Landlord's prior written approval jeopardizes the Landlord's and Resident's happy customer relationship.

Do not disturb the residents, do not walk the property. It is considered rude to do either, and many Sellers will refuse to work with Buyers who violate this provision.

Landlords (Sellers) rarely are willing to show a property prior to having an offer.

Where possible, we have included virtual tours in high definition – please look to the flyer for those links.

Sellers suggest Buyers make an offer subject to inspection and that the buyer work hard to consolidate their inspections and appraisal review on the same business day, to minimize the impact on the residents, who are the sellers clients.

Commercial vs. Residential Real Estate sales

Apartment investments are considered commercial real estate sales. Although the occasional apartment will sell to an owner/occupant, from the Seller's and Listing Broker's perspective, they approach the transaction in a business-like manner, where it is all about the numbers, and very little about the emotions.

Commercial brokers work regular business hours during business days, and so do most of their clients. Please do not write an offer with an expiration date on a weekend, or a response period of anything less than 3 business days. Please do not text, or expect return phone calls after regular business hours.

Offers

Commercial transactions often start with a two page letter of intent or LOI – this allows the parties to share the skeleton of a deal. If they can reach a meeting of the minds, they will then flesh out the details in a purchase and sale agreement. If your client chooses to do a letter of intent, please make sure your letter of intent form includes the basics like price, closing date, contingencies, and who pays what closings costs.

The current (2021) activity level from investors interest in our marketplace is three times higher than it was before then pandemic, which was 10 times higher than it was in 2016, our market is saturated with out of state investors, and I often tell buyers that they have a 1 in 10 chance of becoming an owner, where as everyone of my Sellers have a 1 in 1 chance of selling.

Please let your client know that I work with my clients on a merit based negotiation system -

we do not play the high/low game, and my listing agreement pre-authorizes me to let you know when a (low) offer is likely not to be responded to by my Seller, so call first before your client suggests a low ball offer.

If your client's strategy is to count days on market and expect a discount, please let them know we specialize in helping our clients establish the leading edge of current market pricing, and our clients are prepared to wait for the right investor who can meet their deal goals.

The follow-up questions Sellers ask after what is the price is, does the Buyer know the market? Have they been here? Do they have a team (management, lender, etc.) in place? Be prepared to answer these questions an advocate for your buyer, particularly if there are multiple competing offers.

Most of my Sellers are as focused on certainty of closing as they are the price, so don't be surprised when we ask you for proof of funds of down payment and a prequal letter from a qualified lender.

The standard in commercial transactions is that the Buyer pays for their own inspections and financing costs, and issues raised by the Buyer's lender are the Buyers to deal with. As the seller is sharing the information on the property with the buyer, the expectation is the buyer will share all information with the seller so they can troubleshoot/problem solve together.

BID Process

If this property is being marketed with the BID process, then the ask (start) price is set low with the intention of garnering a lot of investor interest that will lead to multiple offers, a best and final round with a final close price that is considerably higher than the original ask price. This process may be new to you, but we have been using it for over 16 years. By participating in the BID Process, best case, your buyer becomes an owner, worst case they receive an education on current market conditions.

If the property is being marketed using the BID process, the tour date and time is the only
time
the property is available for a viewing. This is not an inspection. Please do not bring your vendors, inspectors, ladders, etc. This is not an open house, but a guided tour that lasts 10 to 20 minutes and allows you a chance to view the interior condition.

Client Control

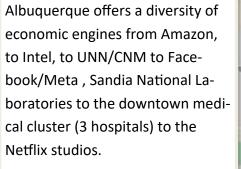
Your client's actions represent you in this transaction, and your actions represent them. Please let your client know they have only one chance to make a good impression with my Sellers.

When in doubt, please ask for permission via email, **do not** take action and expect forgiveness from a Seller. Please let your clients know that their actions will be considered by the Seller when they review offers and rank them in likelihood to close.

Open invitation – on a monthly basis, we host a luncheon for brokers and property managers who have an interest in apartment investments – just email me for an invitation. Please know that I love this business and I am glad to share my knowledge, expertise and enthusiasm with you and your Buyer. I want to help you, help them, to be a great landlord and investor.

