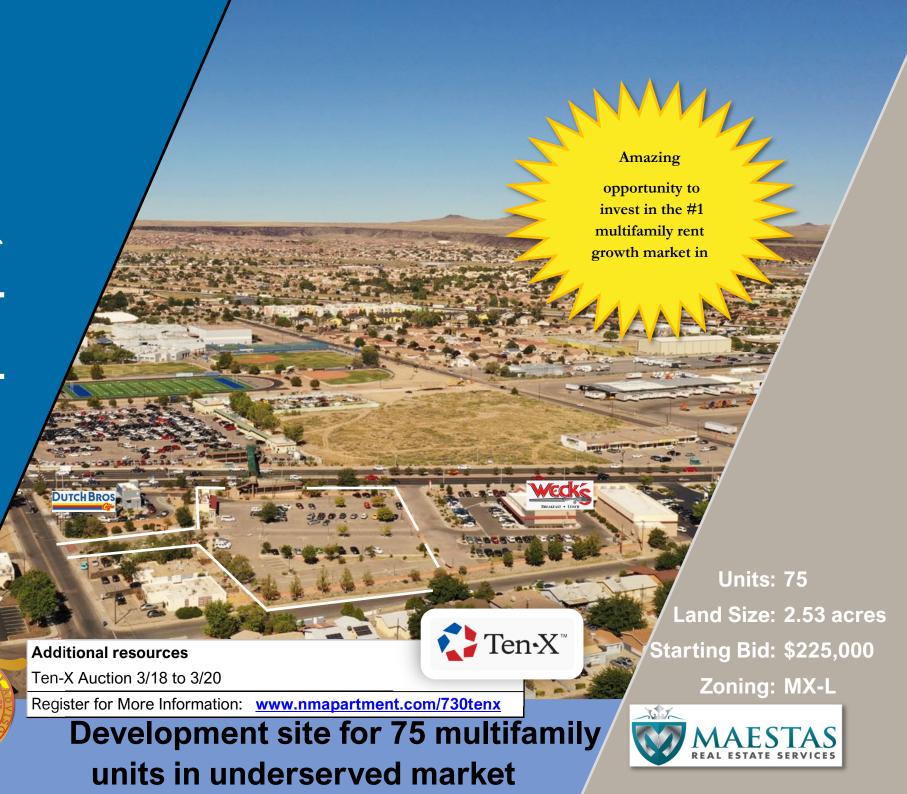
730 North Coors NW Albuquerque, NM 87121



Albuquerque is an underserved market that needs 16,268 more additional multifamily rental units and is experiencing phenomenal rent growth from all of the new Netflix, Intel, Amazon and other jobs

EDITORIAL

HOUSING CRISIS

More inventory the real key to tackling soaring rents

There's a housing crisis in Albuquerque, and it doesn't just involve those living on the streets or in their cars.

Out of sight but top of mind for untold thousands of New Mexicans are soaring rental costs. According to Rent.com, the average monthly rent for a one-bedroom apartment in the Duke City has gone up 42% during the pandemic. Mayor Tim Keller says rent in Albuquerque has increased an average of 22% just this year.

Renters of one-bedroom apartments in Albuquerque are paying an average monthly rent of \$1,155. That's up from \$1,064 a year ago and \$812 at the outset of the pandemic.

According to Albuquerque leaders, half of all renters in the city are paying more than 30% of their monthly income for housing — in addition to higher prices for everything else amid the worst inflation in 40 years. That's unsustainable.

The New Mexico Supreme Court in 2020 placed a moratorium on eviction cases related to nonpayment of rent. It was a necessary pandemic safeguard, but the moratorium was phased out this spring and now many Albuquerque residents are seeing their monthly rental costs increase by more than \$200.

A lot of renters are making hard choices, such as Albuquerque's Mia Augustson, who told a Journal reporter she and her spouse have given up their car, put off some health care and called off a planned 20th anniversary celebration after their landlord raised their rent earlier this year by more than \$200.

And while the idea of rent control emerged in Albuquerque as a remedy, it's a seeming short-term fix with long-term negative consequences. It bears pointing out that efforts at rent control in major cities across the U.S. have failed to address the need for more, and more affordable, housing inventory while creating an underground subleasing market.

In fact, local commercial developers and apartment managers say that even the words "rent control" have a chilling effect on expanding housing stock. The last thing the city needs is to put up a "closed for business" sign to investors and developers when the Albuquerque area needs between 13,000 and 33,000 more units. The City Council was correct to overwhelmingly reject a rent control resolution last month by a 7-2 vote.

So what should be done?

The Keller administration has proposed a Housing Forward ABQ initiative that could help with what the mayor calls the "low-hanging fruit" of converting hotels/motels into apartments. If successful, the effort could increase some housing stock in the short term, revitalize blighted areas, keep private properties on the tax rolls and ramp up housing and construction jobs through training programs.

It's an interesting proposition because the city has had real successes converting problem and underutilized properties.

For example, the Metro Redevelopment Agency in 2016 purchased and rehabilitated the blighted El Vado motel into a boutique hotel with commercial tenants.

The El Vado Place apartments have 32 units, 24 of which are affordable.

A similar development is underway for the Imperial Inn in East Downtown. It is a mixed-use development with 16 residential suites, 52 guest rooms, and more than 4,000 square feet of rentable commercial space for retail and restaurants. And the Sundowner was formerly a 110-room motor-court motel on Route 66 that was rehabilitated in 2014 into 71 mixed-income rental units. 60 of which are affordable.

All were vacant or run-down before their conversions, and all are public-private partnerships.

The aim of the city's Housing Forward ABQ initiative is to create 5,000 new housing units by 2025 above what the private housing market will provide. Two years ago, a study found Albuquerque was shy 15,500 affordably priced units to meet the need of its poorest residents. Albuquerque officials say that gap has only widened, and Keller recently said "this is a massive problem structurally."

The initiative also includes converting commercial and office buildings into apartments, and modifications of the city's Integrated Development Ordinance to allow for more "casitas" on single-family properties and to adjust parking requirements to promote higher-density housing. It makes sense to update the IDO to allow more flexibility, such as not requiring full kitchen facilities in converted housing units. For many, a microwave and toaster oven suffice in place of a full oven and stove.

And there is clearly a need. The City Council has appropriated \$15 million for housing vouchers, but city leaders say it's often difficult for voucher recipients to find rental properties that accept them. Meanwhile, city leaders estimate there are 22,000 unhoused households needing permanent supportive housing.

Keller says about 40 new people move into the Albuquerque area every day. Todd Clark of New Mexico Apartment Advisers points out jobs from Netflix, Amazon, Facebook and Intel are great, but they also create pressure on the housing market. "The reason we have double-digit rent growth and 30% appreciation in single-family (units) is because we have all these phenomenal new jobs that our economy hasn't seen in well over a decade," he said.

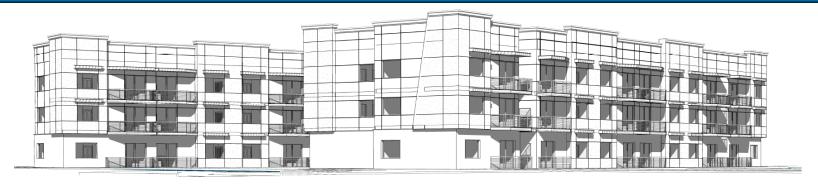
And a housing shortage makes it more difficult to create and attract jobs.

Albuquerque, like many other cities in New Mexico, has underutilized commercial and office properties. Downtowns are struggling all over the state and need revitalization. And the housing crisis needs to be addressed to meet immediate housing needs — from perennially expensive Santa Fe to the currently booming oil patch.

Albuquerque's effort at public-private property conversions could fill in the immediate gaps and work as a template for other communities. Only through boosting the housing inventory will skyrocketing rental costs stabilize and ensure more people have a steady place to live.

EBA For Albuquerque Area		update	d 10/29/20			
	# of			Non		
	new		Basic	Basic	Total	
	jobs	Basic	Jobs	Jobs	Jobs	
F.A.A.(I).N.G effect						
Facebook Construction (est.)	500	N		500	500	
Facebook Data Center Operations	35	Y	35		35	
Fidelity Investments	240	S	106	134	240	
Amazon Fulfillment Center - Project Chico	1,500	Y	1,500		1,500	
Amazon Sortation Center - Project Nico	200	Y	200		200	
Amazon Los Lunas - Project Charlie	600	Y	600		600	
Amazon Airport	?					
Intel Construction	1,000	N		1,000	1,000	
Intel Expansion	750	Y	750		750	
NBC Universal Studio	330	Y	330		330	
NetFlix Construction	1,000	N		1,000	1,000	
NetFlix Production	1,500	\mathbf{Y}	1,500		1,500	
Lancs Industries	70	Y	70		70	
LQ Digital	100	Y	100		100	
Blue Halo additional jobs (over 260)	64	Y	64		64	
MTX Group Inc (Downtown)	250	Y	250		250	
Manna Capital LL	950	Y	950		950	
Curia	270	Y	270		270	
Vexus Fiber Optic	200	N		200	200	
KAFB Space Force	100	Y	250		250	
-	9,659	-	6,975	2,834	9,809	
EBM (Bernalillo County)			7.84	1.00	1	
Total New Jobs			54,681	2,834	57,515	
P/E Ratio =					2.17	
Total New People					124,808	
# of persons per household					2.52	
Total New Households					49,527	
% that own					35%	
# of new single family residences needed					32,193	
" of new single mining residences needed					02,170	
% that rent					35%	
# of new apartments needed at 100% occup	pancy				17,334	
Occupancy Rate at ideal market balance	•				95%	
# of new apartments needed at 95% occupa	ıncy				18,247	
# of apartments built in 2020-2022					1,979	
NEW Gap					16,268	

For Sale - The Gathering A 2.53 acre development site, plans, market study for 75 units Located at 730 North Coors NW, Albuquerque, NM 87121



NM Apartment Advisors Inc., Maestas Real Estate Services and Ten-X are proud to bring to 2.53 acre development site zoned Mixed Use Light with building concept plans, appraisals, market studies - almost shovel ready! Welcome to **the Gathering** - located on Albuquerque's growing westside along the same boulevard that leads to Intel as well as blocks from the freeway to the two Amazon distribution facilities.

Development Highlights

Starting Bid: **\$225,000**

Projected Average Rent: \$1,703

Average two bedroom rent for new con- \$2,084

struction:

Projected Rent per sf: \$2.06

Total Bldg. Size 62,142 sf

Zoning: Mixed Use Light (MX-L)

> * Offering price subject to change based on rents

Amenities for potential development:

- New construction
- Central HVAC
- Fully sprinkled
- 8 residential floorplans from 787 sf to 940 sf
- Video surveillance and video intercom
- Controlled/gated access
- Interior unit amenities granite counter tops, plank flooring, walk in closets, and upgraded finishes as well as washer and dryer hookups and walk-in closets

Anita Maestas

Qualifying Broker

Maestas Real Estate Service

NMREC License #16029

505-463-3565

anita@maestasrealty.com

www.maestasrealty.com





CEO

NM Apartment Advisors Inc.