I look forward to working on this transaction with you—Sincerely, Todd Clarke CCIM CIPs

Albuquerque's Economic Engines



II Airport

NM crew

35

199

350

22

5

275

130

0

30

200

134

150

33

35

120

51

428

20

400

35

170

18

26

140

110

100

85

3302

Source: New Mexico Film Office

LOS PADILLAS

Paul's Promise aka "Retribution"

Them Covenant (Episode 8)

The Harder They Fall

Roswell (Season 3)

Canyon del Muerto

Meaw Wolf Denver

The Commando

Cleaning Lady (Pilot)

Better Call Saul (Season 6)

When You Finish Saving the World

Dr. Death (Season 1)

Holiday in Santa Fe

Third Story Automotive

Land of Dreams (Part 2)

Captive

Peace River

Cry Macho

Intrusion

Slayers

Cop Shop

Twalette

Outer Range

Monogamy

Surrounded

The Ray

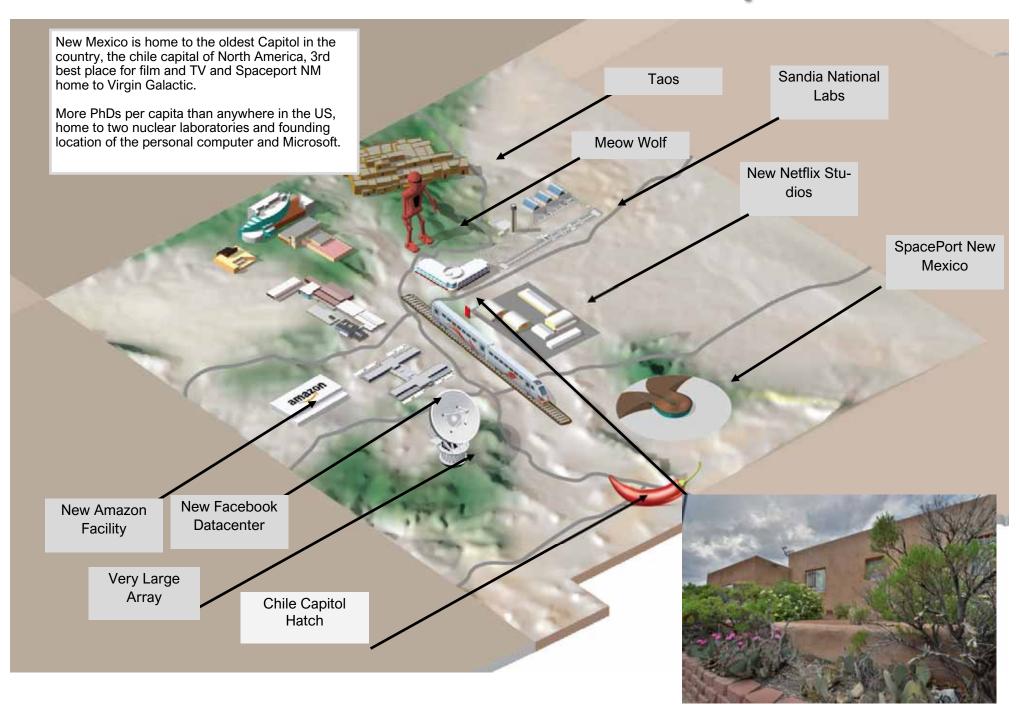
Lullaby

Total

The Wrong Guy



New Mexico is on the international map



Further Information

Do not walk property, or disturb residents.

To register for additional information go to:

www.nmapartment.com/423PrincetonDrSE

Marketing Advisors

In the event of multiple offers, BID process will be used. Additional information on the sales process can be found at www.nmapartment.com/bidprocess/bidprocess.pdf

The owner and property are represented by Todd Clarke CCIM of NM Apartment Advisors who has over 34 years of experience. If there is any information you need on the market, submarket, or the property, please do not hesitate to ask.



Todd Clarke W

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