NMREC License #13711

505-440-TODD

tclarke@nmapartment.com

www.nmapartment.com



Community Summary

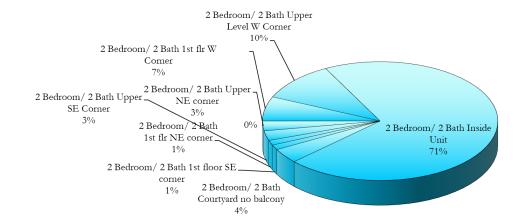
Community Name: The Gathering
Address: 730 Coors NW
Developer: 0
Date of Analysis: 11/12/2022
Est. Project Start: 6/1/2023
of Units: 75

Gross Building Area: 62,142 +/- sf
Total Land Area: 110,207 +/- sf

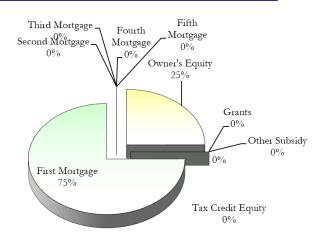
Financial Summary	
Market Value Using CAP=	\$ 21,901,019 Value 2 years after construction
Market Value using Back Door Approach =	\$ 16,176,939
Total Development Expense =	\$ 16,116,765 includes land
Most that can be paid for land using back door approach =	\$ 1,560,174 \$14.16 /sf \$20,802 /unit
Minium Rent needed to make deal viable using Front Door Approach =	\$ 1,698 \$2.05 /sf

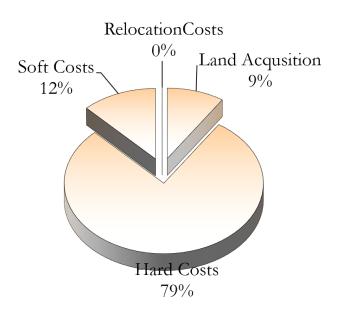
Financial Benchmarks Based on Back Door V	Definitions	
GRM=	10.55	Price / Annual Gross Income
CAP RATE=	7.3%	Net Income / Price
Cash On Cash=	9.8%	CFBT / Down Payment
5 Y ₁ IRR=	37.0%	Return on investment from cash flows & appreciation
10 Yr IRR=	26.6%	Return on investment from cash flows & appreciation
Expenses/unit=	\$3,597	
Price/Sf =	\$260	
Price/Unit=	\$215,693	
Overall DCR=	1.50	Debt Coverage Ratio - amount of cushion between Net Income
Overall LTV=	75%	Loan to Value

Unit Mix Summary



Financial Analysis - Sources and Uses - The Gathering



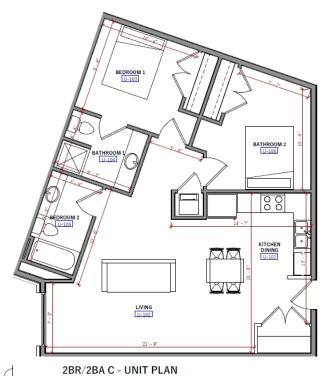




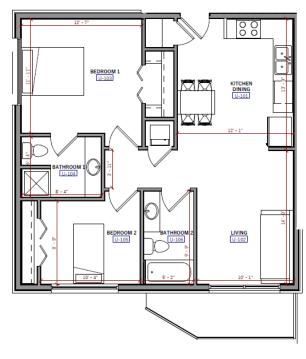
Financial Analysis Unit Mix: The Gathering

Unit Type	Style	# of Units	Square Feet	Rent		Total Square Feet		Total Monthly Rent	Total Annual Rent
2 Bedroom/ 2 Bath	1st flr W Corner	5	787	\$1,650	\$2.10	3,935		\$8,250	\$99,000
2 Bedroom/ 2 Bath	Upper Level W Corner	8	809	\$1,650	\$2.04	6,472	sf	\$13,200	\$158,400
2 Bedroom/ 2 Bath	Inside Unit	53	824	\$1,700	\$2.06	43,672	sf	\$90,100	\$1,081,200
2 Bedroom/ 2 Bath	Courtyard no balcony	3	845	\$1,700	\$2.01	2,535	sf	\$5,100	\$61,200
2 Bedroom/ 2 Bath	1st floor SE corner	1	888	\$1,775	\$2.00	888	sf	\$1,775	\$21,300
2 Bedroom/ 2 Bath	1st flr NE corner	1	896	\$1,775	\$1.98	896	sf	\$1,775	\$21,300
2 Bedroom/ 2 Bath	Upper SE Corner	2	932	\$1,890	\$2.03	1,864	sf	\$3,780	\$45,360
2 Bedroom/ 2 Bath	Upper NE corner	2	940	\$1,890	\$2.01	1,880	sf	\$3,780	\$45,360
	Totals	75	Avg. =	\$1,703		62,142	sf	\$127,760	\$1,533,120
	Averages					829	sf	\$1,703	
								\$2.06	/sf





1/4" = 1'-0"





2BR/2BA B1 - UNIT PLAN

For Sale - 2.53 acre development site for 75 multifamily units

							Financial Analy	sis - 5 Y	Year Forecast - T	The Gathering		Financial Analysis - 10 Year Forecast - The Gathering						
					Line :	Item ket Rents		Year 1 \$ 15	Year 2 Year 3	Yea			ear 6 Yes 1,910,546 \$	ar 7 Ye 1,996,521 \$				ear 11 2,380,888
Incom	e and Expenses						Financia	l Analysis - Ii	33 120 \$ 1 602 110 \$ 1 674 2 scome & Expenses The Gathering	ed in N	Market Rent Grow	th (above line)	1,710,540 \$	1,770,321 \$	2,000,304 \$	2,100,231	2,270,302 9	2,300,000
)5 \$	1,749,545 \$	1,828,274 \$	1,910,546 \$	1,996,521 \$	2,086,364 \$	2,180,251 \$	2,278,362 \$	2,380,888
Incon	e Items									2) \$	(17,495) \$	(18,283) \$	(19,105) \$	(19,965) \$	(20,864) \$	(21,803) \$	(22,784) \$	
Line	Income Item	Annual		Monthly		\$/unit	\$/sf	Notes		3 \$	1,732,049 \$	1,809,991 \$	1,891,441 \$	1,976,556 \$	2,065,501 \$	2,158,448 \$	2,255,579 \$	
1	Market Rents	\$ 1,	533,120	\$ 127,	760	\$ 20,442	\$ 24.67			(3) \$	(86,602) \$	(90,500) \$	(94,572) \$	(98,828) \$	(103,275) \$	(107,922) \$	(112,779) \$	(117,854)
2 -	Scheduled Market Rent Increases									(5) \$	(17,320) \$	(18,100) \$	(18,914) \$	(19,766) \$	(20,655) \$	(21,584) \$	(22,556) \$	
3 =	Projected Market Rents	\$ 1,	533,120	\$ 127,	760	\$ 20,442	\$ 24.67			5) \$	(17,320) \$	(18,100) \$	(18,914) \$	(19,766) \$	(20,655) \$	(21,584) \$	(22,556) \$	(23,571)
4 -	Leases Below Market	\$	(15,331)															
5 =	Projected Rental Income (PRI)	\$ 1,	517,789	\$ 126,	482	\$ 20,237	\$ 24.42			11 0	1,610,806 \$	1,683,292 \$	1,759,040 \$	1,838,197 \$	1,920,916 \$	2,007,357 \$	2,097,688 \$	2,192,084
6 -	Vacancy	\$	(45,534)	\$ (3,	794)	\$ (607)	\$ (0.73)			2	- \$	1,005,292 \$	1,/59,040 \$	1,030,197	1,920,910 \$	2,007,337 \$	2,097,000 \$	2,192,064
7 .	Collection Losses	\$	(15,178)	\$ (1,	265)	\$ (202)	\$ (0.24)			\$	- \$	- ş	- S	- S	- S	- S	- \$	
8 -	Concessions		(15,178)			\$ (202)				S	- S	- S	- S	- S	- S	- S	- \$	_
9 .	Models	\$	-	\$		\$ -	\$ -			\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-
10 -	Employee Units	S	_	S	_	\$ -	\$ -			\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-
11 =	Effective Rental Income (ERI)	\$ 1,	441,899	\$ 120,	158	\$ 19,225	\$ 23.20			\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-
12 +	Utility Reimbursement	4 2,	,	Ψ 120,	200	4 1.,220	4 23120			6 \$	4,589 \$	4,727 \$	4,869 \$	5,015 \$	5,165 \$	5,320 \$	5,480 \$	5,644
13 -	Laundry Income	s	_							\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-
14 +	Vending Income	\$	_							7 \$	1,615,395 \$	1,688,019 \$	1,763,909 \$	1,843,212 \$	1,926,081 \$	2,012,677 \$	2,103,168 \$	2,197,728
15 -	Carport Income	\$	_							37	4 37			77	0 37	0 37	40 31	
16 -	Garage Income	₩								Ye	ar 4 Ye 63,036 \$	ear 5 Y 64,296 \$	ear 6 Ye 65,582 \$	ear 7 Ye 66,894 \$	ear 8 Ye 68,232 \$	ear 9 Y 69,597 \$	ear 10 Y 70,988 \$	ear 11 72,408
	Pet Rent									0 3	- \$	- \$	- \$	- \$	- \$	- \$	- \$	
	Late Payments	s	4,200	\$	350	\$ 56	\$ 0.07			16 \$	15,918 \$	16,236 \$	16,561 \$	16,892 \$	17,230 \$	17,575 \$	17,926 \$	
19 -		Ψ	1,200	ų.	550	φ 50	\$ 0.07			5 \$	39,795 \$	40,591 \$	41,403 \$	42,231 \$	43,076 \$	43,937 \$	44,816 \$	
	Effective Gross Income (EGI)	<u> </u>	446,099	\$ 120,	508	\$ 19,281	\$ 23.27			\$	\$	\$	\$	\$	\$	\$	\$,
20 -	Effective Gloss filcome (EGI)	φ 1,	140,099	φ 120,	500	\$ 19,201	\$ 23.27			\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-
T	It									\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	
•	ses Items	A		N.C 41-1		e / i+	\$/sf	% of EGI	Nieter	4 \$	9,551 \$	9,742 \$	9,937 \$	10,135 \$	10,338 \$	10,545 \$	10,756 \$	
Line	Expense Item	Annual \$	50.400	Monthly	050	\$/unit			Notes	19 \$	23,877 \$	24,355 \$	24,842 \$	25,339 \$	25,845 \$	26,362 \$	26,890 \$	27,427
21 -	Real Estate Taxes	\$	59,400	\$ 4,	950	\$ 792	\$ 0.96	4.11%	85% of development costs	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-
22 -	Personal Property Taxes		4.5.000	\$ 1.	250	# 200	# 0.04	4.0407	E : 1 1 1 07 / 5	4 \$	35,816 \$	36,532 \$	37,263 \$ - \$	38,008 \$ - \$	38,768 \$	39,544 \$	40,334 \$	41,141
23 -	Property Insurance	\$	15,000	T -,		\$ 200	\$ 0.24	1.04%	Estimated at \$.27/sf	5	- \$ 14,326 \$	- \$ 14,613 \$	14,905 \$	15,203 \$	- \$ 15,507 \$	- \$ 15,817 \$	16,134 \$	16,456
24	Property Management:	\$	37,500	\$ 3,	125	\$ 500	\$ 0.60	2.59%	10/ CO T	2 3	14,520 \$	- \$	- \$	- \$	- \$	- \$	- \$	10,430
25 -	Off Site Management								4% of Gross Income	S	- \$	- \$	- S	- \$	- \$	- \$	- \$	-
26	Payroll-Onsite Personnel									S	- \$	- \$	- \$	- \$	- \$	- \$	- \$	_
27 -	Expenses/Benefits	_								24 \$	11,143 \$	11,366 \$	11,593 \$	11,825 \$	12,061 \$	12,302 \$	12,548 \$	12,799
28	Taxes/Workman's Compensation	\$	9,000		750	\$ 120		0.62%		\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-
29 -	Repairs and Maintenance	\$	22,500	\$ 1,	875	\$ 300	\$ 0.36	1.56%		4 \$	35,816 \$	36,532 \$	37,263 \$	38,008 \$	38,768 \$	39,544 \$	40,334 \$	41,141
30 -	Utilities									\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-
31 -	Water, Sewer, & Garbage	\$	33,750	\$ 2,	813	\$ 450	\$ 0.54	2.33%	Est @ \$30 per unit per month	\$	- \$	- \$	- \$	- \$	- \$	- \$		
32	Gas									0 \$	1,194 \$	1,218 \$	1,242 \$	1,267 \$	1,292 \$	1,318 \$	1,344 \$	
33 -	Electric	\$	13,500	\$ 1,	125	\$ 180	\$ 0.22	0.93%		14 \$	9,949 \$	10,148 \$	10,351 \$	10,558 \$	10,769 \$	10,984 \$	11,204 \$	11,428
34	Landlord Standby								landlord standby	3 6	- \$ 7,959 \$	- \$ 8,118 \$	- \$ 8,281 \$	- \$ 8,446 \$	- \$ 8,615 \$	- \$ 8,787 \$	- \$ 8,963 \$	9,142
35 -	Accounting and Legal									15 \$	16,875 \$	16,875 \$	16,875 \$	16,875 \$	16,875 \$	16,875 \$	16,875 \$	
36 -	Real Estate Leasing Commissions									12 5	285,255 \$	290,622 \$	296,097 \$	301,681 \$	307,378 \$	313,188 \$	319,114 \$	
37 -	Advertising/Licenses/Permits	\$	10,500	\$	875	\$ 140	\$ 0.17	0.73%						*	***************************************	,	*	,***
38	Supplies									5 \$	1,330,141 \$	1,397,397 \$	1,467,812 \$	1,541,530 \$	1,618,704 \$	1,699,490 \$	1,784,054 \$	1,872,570
39 -	Miscellaneous	\$	33,750	\$ 2,	813	\$ 450	\$ 0.54	2.33%		30) \$	(781,680) \$	(781,680) \$	(781,680) \$	(781,680) \$	(781,680) \$	(781,680) \$	(781,680) \$	(781,680)
40	Contract Services:									25 \$	548,461 \$	615,717 \$	686,132 \$	759,851 \$	837,024 \$	917,810 \$	1,002,374 \$	1,090,890
41 -	Janitorial																	
42	Pest Control	\$	1,125	\$	94	\$ 15	\$ 0.02	0.08%		%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%
43	Unit Turnover	\$	9,375	\$	781	\$ 125	\$ 0.15	0.65%		6 \$	25,407,219 \$	26,687,492 \$	28,027,827 \$	29,430,975 \$	30,899,814 \$	32,437,349 \$	34,046,723 \$	-
44	Early payment credit																	
45 -	Landscaping	\$	7,500	\$	625	\$ 100	\$ 0.12	0.52%										
46	Reserve for replacement	\$	16,875			\$ 225	\$ 0.27	1.17%										2 7
40																		

81.34%

54.05%

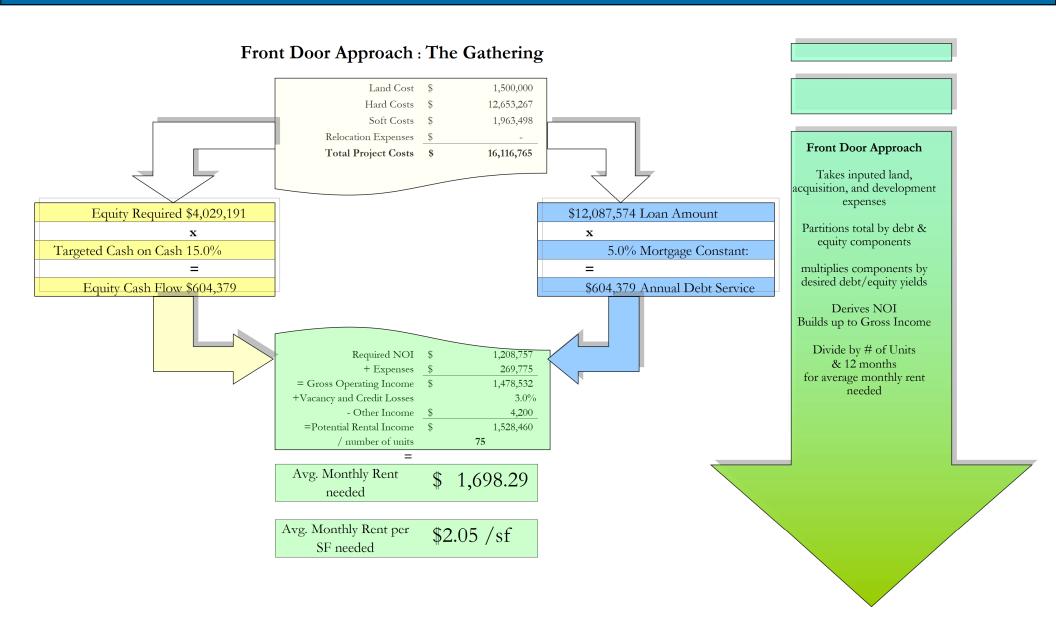
48 = NET OPERATING INCOME \$ 1,176,324 \$ 98,027 \$ 15,684 \$ 18.93

 (781,680)
 \$ 65,140
 \$ 10,422
 \$ 12.58

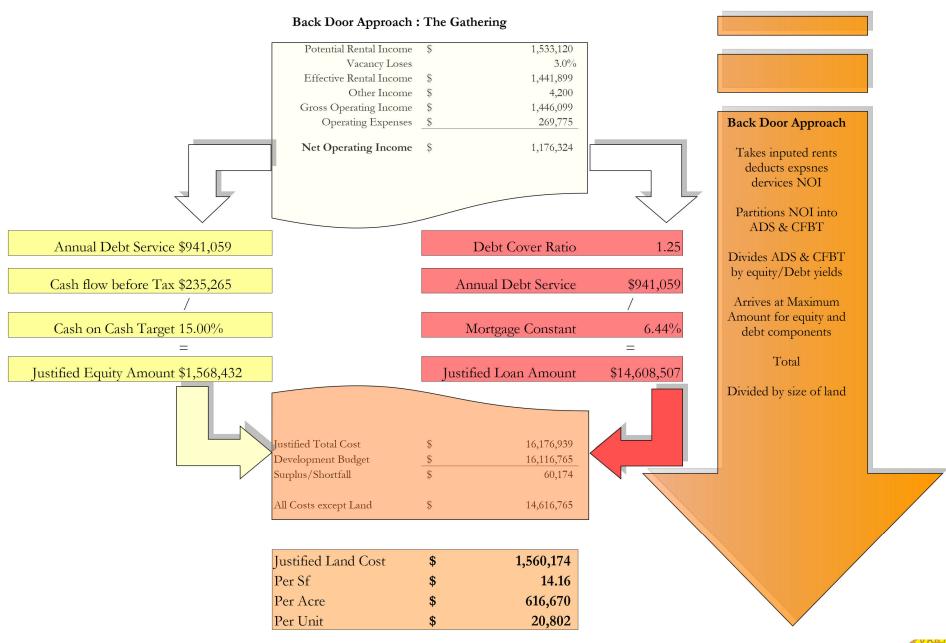
 394,645
 \$ 32,887
 \$ 5,262
 \$ 6.35

49 - Total Annual Debt Service \$
50 = CASH FLOW BEFORE TAXES \$













073300

073500

080200

080300

081500

082100

082200

DIVISION 9: FINISHES

090600

091100

091900

100300

100900

101000

101400

DIVISION 8: OPENINGS

Fire St

Doors

Hollov

Storef

Vinyl \

Vinyl \

Gypsu

Ceram

Floor (

Painti

Signag

Toilet.

Mirror

Fire De

A22 3

Unit Item Vo

SCH

	Description of Work	Unit	Item Valu
DIVISION 1. GE	NERAL REQUIREMENTS		
490000	General Conditions	LUMP SUM	\$689
010100	Preconstruction Services	EXCLUDED	\$45
010200	Mobilization	LUMP SUM	\$43
010800	Survey	LUMP SUM	\$36
011100	Security	LUMP SUM	\$79
012000	Temporary Fencing	MONTHS	\$16
012300	Temporary Weather Protection	LUMP SUM	\$16
012600	Final Cleaning	GSF	\$48
DIVISION 3: CO	NCRETE		
030700	Concrete Slab on Grade	SF	\$486
032200	Gypsum Cement Underlayment	SF	\$170
DIVISION 4: MA	SONRY		
040900	Exrterior Stone Masonry	LUMP SUM	\$27
041200	Trash Enclosures	EACH	\$33
DIVISION 5: ME	TALS		
050000	Metals	LUMP SUM	\$135
DIVISION 6: WO	ood, PLAS		
060100	Rough		
060900	Finish		
061400	Count	A21	
DIVISION 7: THE	RMAL AN 220072BA B1		
070900	Rigid I	ABO	
071000	Insula	280728A BZ	
071400	EIFS/ : 2B0/2BA B1	IN SID THE CONTROLLED TO	~
072500	Memb	28D/28A 82	_ /

LEVEL 1 FLOOR PLAN

Market Study of

The Gathering Apartments

730 Coors Boulevard NW Albuquerque, New Mexico 87121

Effective Date: April 6, 2022

Report Date: May 6, 2022

Cassie Reis

Bonneville Multifamily Capital

111 E. Broadway, Suite 200 Salt Lake City, UT 84111

KINETIC VALUATION GROUP, INC.

Southern California

PO Box 68 Corona Del Mar, California (818) 914-1892

Midwest Omaha 3901 S 147th Street, Suite 144 Omaha, Nebraska (402) 202-0771



Brooks Pearsall

Zantow LLC

APPRAISAL REPORT

HUD MAP INCOME AND EXPENSE ANALYSIS
THE GATHERING APARTMENTS (75 PROPOSED UNITS)
730 COORS BOULEVARD NW

ALBUQUERQUE, NEW MEXICO

Appraisal Project 30631

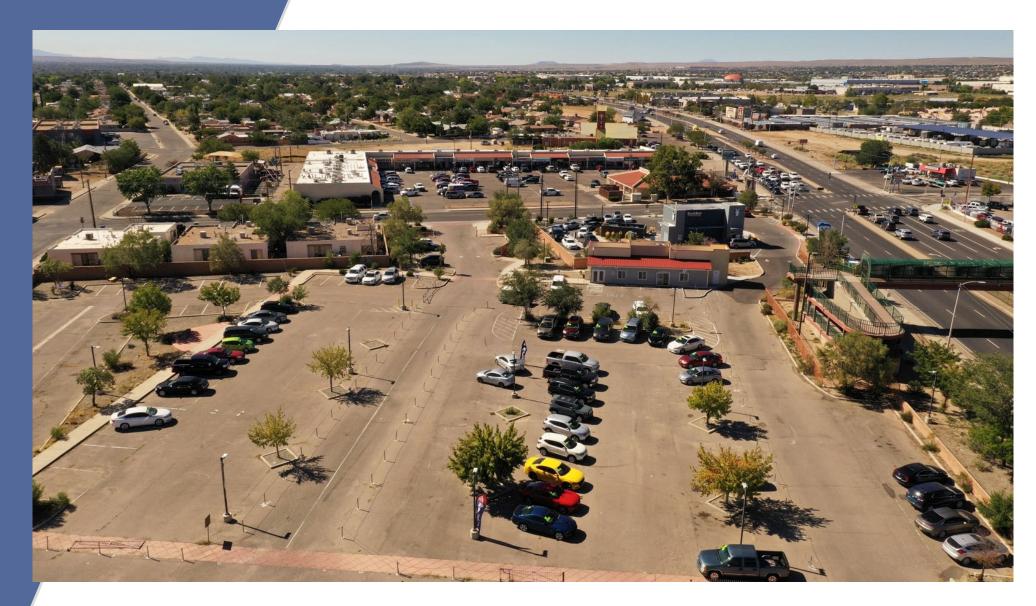
EFFECTIVE DATE March 24, 2022

PREPARED FOR
Bonneville Multifamily Capital
c/o Cassie Reis, MAP Underwriter
111 Main, Suite 1600
Salt Lake City, UT 84111

Register for documents available to qualified developers in confidential document center:

www.nmapartment.com/gathering







www.cabq.gov/gis

Assessor Parcel Address: 730 COORS RD NW

Owner Name: 730 COORS LLC

Uniform Property Code (UPC): 101105803027720209

Tax Year: 2022 Tax District: A1A

Legal Description: TR C2A1A2 PLAT FOR TRACTS C-2-A-1-A-1 & C-2-A-1-A-2, LANDSOF CAMPBELL (BEING COMPRISED OF TRACT C-2-A-1-A, LANDSOF CAMPBELL)

CONT 2.5347 AC

Acres: 2.5347

Albuquerque Planning and Zoning Data

Jurisdiction: ALBUQUERQUE IDO Zone District: MX-L

IDO District Definition: Low Intensity

Zone Atlas Page: J-11

Neighborhood Associations

Services

Police Beat: 112

Area Command: SOUTHWEST

Residential Trash Pickup and Recycling: Thursday

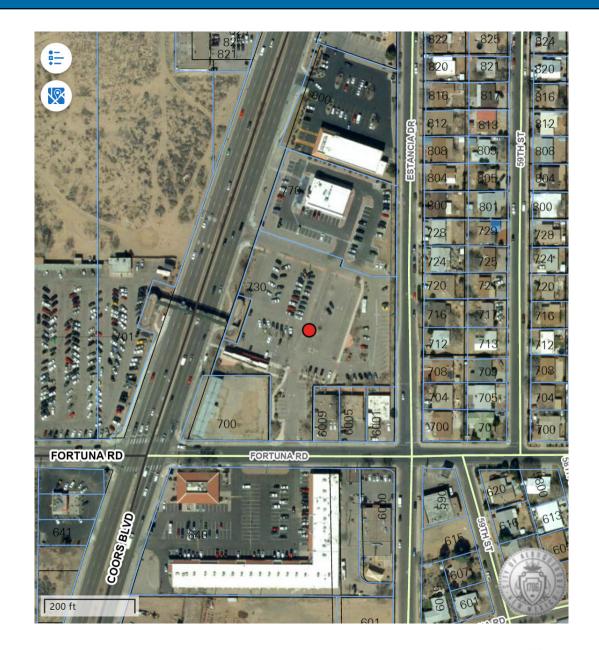
Political Districts

City Council District: 2 - Isaac Benton US Congressional District: 2 - Yvette Herrell County Commission District: 1 - Debbie O'Malley NM House Of Representatives: 16 - Antonio Maestas

NM Senate: 26 - Jacob R. Candelaria

APS School Service Areas Elementary School: LAVALAND Middle School: JOHN ADAMS High School: WEST MESA

FEMA Flood zone X





Reasons to invest in Albuquerque, NM

Albuquerque is home to

Three of the six F.A.A.N.G. tech companies:



Facebook

Data Center



Distribution center under construction announced 1.000 new jobs

Apple



announced \$1 Billion of new programming

Google

Due to Sandia and Los Alamos National (nuclear) Laboratories - New Mexico has more PhDs per capita than any other state.

#3rd place in United States for Film and TV

The city has made a major investment in its transportation corridor - along historic Route 66 the new A.R.T. or Albuquerque Rapid Transit has been installed - a \$130M investment and upgrade into this transit corridor. Did you know that apartment communities in the top 10% of walk, bike or transit scores achieve 25% higher rents?

Albuquerque offers over 300 days of sunshine, ski and golf in the same day, hundreds of miles of biking/hiking trails, more parks/open space per person and North America's

largest bosque forest.

Forbes Best Places for Business

Albuquerque, New Mexico in the news

☑ 9th best mid-sized city of the Future

Foreign Direct Investment magazine—03/2015

Travel+Leisure—03/2015

☑ America's best city for Global Trade for Skilled Workforce

☑ 3rd best city for rent growth

All Property Management as reported in ABQ Journal—

☑ 6th best city in US for connecting workers to jobs using **Public Transportation**

Brookings Institute—July 2012

☑ One of the 10 best park systems in the nation

Trust for Public Land—2012

☑ 3rd most fittest city

Men's Fitness Magazine- 2012

3rd best city to make movies

Moviemaker.com- June 2012

☑ Top 25 best places to Retire

CNNMoney.com—Sept. 2011

☑ 15th best city in Bloomberg's Business Week (best cities)

Bloomberg's Business Week-2011

Bicycling Magazine—2010

☑ Top Ten for Being a Healthy Community

Outside Magazine—#6—August 2009

☑ One of the Best Cities in the Nation

Kiplinger Magazine—#2—July 2009

☑ Top 10 places to Live

U.S. News & World Report—June 2009

☑ AAA rates Albuquerque 2nd in vacation affordability

American Automobile Association—June 2008

☑ UNM Anderson School Ranked in Global 100

Aspen Institute, October 2007

Kiplinger Millionaires in America 2020: All 50 States Ranked | Slide 9 of 52

44. New Mexico



MILLIONAIRE HOUSEHOLDS: 40,450 TOTAL HOUSEHOLDS: 813,135 Concentration of Millionaires: 4.97%

RANK: 44 (+1 from last year)

MEDIAN INCOME FOR ALL HOUSEHOLDS:

\$47,169

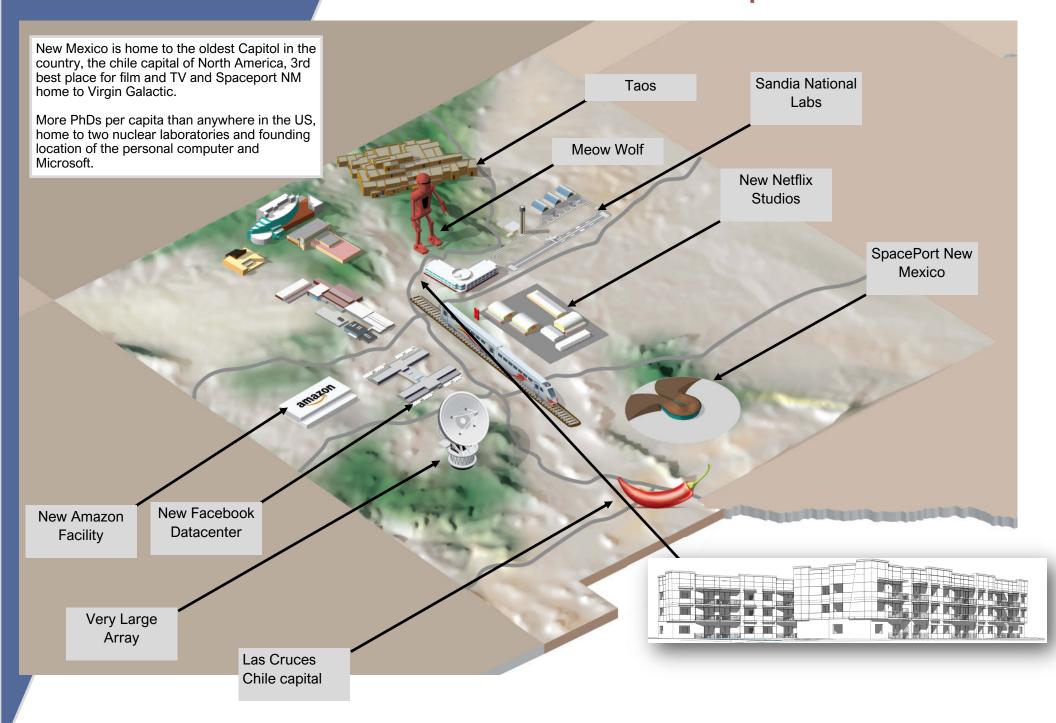
MEDIAN HOME VALUE: \$174,700

New Mexico is a land of stark contrasts when it comes to its millionaire population. Los Alamos, New Mexico – best known for the world-famous Los Alamos National Laboratory – seems like an unlikely place to find a lot of millionaires. But at 13.2%, it has the second-highest concentration of millionaires per capita of any city in the U.S.

In addition to medicine, top-paying jobs are found in general internal medicine, engineering management and psychiatry.

Yet outside of Los Alamos, the state's concentration of millionaires puts it in the bottom 10 in the U.S. Fewer than 1 in 20 households claiming investable assets of \$1 million or more.

New Mexico is on the international map



OS POBLANOS ESTATES

GUADALUPE MANZANO

Los Ranchos De

ALMA LINDA

LEE ACRES

SAN JACINTO

MONKBRIDGI GARDENS

SPANISH WALK

LOS ALAMOS

STRONGHURST MUELLER

BROADBENT

MEMORIAL PARK

NORTHEAST

VALLEY

WEIDENHOFER

VINEYARD

INDIAN ACRES PRINCETON ALTA MONTE

WAIDELICH

COMMERCE

NORTH CAMPUS

SWANSON

GUTHRIE

GARDENS

FRUITVALE

KEY INDUSTRIAL

NORTE ALLIANCE

MIDWAY

BUSINESS PARK

HODGIN

ESTANCIA

TINNIN FARMS VERNON ROTHMAN

LOS PORLANOS

LOS GRIEGOS

Cottonwood

Mall Area

Located 3.0 miles west of Albuquerque's downtown core, 7 miles to the Cottonwood Retail Area, 8 miles to Albuquerque's largest retail concentration at Uptown (Coronado, Winrock and ABQ Lifestyle centers) the property is surrounded by a variety of mixed uses and new developments include a Weck's restaurant and Dutch Brothers coffee.



Somewhat Walkable

Some errands can be accomplished on foot.



Some Transit

A few nearby public transportation options.



Bikeable

Some bike infrastructure.



Todd Clarke

TAYLOR RANCH

STORY ROCK QUAKER

NORTHEAST

S.R. MARMON

SA PRIETA

EGE PARK

olf Course @

ΙΔ 1 II 7

OXBOW BLUE

GRANDE

RIVERVIEW

PAT HURLEY

LA VIDA NUEVA

CEO & Qualifying Broker NM Apartment Advisors Inc. NMREC License #13711 505-440-TODD tclarke@nmapartment.com www.nmapartment.com

Anita Maestas

Qualifying Broker Maestas Real Estate Service NMREC License #16029 505-463-3565 anita@maestasrealty.com www.maestasrealty.com



Property tours and offering memorandum available to

PALOMAS PARK

NORTHRIDG

SKIES NORTH

DEL MON

INEZ

ZUNI

CLINE PARK EAST EN

LA MESA

ACRES NORTH

ACADEMY PARK

MOSSMAN

KIVA ADDITION

QUIGLEY PARK

VIDAS

qualified investors may register for at www.nmapartment.com/730tenx